## File Number

## ALLIANCE SELECT FOODS INTERNATIONAL, INC. AND ITS SUBSIDIARIES

(Company's Full Name) Suite 3104 A West Tower PSEC Exchange Rd. **Ortigas Business District, Pasig City** (Company's Address) 632 8637 8800 (Telephone Number) December 31 (Calendar Year Ending) (month & day) SEC FORM 17 A (Form Type) (Amendment Designation if applicable) **December 31, 2022** (Period Ended Date) (Secondary License Type and File Number)

## SECURITIES AND EXCHANGE COMMISSION

## SEC FORM 17-A

## ANNUAL REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SECTION 141 OF THE CORPORATION CODE OF THE PHILIPPINES

1.	For the fiscal year ended <b>December</b> 3	<u>31, 2022</u>
2.	Commission identification number <u>CS2</u>	000319138
3.	BIR Tax Identification No. 227-409-24	3-000
4.	Exact name of issuer as specified in its c	harter Alliance Select Foods International, Inc.
5.	Pasig City, Philippines Province, country or other jurisdiction or	f incorporation or organization
6.	Industry Classification Code:	(SEC Use Only)
7.	Suite 3104 A West Tower PSEC Exchange Address of issuer's principal office	ange Rd. Ortigas Business District, Pasig City
	1605 Postal Code	
8.	632 - 8637 - 8800 Issuer's telephone number, including are	a code
9.	NOT APPLICABLE Former name, former address and former	er fiscal year, if changed since last report
10	. Securities registered pursuant to Section RSA	as 8 and 12 of the Code, or Sections 4 and 8 of the
	Title of each Class	Number of shares of common stock outstanding and
	Common shares, P0.50 par value	amount of debt outstanding 2,499,712,463 shares
11	. Are any or all of the securities listed on	a Stock Exchange?
	Yes [/] No []	

If yes, state the name of such Stock Exchange and the class/es of securities listed therein:

## **The Philippine Stock Exchange - Common shares**

- 12. Indicate by check mark whether the registrant:
  - (a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports)

Yes [/]	No [ ]
(b) has been	n subject to such filing requirements for the past ninety (90) days.
Yes [/] N	No []

#### Part I – BUSINESS AND GENERAL INFORMATION

#### Item 1 – BUSINESS

## **BACKGROUND**

Alliance Select Foods International, Inc. (ASFII or the "Parent Company" or the "Company") is a publicly-listed corporation under Section 17.2 of the Securities Regulation Code (SRC). ASFII was registered with the Philippine Securities and Exchange Commission (SEC) on September 1, 2003 as Alliance Tuna International, Inc. It started commercial operations in 2004 to engage in tuna processing, canning, and the export of canned tuna products from General Santos City, Mindanao, Philippines. On November 8, 2006, the Company's shares were listed on the Philippine Stock Exchange through an initial public offering. In July 2010, the Company was renamed as "Alliance Select Foods International, Inc."

The Parent Company's key business activity is the processing, canning, and exporting of tuna. It exports its products to Europe, North and South America, Asia, Africa, and the Middle East.

In May 2004, the Company set up a marketing representative office in Bangkok, Thailand, to tap the network of buyers and brokers who use Thailand as a base.

In September 2005, the Company acquired a 25% stake in FDCP, Inc., a can manufacturing company.

In May 2008, PT IAFI was established to acquire the assets of an Indonesian tuna cannery located in Bitung in the island of North Sulawesi. The Parent Company owns 99.98% of PT IAFI. A complete renovation of the factory and upgrade of capacity to 90 metric tons per day was undertaken. On October 18, 2019, PT IAFI changed its core business operations to export trading, and sold its fixed assets in North Sulawesi. PT IAFI is currently not in operation.

PT IAFI set up PT Van de Zee (PT VDZ), a fishing company in Indonesia in May 2012 with an initial stake of 80%. In 2014, a new law in Indonesia required that domestic ownership in local entities be increased to at least 51%. Currently, PT IAFI owns 49% of PT VDZ. Due to subsequent changes in Indonesian fishing regulations restricting foreign commercial fishing, PT VDZ is currently going through a liquidation process in Indonesia.

As part of the Parent Company's product diversification strategy, it invested in a New Zealand based processor of smoked salmon in January 2009. The initial investment of a 39% stake in Prime Foods New Zealand (PFNZ) was later increased to 50% plus 1 share. PFNZ was engaged in the business of processing, manufacturing, and distributing smoked salmon and other seafood under the Prime Smoke and Studholme brand. On October 2015, the Parent Company divested its interest in PFNZ. In October 2009, the Parent Company and PFNZ established a joint-venture company called Big Glory Bay ("BGB") that imports salmon from New Zealand, Chile and Norway, among others, and processes it in General Santos City, Mindanao, Philippines. The smoked salmon products from BGB are sold locally and abroad. In October 2015, the Parent Company accepted PFNZ's BGB shares as partial payment for PFNZ's payment obligations to the Parent Company. This resulted in BGB becoming a 100% subsidiary of the Company.

On June 18, 2010, Alliance MHI Properties, Inc. (AMHI), a property holding company, was established. The Parent Company owned a 40% stake in the affiliate, while Mingjing Holdings Inc., (MHI), a Filipino company, owned the remaining 60% stake. On November 11, 2015, the AMHI Board approved ASFII's application for subscription of preferred shares arising from the increase in authorized capital stock of AMHI. AMHI's application for increase in capital stock was approved by the Securities and Exchange Commission on December 23, 2015. ASFII now owns 98.89% of AMHI. AMHI's registered address is at Purok Saydala, Barangay Tambler, General Santos City.

In March 2018, the SEC approved the Amendment of Article Seventh of the Company's Articles of Incorporation to reduce the par value of common shares of the Company from One Peso (P1.00) per share to Fifty Centavos (P0.50) per share, and to decrease the authorized capital stock of the Company from Three Billion Pesos (P3,000,000,000.00) divided into Three Billion (3,000,000,000) common shares with par value of One Peso (P1.00) each to One Billion Five Hundred Million Pesos (P1,500,000,000.00) divided into Three Billion (3,000,000,000,000) common shares with par value of Fifty Centavos (P0.50) each.

## **PRODUCTS**

## **Tuna**

The Tuna Division sources its products primarily from ASFII, which offers a range of processed tuna products such as canned tuna, tuna in pouches, frozen tuna loins, and a premium line of tuna marketed under the Bay of Gold brand. The tuna market comprises both institutional and retail sectors. Institutional cans and pouches are typically purchased by restaurants, hotels and commissaries, while the retail packs are sold to wholesalers, distributors, and food companies that market their own brands.

## **Salmon**

BGB processes various salmon species and manufactures them into smoked and raw products for retail and institutional consumers. These are frozen and vacuum packed, and sold in different forms and cuts. Products are sold in retail stores under Prime New Zealand, Gold Standard, and Superfish. In 2022, BGB focused on distributing imported king salmon products from its former subsidiary, Akaroa Salmon.

## **Fishmeal**

Fishmeal is the by-product of tuna and salmon processing operations. Fishmeal is sold as additives or primary ingredients for animal feeds.

## Fish Oil

ASFII extracts crude fish oil from raw tuna heads, one of the best sources of high-quality fish oil, at the processing plant in General Santos City. This unrefined oil is primarily intended for animal feed, but can also be refined for human consumption. ASFII currently produces around 24,500 kg of crude fish oil per month, which is sold in the local market to agricultural businesses or food processors.

## REVENUE BREAKDOWN

The percentage contribution of the major product lines to the Group's revenues for the periods ended December 31, 2022, 2021 and 2020, are as follows:

Product	December 31, 2022	December 31, 2021	December 31, 2020
Tuna	93%	74%	83%
Fishmeal (Local)	6%	5%	3%
Salmon	1%	21%	14%
Total	100%	100%	100%

## DISTRIBUTION METHODS, SALES AND MARKETING

## **TUNA**

ASFII's Tuna division has established itself as a leading supplier of canned tuna to a diverse range of buyers and agents. Majority of its products are finished, labeled, and are ready for shipment to their respective destinations. To expand its offerings, the company diversified its product line by adding tuna in pouches and frozen tuna loins for the export market and introducing premium canned tuna and salmon lines under the Bay of Gold brand for the local market. Bay of Gold is sold at select supermarkets in the Philippines.

At present, canned tuna is sold in both domestic and export markets while frozen tuna loins and pouched tuna products are sold in the export market. Fishmeal, is sold mainly to the domestic market.

## **SALMON**

BGB salmon products are sold in major Philippine supermarkets. In 2022, BGB focused on distributing imported king salmon products from its former subsidiary, Akaroa Salmon.

## **COMPETITION**

There are eight (8) major companies engaged in tuna canning in the Philippines. Six are located in General Santos City and one in Zamboanga. These are General Tuna Corporation, Philbest Canning Corporation, Ocean Canning Corporation, Celebes Canning Corporation, Seatrade Canning Corporation, and Permex Producer & Exporter Corporation.

Most Philippine canned tuna processors produce two (2) can sizes: the retail pack and the institutional pack can size.

The United States and European Union (EU) markets account for approximately 75% of world tuna consumption and are the primary markets of Philippine canned tuna companies. Emerging markets such as Middle East and Asia provide opportunities for the Group to diversify its client base.

Tuna processing is a competitive industry in which price, product quality, and service, play an important role in the customer's purchasing decision.

## **Salmon**

In the Philippines, most competitors import smoked salmon to sell in retail outlets. BGB follows a unique business model where it imports premium-grade salmon and delicately processes it in its own smokehouse to sell a premium product from the Philippines. BGB also competes with other larger traders and small-time players to cater to institutional accounts

## FISH SOURCING

## **Tuna and Salmon**

ASFII purchases its tuna from fish suppliers and large traders. Skipjack and Yellowfin tuna are the main raw fish inputs for processed tuna products.

BGB sources its salmon primarily from New Zealand, Chile and Norway. This is then processed into hot or cold smoked salmon.

## **Key Fishing Areas – Tuna**

A key resource or catching area for tuna is the Pacific Ocean. According to the Western and Central Pacific Fisheries Commission's WCPFC Tuna Fisheries Yearbook 2018, world tuna catch in 2018 from this fishing area accounted for almost 67% of global tuna catch. The Western Pacific Ocean accounted for 54% of the total while the Eastern Pacific Ocean accounted for another 13% of the global tuna catch. The Pacific Ocean is followed by the Indian Ocean and accounts for 23% of the catch with the Atlantic Pacific accounting for the balance 11%.

## **Key Sourcing Area – Salmon**

Almost all of the salmon sold by BGB and Akaroa are sourced from fish farms in New Zealand, Chile and Norway. This ensures a consistent supply of raw materials for the Company's salmon subsidiaries.

## **CUSTOMERS**

The Tuna Division has a client base spread over 60 countries. Although our business is based on long-term relationships built with our customers, ASFII do not have any major existing multi-year sales contracts.

The salmon products of BGB are sold in the local market to supermarkets and food service clients.

## TRANSACTIONS WITH AND/OR DEPENDENCE ON RELATED PARTIES

## **Alliance MHI Properties, Inc. (AMHI)**

AMHI owns the land in General Santos, Philippines, where the Group's processed tuna and smoked salmon operating facilities are located, and leases it to ASFII and BGB. The existing lease is until December 31, 2027.

## ACCREDITATIONS, PATENTS & TRADEMARKS

The Group is accredited by a number of international rating and accrediting agencies, as well as domestic rating and inspection bodies.

The Group's tuna operations in General Santos, Philippines have passed various tests and standards for the quality of its products.

In addition to the required government permits and licenses such as the local government business and sanitary permits, and regulatory licenses like the Food and Drug Administration licenses (FDA) and Hazard Analysis Critical Control Point System (HACCP's), the Group also adopts globally-acknowledged best practices in its canned tuna and smoked salmon operations. For its tuna operations, the Group has received, among others, certifications of conformity with the United States Food and Drug Administration (USFDA), International Food Standard (IFS), British Retail Consortium (BRC), Kosher (OU), Islamic Da'wah Council of the Philippines (IDCP Halal), Marine Stewardship Council (MSC), Business Social Compliance Initiative (BSCI), Initiative Clause Sociale (ICS) and Earth Island Institute-Dolphin Safe (EII).

For its smoked salmon and other smoked seafood operations, the Group has the requisite government permits and licenses such as FDA License to Operate as Manufacturer, Exporter, Distributor, and Importer, and Halal certifications from Mindanao Halal Authority (MINHA) recognized by the Bureau of Fisheries and Aquatic Resources ("BFAR").

In addition, as of December 31, 2022, the Group also has registered trademarks: "Bay of Gold", "Quicklift", "Sea Harvest", "Big Glory Bay", "Gold Standard Salmon", "Prime New Zealand", "Wagyu of Salmon", "Superfish", and "Instant Chef" before the Intellectual Property Office of the Philippines; and "PRIME SMOKE" and "PRIME NEW ZELAND" before the Intellectual Property Office of New Zealand.



Quicklift	Registration No. 42018011698	O CKIN
Sea Harvest	Registration No. 42004008474	SEA HARVEST
Big Glory Bay	Registration No. 42011004121	<b>BIG GLORY BAY</b>
Gold Standard Salmon	Registration No. 42014502559	Gold Standard Salmon
Prime New Zealand	Registration No. 42017011482	PRIME NEW ZEALAND
Wagyu of Salmon	Registration No. 42016505298	WAGYU OF SALMON

Super Fish	Registration No. 42019504525	Super Fish
Instant Chef	Registration No. 42021518161	Gold Standard Instant CHEF
Prime Smoke	Registration No. 964127 Registered in New Zealand Intellectual Property Office	PRIME
PRIME NEW ZEALAND	Registration No. 234660 Registered in New Zealand Intellectual Property Office	NEW ZEALAND

Most of ASFII's clients have their own brand names. As industry practice, tuna processing can include labeling services for clients carrying their own brands. As for clients who do not have existing brands or those who are looking for alternative brand names, ASFII offers its house brand, Sea Harvest.

#### REGULATORY FRAMEWORK/GOVERNMENT APPROVAL

## **Industry-particular Governmental Laws and Approvals**

The Bureau of Fisheries and Aquatic Resources (BFAR) is a line bureau reconstituted under the Department of Agriculture, by virtue of Republic Act No. 8550 (Philippine Fisheries Code of 1998). The Philippine Fisheries Code provides for the development, improvement, management, and conservation of the country's fisheries and aquatic resources.

ASFII received a certification from BFAR authorizing the implementation of the Hazard Analysis Critical Control Point (HACCP) System, a method for food safety standards recognized internationally.

BGB has received a certificate of recognition for the implementation of HACCP System from the BFAR.

ASFII and BGB are registered with the Food and Drug Administration (FDA). ASFII is registered as a Food Manufacturer and exporter until June 3, 2026; while BGB is registered as a food manufacturer and exporter of processed seafood products until May 25, 2026, and as a food distributor, importer, and wholesaler until September 12, 2026.

## Environment-particular Governmental Laws and Approvals – Environmental & Safety Issues

The Philippine Environmental Impact Statement System (Presidential Decree No. 1586, as amended) covers projects and undertakings that are classified as environmentally critical as well as projects situated in environmentally critical areas. These projects or undertakings are required to be covered by an Environmental Compliance Certificate (ECC). ASFII's operation of its processing and production facilities is classified as an environmentally critical project.

ASFII has current ECC, Waste Water Discharge permit, and a permit to Operate (Boiler).

In 2020, Greenpeace Southeast Asia's Tuna Cannery Report ranked the Group's Philippine tuna facilities as No.1 rank (Green) with green score of 71.57 in the 2020 Cannery Ranking, leading among the six canneries located in General Santos City, Philippines, and is also among the top five (5) canneries in the region compared with Indonesia and Thailand. In 2018, the Group's Philippine and Indonesian tuna facilities were also ranked as no. 1 in the respective localities, following Sustainability, Sourcing, Traceability, Legality, Driving Change, Equity, and Transparency criteria. In 2019, ASFII received a green rating from Greenpeace.

BGB obtained an Environmental Compliance Certificate on February 12, 2010 which is still valid as of date. In addition to this, BGB also has a Waste Water Discharge Permit which is valid until August 13, 2024. BGB was also registered with the United States Food and Drug Administration (USFDA) on March 26, 2015.

## Business-particular Governmental Laws and Approvals: Labor and Employment

The Department of Labor and Employment (DOLE) through the Labor Standard Enforcement Division of DOLE Region XII Office, conducts regular inspections of the General Santos plant to ensure compliance with labor laws, particularly those relating to occupational health and safety.

## NUMBER OF EMPLOYEES AND CONTRACTORS

As of December 31, 2022, the Group has a total of 1,136 workers (124 regular employees and 1,012 contractors) from its head office in Pasig City to its tuna and smoked salmon facilities in General Santos City, Philippines.

#### MAJOR RISK FACTORS

## **Supply Chain Challenges and Inflation**

The biggest challenge for the Group within the supply chain has been the increase in freight costs, delays in product shipments due to container shortages, and longer shipment lead time.

These challenges, together with other economic factors and geopolitical pressure, triggered unprecedented levels of inflation for seafood raw materials, packaging, and ingredients, resulting in an overall COGS increase of 80% from 2021.

To ensure business continuity and our ability to continue supplying products to customers, we have implemented the following mitigations to minimize risks as well as provide a balance with business opportunities:

- Continue price negotiation to pass on inflation costs.
- Inventory management and net working capital control.
- Cost efficiency management, reduce costs, and more profitable product mix.
- Focus on automation for production efficiency.
- Monitor situation closely, remain agile, and consider ad-hoc continuity plans for emerging event.

## **Raw Material**

The Group's industry is in the midst of a perfect storm, with prices soaring to unprecedented levels as demand outstrips supply. In 2022, the price of tuna was volatile and approximately 17% higher compared to 2021.

The Group has fish procurement team composed of experts to enhance the strategic sourcing capability. The team closely monitors and mitigates challenges around prices and supply that are common in our business today. The Group was able to diversify the supply sources and procured more raw materials from various oceans to mitigate the challenges of tight supply. In response to the impact of inflation on tuna prices in 2022, we mitigated the risk by continuing to negotiate prices and controlling inventory management.

## **Operation and Safety**

The Group faces various potential risks in production facility, starting from sourcing raw seafood materials to processing and manufacturing finished products. These risks involve, for instance, the health and safety of employees,

major damage to a plant, food quality, cost control and inventory management. These risks could directly or indirectly affect production, sales targets, and ultimate corporate goals. Key areas for continuous improvement include safety at plants, cost productivity, and food safety and quality.

The Group focuses on operational excellence and recognizes the importance of continuous improvement discipline. Regarding safety risks, we regularly conduct a risk assessment for the production plant as risk profiles change over time, and constantly assess the gap against our safety standards.

In terms of cost productivity, the Group will continue to identify and implement productivity initiatives that we believe will position our business for long-term sustainable growth by allowing us to achieve a lower cost structure, improve decision-making, and operate more efficiently.

For food safety and quality, our Food Safety and Quality Management System (FSQMS) is the platform which we deploy globally to ensure consistent food safety, compliance with quality standards and to create value for customers. Our internal FSQMS is constantly being audited and verified by independent certification bodies to strictly conform to internal, and international standards, laws and regulatory requirements. Several of the food quality and safety accreditations or certifications the Group has obtained are, for example: BRC, BSCI, MSC, GMP, HACCP, Halal, et al.

## **Exchange Rate and Other Financial Risks**

The Group is exposed to a variety of financial risks coming from foreign exchange, interest rates, liquidity, trade receivables, counterparty risk, theft and fraud risk, geopolitical risk, investment and borrowing activities.

The risks are primarily:

- 1. Foreign exchange risk on commercial flows, financing/investing activities, net investments in foreign subsidiaries, and raw materials or ingredients purchasing in foreign currencies and selling of products in different currencies.
- 2. Interest rate risk on borrowings.
- 3. Credit risk and counterparty risk on financial and commercial activities.

The Group's risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the Group's financial performance. The Financial Risk Management Objectives and Policies is carried out by the Group's Board of Directors and management, which includes areas such as credit risk, market risk, and liquidity risk.

## **Law and Regulation Risk**

The Group's business is subject to a wide variety of laws and regulations across all the countries in which it does business, including those pertaining to intellectual property, product liability, procurement of raw materials, food safety, traceability, labelling, trade competition, climate and the environment, employment and labor, occupational health and safety, anti-bribery or anti-corruption, personal data protection, tax etc.

Failure to comply with or lack of awareness of the changing laws and regulations may cause an adverse impact on the various aspects of our business, from sourcing and production to sales and distribution. It could also potentially lead to substantial fines and penalties, and import bans of our products in certain markets, all of which could have a negative impact on the Group's financial performance and reputation.

The Group has a legal and compliance function to manage legal activities related to business operations and investment and provides regular updates and training on the development of laws and regulations, provides counsel on legal issues and ensures preparation for any requirements related to laws and regulations.

## **Cyber Incidents and Information Security Disruptions**

The Group depends on information systems and technology for many activities important to our business, including: communications within our company; interfacing with customers; protecting confidential information including personal data we collect; maintaining accurate financial records; and complying with regulatory, financial reporting, legal and tax requirements. This has a net impact on cybersecurity as the threat landscape becomes more sophisticated and attacks become opportunistic. Cybersecurity risks can manifest themselves by making critical infrastructure and software unavailable. At worst, unauthorized access or misuse of data could compromise highly sensitive and confidential data. The risk could result in a financial impact where we are unable to fulfill customer orders, increase our cost of operation and incur fines and penalties from regulatory bodies. This could result in loss of reputation and confidence from our stakeholders.

The Group has implemented its IT and Data Privacy policies and has put in place measures which it enforces strictly across the business to protect the Group's assets and personal data. The Group will continue to devote significant resources to network security, disaster recovery, employee training and other measures to secure our information technology systems and prevent unauthorized access to or loss of data.

## **Climate Change**

Climate change presents a global risk as the planet continues to warm, including the threat of increasing extreme weather events. A warming planet is also impacting the world's oceans, which pose a risk to marine species on which the Group depends. Severe weather and natural disasters which are associated with climate change include floods, droughts and tsunamis, as well as ocean warming and acidification, which could all impact our production, raw material supply and human resources.

The Group operates with a strong commitment to respect and responsibility, showing a duty of care to our workers through responsible operations. We have a number of initiatives in place that contribute to water reduction, waste to landfill reduction, gas emission reduction and monitoring natural disaster hazards and water risk management. We want everyone that works at the Group to play an active role in delivering against our environmental and safety goals.

## **Emerging Risk: People-related risks**

The Group's continued ability to compete effectively depends on its ability to attract, retain, develop and motivate highly skilled personnel for all areas of our organization. Risk is driving and shaping people practices more than ever before. These risks include:

- Workforce exiting the Group or moving to other organizations who fit their preference, for example, providing permanent remote or hybrid work, digitalized working process.
- Succession challenges and difficulty in attracting top talent in a tightening talent market may limit us to achieve goals especially around innovation, digitalization, automation.
- With the rapidly changing nature of work and skills, there is a risk that our workforce is not equipped with the skills required to support our goals and new work environment.

The Group is aware of the new work environment and are closely monitoring this change. Its strategy will continue to focus on talent development and strengthening our people capabilities. In addition, it will continue its drive to increase employee engagement across all our businesses and employee demographics. For succession planning, the Group will develop a policy to review critical positions and prepare the development plan of successors, as well as succession in an emergency to ensure success and continuity for the business.

The Company has managed people-related risks, including risks posed by global pandemics, through a Business Continuity Plan (BCP) that covers all aspects of the Company's operations in its plant and offices. The BCP covers a revised manpower plan; foot traffic management; alternative work schedule; and health, sanitation and safety procedures for all employees and essential visitors.

The BCP is in place and the plant continues to operate without any COVID-19-related disruption up to now.

#### Item 2 - PROPERTIES and LEASE AGREEMENTS

## **ASFII**

The Parent Company leases the land where its canned tuna plant in the Philippines is located from AMHI. It pays monthly fees of ₱0.5 million for the first year of lease agreement. Lease period is for five (5) years starting from January 1, 2023.

The Parent Company leases its office spaces located at Suite 3104 in the Philippine Stock Exchange Centre West Tower, Pasig City from Greenhills Properties, Inc. for a gross monthly rate of ₱0.2 million for the first year. The term of the lease is a period of five (5) years, commencing on August 2018, renewable upon mutual agreement of the parties.

## **BGB**

BGB's facilities are also located in the same compound where ASFII's tuna processing plants are located in General Santos City, Mindanao, Philippines. BGB is leasing the land with an area of 985.88 sqm from AMHI. The rental cost is P0.02 million per month and the lease agreement is for five (5) years starting from January 1, 2023.

## **AMHI**

AMHI owns land with an area of 68,751 sqm. situated at Purok Saydala, Barangay Tambler, General Santos City, South Cotabato. AMHI leases this land to ASFII and BGB under long-term lease contracts.

## Item 3 – LEGAL PROCEEDINGS

The pending and material legal proceedings involving the Company as of December 31, 2022 are as follows:

1. Alliance Select Foods International, Inc., represented in this derivative suit by Harvest All Investment Limited, Victory Fund Limited, Bond east Private Limited, and Hedy S.C. Chua v. George E. SyCip, Jonathan Y. Dee, Alvin Y. Dee, Ibarra A. Malonzo, Joanna Y. Dee-Laurel, Teresita Ladanga, and Grace Dogillo, Commercial Case No. 14-220

On May 27, 2014, shareholders Harvest All Investment Limited, Victory Fund Limited, Bondeast Private Limited, and Hedy S.C. Chua filed a derivative suit purportedly on behalf of the Company against former Directors Messrs. George E. SyCip, Jonathan Dee, Alvin Y. Dee and Ibarra Malonzo, and certain senior executives of the Company at that time. The derivative suit prayed, among others, for the appointment of an interim management committee, and to compel an accounting and return of Company funds allegedly diverted to corporations controlled by the family of respondents Messrs. Jonathan and Alvin Dee. On 03 February 2015, the respondents filed a motion praying to declare the application of an interim management committee moot and academic in view of the change in the composition of the Company's Board of Directors and management. The Complainants filed a Motion to Inhibit on February 28, 2015, which was granted by the Pasig RTC Branch 159 on January 5, 2016. The case was eventually re-raffled to Pasig RTC Branch 154 on February 1, 2016.

Subsequently, George SyCip filed a Petition for Certiorari before the Court of Appeals, alleging that the inhibition was improper. The Court of Appeals granted said petition. Upon appeal to the Supreme Court, the Supreme Court affirmed the ruling of the Court of Appeals in its Resolution, dated September 19, 2018 (S.C. G.R. No. 239426), which ruling became final and executory.

Case was remanded back to Pasig RTC 159 for trial pursuant to the Order of the Supreme Court, directing RTC 159 to proceed with the hearing of the case.

2. Alliance Select Foods International, Inc. v. Hedy S.C. Yap-Chua and Albert Hong Hin Kay, I.S. No. INV-14F-02786

On June 11, 2014, the Company, to protect its interests, filed a criminal complaint for Revealing Secrets with Abuse of Office against two of its then directors, Ms. Hedy S.C. Yap-Chua and Mr. Albert Hong Hin Kay, because it had reasonable cause to believe that Ms. Yap-Chua and Mr. Hong revealed to third parties information relating to the Company's financials given to them in confidence, in breach of their fiduciary duty to the Company. The Office of the City Prosecutor of Pasig City dismissed the case, and the Company has since filed its appeal with the Department of Justice, where the case remains pending.

3. Harvest All Investment Limited, Victory Fund Limited, Bondeast Private Limited, Albert Hong Hin Kay and Hedy S.C. Yap Chua v. Alliance Select Foods International, Inc., George E. SyCip, Jonathan Y. Dee, Raymond K.H, See, Marie Grace T. Vera-Cruz, Antonio C. Pacis, Erwin M. Elechicon and Barbara Anne C. Migallos, Commercial Case No. 15-234

On August 5, 2015, Harvest All Investment Limited, Victory Fund Limited, Bondeast Private Limited, Albert Hong Hin Kay and Hedy S.C. Yap Chua ("Harvest All et al.") filed a Complaint (with application for the issuance of Writ of Preliminary Mandatory Injunction and Temporary Restraining Order/Writ of Preliminary Injunction) with the Pasig Regional Trial Court ("Pasig RTC"), against Alliance Select Foods International, Inc., its then Directors Messrs. George E. SyCip, Jonathan Y. Dee, Marie Grace T. Vera-Cruz, Erwin M. Elechicon, Raymond K.H, See and Antonio C. Pacis, and Corporate Secretary Barbara Anne C. Migallos (the "Company") praying, among others, that the Company be restrained from carrying out its Stock Rights Offering, and that the Company be compelled to hold its Annual Stockholders' Meeting prior to the said Stock Rights Offering. The Stock Rights Offering would raise gross proceeds of P1,000,000,000.000 to be used for needed capital expenditures, repayment of loans, installation of a new management information system, and working capital requirements of the Company.

In a Resolution dated August 14, 2015, the Pasig RTC denied the prayer for a Temporary Restraining Order. The Pasig RTC held that Harvest All et al. failed to show that it had a clear and unmistakable right that was or would be violated by the conduct of Annual Stockholders' Meeting after the Stock Rights Offering. The Pasig RTC noted

that Temporary Restraining Order is unwarranted because Harvest All et al. were granted the right to subscribe to the Stock Rights Offering to prevent the dilution of shareholdings and voting rights feared by Harvest All et al.

In a Resolution dated 24 August 2015, the Pasig RTC dismissed the Complaint for lack of jurisdiction over the subject matter of the case due to Harvest All et al.'s failure to pay the correct filing fees (the "RTC Resolution").

In the meantime, the offer period for the Stock Rights Offering, which commenced on August 17, 2015, ended on August 26, 2015. On September 7, 2014, the Company's Board scheduled the Company's Annual Stockholders' Meeting on November 17, 2015 with record date on October 20, 2015. The Board of Directors later on decided to reschedule the Annual Stockholders' Meeting to December 16, 2015.

Harvest All et al. filed a Petition for Review with the Court of Appeals to reverse and set aside the RTC Resolution dismissing the Complaint. It also prayed that the Company be restrained from implementing the October 20, 2015 record date of the Annual Stockholders' Meeting, and to compel the Company to set the record date of the Annual Stockholders' Meeting to a date prior to the Stock Rights Offering.

On 15 December 2015, the Court of Appeals issued a Resolution of even date granting Harvest All et al.'s prayer for a Temporary Restraining Order ("TRO"), effective for a period of 60 days from notice, enjoining the parties to maintain and preserve the status quo pending resolution of the Petition for Review, after Harvest All et al. posts the required bond (the "TRO Resolution"). The Court of Appeals issued the TRO the next day, or on 16 December 2015, the date of the Meeting. The Company received the TRO a few hours before said Meeting. The Company and the respondent directors and officers filed motions for reconsideration of the TRO Resolution and to dissolve the TRO.

The Court of Appeals rendered a Decision dated February 15, 2016 sustaining the position of the Company that Harvest All et al., should pay the correct filing fees for its Complaint with the Pasig RTC. Both parties filed their respective Motions for Reconsideration, and both were subsequently denied.

Jonathan Dee filed a Petition for Review on Certiorari with the Supreme Court to set aside the ruling of the Court of Appeals and affirm the ruling of the Pasig RTC dismissing the case (SC G.R. No. 224834).

Harvest All et al. on the other hand filed their only Petition for Review on Certiorari with the Supreme Court questioning the ruling of the Court of Appeals that though the case should not be dismissed because Harvest All et al. was not in bad faith in not filing the proper filing fee, the latter should pay the filing fee based on the 2015 SRO, which would amount to approximately Php 20 Million.

The Petitions for Review on Certiorari were consolidated by the Supreme Court. On March 15, 2017, the Supreme Court rendered a Decision in favor of the petition of Harvest All et al., ruling that the intra-corporate controversies may involve a subject matter which is either capable or incapable of pecuniary estimation, and remanded the case back to the RTC to assess the correct filing fees, and upon payment, to proceed with the regular proceedings of the case. The Company, as well as the other Defendants filed their respective motions for reconsiderations.

The Supreme Court denied the motions for reconsideration with finality and the case was remanded back to the Regional Trial Court of Pasig City, Branch 159, under Judge Lingan. Thereafter, the Company filed a Motion for Factual Determination of Mootness, arguing that the cause of action of Plaintiffs is already moot and academic. Defendant Migallos likewise filed a Motion to Dismiss arguing also that the case is already moot and academic.

Plaintiffs however, filed a Motion for Inhibition against Judge Lingan (RTC 159), which said Judge granted. Defendant SyCip filed a Petition for Certiorari and Mandamus with Application for the Issuance of TRO and/or Writ of Preliminary Injunction before the Court of Appeals against Judge Lingan for inhibiting from the case (CA-G.R. SP No. 158324).

Pursuant to the inhibition of Judge Lingan (RTC 159), the case was eventually re-raffled to RTC 265 on April 4, 2019.

The case was referred to mediation on October 18, 2019. The parties underwent mediation until January 2020, but parties failed to enter into a settlement. Pre-Trial Conference was set on March 4, 2020.

On the day of the Pre-Trial Conference, before hearing started, the parties received an Omnibus Order, dated February 20, 2020, issued by RTC 265 dismissing the case due to forum shopping and being moot and academic.

On July 17, 2020, Harvest All et al. filed a Petition for Review before the Court of Appeals to assail the dismissal of the case. Respondents and Petitioners subsequently filed their respective Comments and Replies to the Petition for Review.

On March 28, 2023, the Court of Appeals denied the Petition for Review filed by Harvest All Limited, et. al, and affirmed the Omnibus Order of the Regional Trial Court dismissing the Complaint. The Court of Appeals cited the following grounds: (a) the Petitioners committed forum shopping given that at the time of filing the 2015 case, there was a pending 2014 derivative suit also filed by them (Case No. 1 above) and, (b) the case is rendered moot and academic by supervening events; namely: the holding of the Annual Stockholders' Meetings for the Years 2015, 2016 and 2017.

4. Hedy S.C. Yap-Chua, for herself and on behalf of Harvest All Investment Limited, Victory Fund Limited, Bondeast Private Limited vs. Alliance Select Foods International, Inc., SEC MSRD Case No. MSRD-SRD-2021-1

On May 26, 2021, Alliance Select Foods International, Inc. ("Company") received a summons from the Markets and Securities Regulation Department of the Securities and Exchange Commission ("MSRD-SEC") resulting from a Complaint, dated November 2, 2020, filed by Hedy S.C. Yap-Chua, for herself and on behalf of Harvest All Investment Limited, Victory Fund Limited, Bondeast Private Limited ("Complainants"), questioning the lack of mandatory tender offer during the Company's sale of 430,286,226 shares to Strongoak Inc. through a private placement in May 5, 2014; and also when Strongoak Inc. subscribed to additional shares in the Company during a Stock Rights Offering in 2015.

The Company filed its Answer dated June 10, 2021 raising the defenses of prescription; non-applicability of Mandatory Tender Offer Rule as the questioned transactions are covered by express exemptions under the Securities Regulation Code; that the Complainants were given the privilege to subscribe to additional shares; and that the said complaint is a deliberate act of forum shopping by the Complainants due to the filing of previous cases against the Company in judicial courts praying for the invalidation of the same share purchases and subscriptions of Strongoak Inc.

The SEC-MSRD dismissed the Complaint in a Decision dated May 19, 2022 finding forum shopping and prescription of action. Complainants filed an Appeal Memorandum dated June 3, 2022 to assail the Decision of the SEC-MSRD with the SEC En Banc.

On December 15, 2022, the SEC En Banc reversed the decision of the SEC-MSRD with the following dispositive portion:

"WHEREFORE, premises considered, the Appeal is hereby GRANTED. The Decision of the Markets Securities Regulation Department is hereby REVERSED and SET ASIDE.

The ASFII shares acquired by Strongoak, Inc. under the 2014 Private Placement and 2015 SRO are hereby declared void subscriptions and shall be cancelled from the Stock and Transfer Book (STB) of ASFII where these shares shall be considered unsubscribed, and shall be allocated for subscription by any person who intends to buy the same provided that he/she complies with all the legal requirements; and once the subscription is fully paid, ASFII shall pay Strongoak the price it paid for the subscriptions that were nullified."

On January 20, 2023, the Company filed its Petition for Review (with urgent application for a writ of preliminary injunction and/or temporary restraining order) with the Court of Appeals (CA). The case is still pending the CA who enjoined both parties to submit pleadings and to notify the CA of the pendency of any other related cases and proceedings involving the same parties, subject matter and/or issues pending before the CA or other courts.

On February 20, 2023, the Company received a Motion for Writ of Execution filed by the Complainants with the SEC En Banc. This was opposed by the Company via an Opposition filed with the Commission on March 2, 2023.

On March 27, 2023, the Company received a Motion to Intervene and Admit Attached Comment-in-Intervention filed with the Court of Appeals by the Securities and Exchange Commission through the Office of the Solicitor General. The Motion is pending with the Court of Appeals.

## Item 4 – SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

## I. 2022 Annual Stockholders Meeting

a. Date: 15 June 2022 Time: 2:00 PM

via remote communication via Zoom webinar platform

## b. Election of Officers:

## Regular Directors:

Lorenzo Sixto T. Lichauco
 Gabriel A. Dee
 Jeoffrey P. Yulo
 Joseph Peter Y. Roxas
 Lorenzo Sixto T. Lichauco
 1,728,251,787 cumulative votes
 1,728,290,365 cumulative votes
 1,728,283,557 cumulative votes
 1,728,290,365 cumulative votes

## **Independent Directors:**

Dobbin A. Tan
 Domingo C. Go.
 1,728,269,034 cumulative votes
 1,728,269,034 cumulative votes

## c. Matters Voted Upon:

	Item	Yes	No	Abstain	Objection
1.	Reading and approval of the Minutes of the 2021 Annual General Meeting of Stockholders held on June 15, 2021	1,728,272,924 (69.14%)	0	331,364,351 (13.26%)	0
2.	Approval of the Annual Report and the Audited Financial Statements for the Year ended December 31, 2021.	1,728,272,924 (69.14%)	331,364,351 (13.26%)	0	0
3.	Ratification and Approval of Acts of the Board of Directors and Executive Officers for the Corporate year 2021-2022.	1,728,272,924 (69.14%)	331,364,351 (13.26%)	0	0
4.	Appointment of Reyes Tacandong & Co. as the Company's Independent External Auditor for 2022.	1,728,272,924 (69.14%)	331,364,351 (13.26%)	0	0

<sup>\*</sup>All matters reported under Item 4 have also been published in the Company's website at www.allianceselectfoods.com.

## Part II - OPERATIONAL AND FINANCIAL INFORMATION

## Item 5 – MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

The Company's common stock equity, its only class of shareholders, is traded on the Philippine Stock Exchange under the stock symbol FOOD. Quarterly High and Low prices for the three (3) fiscal years, without stock adjustments, are as follows:

	20	22	2021		2020	
	High	Low	High	Low	High	Low
Q1	0.60	0.58	0.69	0.61	0.68	0.45
Q2	0.58	0.55	0.67	0.61	0.61	0.50
Q3	0.55	0.52	0.68	0.62	0.68	0.55
Q4	0.56	0.52	0.63	0.52	0.75	0.62

On December 29, 2022, the last trading day for the year, the closing price for FOOD was \$\textstyle 0.55\$ per share.

The number of shareholders of record as of December 31, 2022 owning at least one board lot is 201 and the total number of shares outstanding on that date were 2,499,712,463 net of 287,537 treasury shares.

Public float as of December 31, 2022 is 30.67%.

Top 20 shareholders as of December 31, 2022 were:

	Name	No. of shares	% ownership
1.	Strongoak, Inc.	1,382,765,864	55.31%
2.	PCD Nominee Corporation (Filipino)	661,365,459	26.45%
3.	Harvest All Investment Limited	177,261,165	7.09%
4.	Victory Fund Limited	138,474,015	5.54%
5.	PCD Nominee Corporation (Foreign)	63,117,663	2.52%
6.	Albert Hin Kay Hong	39,017,537	1.56%
7.	Bondeast Private Limited	13,023,411	0.52%
8.	Peter Kawsek Jr.	4,538,646	0.18%
9.	Zamora, Martin Antonio G.	3,975,370	0.16%
10.	Michael W. Cordova	3,805,000	0.15%
11.	S. Chandra Das	2,604,760	0.10%
12.	Oriental Tin Can & Metal Sheet Mfg	2,210,385	0.09%
13.	FDCP Inc.	1,894,045	0.08%
14.	Tri-Marine International (PTE) Ltd.	1,170,472	0.05%
15.	Damalerio Fishing Corp.	920,656	0.04%

16.	DFC Tuna Venture Corporation	617,248	0.02%
17.	Phil. Fisheries Development Authority	346,207	0.01%
18.	Amadeo Fishing Corp.	294,874	0.01%
19.	GENPACCO, Inc.	172,973	0.01%
20.	MGTR Fishing	135,399	0.01%

As of December 31, 2022, foreign ownership of the company's common stock equity stands at 17.34% or 433,562,698 common shares. Locally owned common stock stands at 82.66% or 2,066,149,765 common shares. Currently, there is no foreign ownership limitation applicable to FOOD.

## Item 6 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF OPERATION

The following discussion should be read in conjunction with the accompanying consolidated financial statements of Alliance Select Foods International, Inc., and its Subsidiaries (the "Group") which comprise the consolidated statements of financial position as of December 31, 2022, 2021 and 2020 and the related consolidated statements of comprehensive income, changes in equity and cash flows for the years then ended. The financial statements of the Group have been prepared in accordance with the Philippine Financial Reporting Standards (PFRS), which includes all applicable PFRS, Philippine Accounting Standards (PAS) and interpretations issued by the International Financial Reporting Interpretations Committee (IFRIC) as approved by the Philippine Financial and Sustainability Reporting Standards (formerly Financial Reporting Standards Council (FRSC)) and adopted by the SEC including SEC pronouncements. PFRS is an International Financial Reporting Standards equivalent.

The consolidated financial statements are presented in United States Dollar, the currency of the primary economic environment in which the Group operates.

## CY 2022 COMPARED TO CY 2021

## I. FINANCIAL HIGHLIGHTS

	Years Ended December 31		
Amount in US \$'000	2022	2021	% Change
Revenue	\$34,580	\$40,778	-15%
Gross profit	3,179	4,915	-35%
Gross margin	9%	12%	
Selling & Administrative Expenses	3,372	5,547	-39%
Finance Cost	451	841	-46%
Loss for the year	(3,943)	(1,058)	273%
Non-controlling interest	-1	214	-101%
Loss attributable to equity holders of the parent	(3,492)	(1,271)	175%
Net Profit – Margin	-11%	-3%	

EBITDA	804	1,568	
EBITDA margin	2%	4%	
Return on equity (ROE)	-19%	-6%	
Earnings - per share	-0.0014	-0.0005	
Book value per share	0.0077	0.0089	

## II. OPERATING PERFORMANCE

The Group's consolidated revenues of \$34.6 million in 2022 were 15% lower than the revenues of \$40.8 million in 2021. During the year, tuna-related products contributed about 99% of total revenues, while the remaining 1% were contributed by salmon-related products. The decrease in revenues is due to deconsolidation of Akaroa in November 2021 with revenue as at November 30, 2021 of \$7.89 million. Without the effect of Akaroa 2022 revenue grew by \$1.7 million or 5.1% from 2021.

The Group's gross profit decreased to 9% in 2022 from 12% in 2021 including Akaroa's gross profit of 28%, excluding Akaroa gross profit in 2021 is 8%. The better gross profit in 2022 is resulted from better production recoveries and efficient labor due to higher plant utilization.

The Group incurred net loss before tax of \$0.51 million in 2022 and \$0.59 million including Akaroa's net income of \$1.4 million. Without Akaroa 2022 performance is better by 67% from last year due mainly from:

- Consistent implementation of cost containment measures which brought down selling and administrative expenses
- Reduction in interest expense due to faster rate of loan repayment vs availment.

## III. FINANCIAL CONDITION

**Balance Sheet Highlight** 

**Years Ended December 31** 

Amount in US\$'000	2022	2021	% Change
Cash & cash equivalent	\$3,050	\$4,442	-31%
Receivables	6,450	4,408	46%
Inventories	5,545	5,335	4%
Other current assets	3,358	2,940	14%
<b>Total Current Assets</b>	\$18,403	\$17,126	<b>7%</b>
Property & equipment	14,689	14,619	0%
Total Assets	\$36,428	\$38,080	-4%
Trade and other payables	\$4,091	\$3,434	19%
Bank loans	12,535	11,297	11%
<b>Total Current Liabilities</b>	16,638	16,853	-1%
Total Liabilities	19,676	18,244	8%
Total Stockholders' Equity	16,752	19,836	-16%
Total Liabilities & SE	\$36,428	\$38,080	-4%

There was no impairment of goodwill recognized during the year. Goodwill was deconsolidated upon divestment of Akaroa.

Amounts as of December 31	2022	2021
Current Ratio	1.11	1.02
Debt-to-equity Ratio	1.17	0.92

## IV. SOURCES AND USES OF CASH

A brief summary of cash flow movements is shown below:

	Years Ended December 3	
Amount in US\$'000	2022	2021
Operating cash flows before working capital changes	(\$332)	\$519
Net cash flows from operating activities	(1,269)	2,459
Net cash flows from investing activities	(338)	1,591
Net cash flows from financing activities	214	(2,207)

Net cash used in investing activities included the following:

	Years Ende	d December 31
Amount in US\$'000	2022	2021
Additions to property, plant and equipment	(\$364)	(\$1,021)
Proceeds from sale of property, plant and equipment	27	_
Proceeds from sale of investment in a subsidiary	_	2,604

Major components of cash flow provided by financing activities are as follows:

	Years Ende	d December 31
Amount in US\$'000	2022	2021
Net payment of bank loans	\$737	(\$1,304)
Payment of interest	(469)	(570)
Due to related parties	_	_

The Group does not foresee any cash flow or liquidity problem over the next twelve (12) months.

As of December 31, 2022, there were no material events or uncertainties known to management that had a material impact on past performance or that could have a material impact on the future operations, in respect of the following:

- Known trends, demands, commitments, events or uncertainties that would have a material impact on the Group:
- Known trends, events, uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales/revenues/ income from continuing operations;
- Significant elements of income or loss that did not arise from the Group's continuing operations; and Seasonal aspects that had a material effect on the financial condition or results of operations.

## V. KEY PERFORMANCE INDICATORS

The Group uses the following key performance indicators to assess the Group's financial performance from period to period.

	Years ended December 31	
Key performance indicator	2022	2021
Revenue growth rate	-15%	-35%
Net profit margin	-10%	-3%
Current ratio	1.11	1.02
Debt to equity ratio	1.17	0.92
Return on average stockholders' equity	-19%	-6%

The following defines each ratio:

- The revenue growth rate is the Group's increase in revenue for a given period. This growth rate is computed from the current revenue less revenue of the previous year, divided by the revenue of the previous year. The result is expressed in percentage.
- The net profit margin is the ratio of the Group's net income attributable to equity holders of the parent versus its net revenue for a given period. This is computed by dividing net income after tax by net revenue. The result is expressed in percentage.
- The total liabilities to equity ratio are used to measure debt exposure. It shows the relative proportions of all creditors' claims versus ownership claims. This is computed by dividing total liabilities by total stockholders' equity. The result is expressed in proportion.
- The return on average stockholders' equity ratio is the ratio of the Group's net income attributable to equity holders of the parent to the stockholders' equity. This measures the management's ability to generate returns on investments. This is computed by dividing net income attributable to equity holders of the parent by the average stockholders' equity. The result is expressed in percentage.

## Item 7 – FINANCIAL STATEMENTS

The Audited Financial Statements and schedules listed in the accompanying Index to Financial Statements and Supplementary Schedules are filed as part of this form 17-A.

## Item 8 – CHANGES AND DISAGREEMENTS WITH ACCOUNTANT AND FINANCIAL DISCLOSURE

None.

## Item 9 – INDEPENDENT PUBLIC ACCOUNTANTS AND AUDIT RELATED FEES

## Independent Public Accountants

As endorsed by the Audit Committee in line with Audit Committee's approval policies and procedures for external audit services, the Board of Directors of the Company in its meeting on April 13, 2023 approved the appointment of Reyes Tacandong & Co. as the Company's independent external auditors for the year 2023. On June 15, 2023, the stockholders of the Company ratified the appointment of said auditing firm as independent auditor of the Company for 2023.

## Audit Related Fees

The following table sets out the aggregate fee billed for professional services rendered by Reyes Tacandong & Co. for CY 2022, 2021 and 2020.

Audit and Audit-Related Fees	2022	2021	2020
Regular Audit	<b>P</b> 1,674,400	<b>P</b> 1,506,400	₽ 1,370,000
Other Fees	100,000	150,640	238,100
Total Audit and Audit-Related Fees	₽1,774,400	₽1,657,040	₽ 1,608,100

## Part III - CONTROL AND COMPENSATION INFORMATION

#### Item 10 – DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

**Board of Directors** 

Director	Nationality	Position	Age	Year Position was Assumed
Lorenzo Sixto T. Lichauco	Filipino	Chairman of the Board	66	2022
Gabriel A. Dee	Filipino	Vice Chairman	58	2018
Jeoffrey P. Yulo	Filipino	Director, President & CEO	52	2022
Joseph Peter Y. Roxas	Filipino	Director	60	2016
Domingo C. Go	Filipino	Independent Director	62	2020
Dobbin A. Tan	Filipino	Independent Director	59	2016

## LORENZO SIXTO T. LICHAUCO - 66, Filipino citizen; Chairman of the Board

Mr. Lichauco has been Officer in Charge of Seawood Resources, Inc. - an investment holding company, since September 2020. Prior to joining Seawood he spent his career in stockbroking and more recently portfolio management. Mr. Lichauco headed or had senior positions in a number of brokerage firms such as Merrill Lynch Philippines, Sun Hung Kai Peregrine Securities, Crosby Securities, CLSA Securities, HSBC Securities, Philippine Equity Partners and Maybank-ATR-Kim Eng Securities. He briefly headed the Asset Management Group at the GSIS, the state pension fund and ran the equity portfolio investments for Security Bank.

Mr. Lichauco is Chairman of Mizu Resources and a director of Resins Inc., Makati Sports Club and is an independent director of SB Equities, Inc.

He has an MBA from The George Washington University in Washington D.C. and a BA Economics degree from Westminster College, Pennsylvania.

## GABRIEL A. DEE - 58, Filipino citizen; Vice-Chairman

Mr. Dee obtained his law degree from the University of the Philippines College of Law and his Master of Laws degree from the University of California Berkeley School of Law.

He is the currently the Managing Partner of Picazo Buyco Tan Fider & Santos Law Offices. He is a Director and Corporate Secretary of various listed and unlisted corporations, including several financial institutions. He is also a resource person for various seminars on Initial Public Offering, Listings and Estate Planning.

Mr. Dee has been practicing law since 1989. He is a professor of law teaching Corporation Law at the UP College of Law and the Tanada-Diokno College of Law (DLSU).

## JEOFFREY P. YULO - 52, Filipino citizen; Director, President & CEO

Mr. Yulo graduated from the Colegio de San Agustin in 1993 with a Bachelor's s degree in Marketing Management.

Mr. Yulo was the Chief Operating Officer of Goldilocks Bakeshop Incorporated Philippines from January 2020 to October 2021, and was the Chief Operating Officer and Assistant Country Director - Philippines for Cargill - Joy Meats Production, Inc. from June 2018 to April 2019. He served as the Commercial Projects Director in Latin America, and the Project Management Director - Philippines for Coca-Cola FEMSA from 2015 to 2018. Mr. Yulo was a General Manager for Glaxo SmithKline Philippines-Consumer healthcare from 2013 to 2015, and Country General Manager for Reckitt Benckiser Philippines, Inc. from 2010 to 2013. From 2000 to 2010, Mr. Yulo was with Masterfoods Philippines, Inc. / Wrigley Phils. Inc. where he served in various capacities until he was appointed as National Sales Director in 2004. Mr. Yulo started his career with Unilever Philippines, Inc., where he was the National Merchandising Manager.

## JOSEPH PETER Y. ROXAS - 60, Filipino citizen; Director

Mr. Roxas graduated from the Ateneo de Manila University in 1983 with a Bachelor's degree in Economics. He also has MBA units from the Ateneo de Manila University Graduate School.

Mr. Roxas is President of Eagle Equities, Inc. since 1996. He is also presently a Director of Kimquan Trading Corporation, a privately held company. Mr. Roxas was also a member of the Board of Governors of the Philippines Stock Exchange. Mr. Roxas was with R. Coyuito Securities as Assistant Vice President for Research from 1993 to 1995, and Investment Officer from 1987 to 1992. Mr. Roxas is also a certified acupuncturist.

## **DOBBIN A. TAN -** 59, Filipino citizen; Independent Director

Mr. Tan graduated from the Ateneo de Manila University in 1985 with a Bachelor of Science degree in Management Engineering. He obtained his Master's degree in Business Administration from the University of Chicago, Booth School of Business in 2013. Mr. Tan also attended a Management Development Program of the Asian Institute of Management in 1990, and a Strategic Business Economics Program of the University of Asia and the Pacific in 2001.

Mr. Tan is presently the Chief Executive Officer of Red Rock IT Security. He was Managing Director and Chief Operating Officer of Information Gateway from 2002 to 2012. Mr. Tan also served as Vice President for Marketing of Dutch Boy Philippines from 2000 to 2002, President of Informatics Computer College from 1997 to 2000, Assistant Vice President for Marketing of Basic Holdings from 1994 to 1997, Operations Manager of DC Restaurant Management Systems from 1990 to 1994, and Senior Financial Analyst/ Corporate Planning Manager for San Miguel Corporation from 1985 to 1990.

## **DOMINGO C. GO** - 62, Filipino Citizen, Independent Director

Mr. Go is an alumnus of the Ateneo de Manila University where he graduated with the degree of Bachelor of Science in Management (Honors Program), and undertook special studies as the recipient of a one-year exchange scholarship program at the International Christian University in Tokyo, Japan. He obtained his Master of Business Administration from the University of the Philippines-Diliman.

Mr. Go is presently a Director of the Financial Executives Institute of the Philippines (FINEX) since 2020, and was also a Director of the FINEX Academy from 2020-2021. He has been a Trustee of the Philippine Federation of Japan Alumni, Inc. since July 2015, and has served as its President since July 2022.

Previously, he served as the First Vice President/Head of the Equity Investments Department at the Metropolitan Bank & Trust Company (Metrobank), where he also formerly held positions at the Merchant Banking Division and the Account Management Group as well as concurrent positions in various investee companies of the Metrobank Group. He was a Director of Northpine Land, Inc., Toyota Manila Bay Corporatíon, Sumisho Motor Finance Corporatíon, and Sagara Metro Plastics Industrial Corporatíon, among others.

Mr. Go is a Fellow of the Institute of Corporate Directors (ICD).

#### Executive/Principal Officers

Officer	Nationality	Position	Age	Year Position was Assumed
Jeoffrey P. Yulo	Filipino	President & CEO	52	2022
Eldwin S. Umusig	Filipino	VP-Operations	49	2022
Barbara Anne C. Migallos	Filipino	Corporate Secretary	68	2015
Maria Carolyn C. Angeles	Filipino	Treasurer	51	2021
Phoebe Ann S. Bayona	Filipino	Assistant Corporate Secretary and Compliance Officer	36	2021

## **EXECUTIVE OFFICERS**

JEOFFREY P. YULO - 52, Filipino citizen; Director, President & CEO

Mr. Yulo graduated from the Colegio de San Agustin in 1993 with a Bachelor's s degree in Marketing Management.

Mr. Yulo was the Chief Operating Officer of Goldilocks Bakeshop Incorporated Philippines from January 2020 to October 2021, and was the Chief Operating Officer and Assistant Country Director - Philippines for Cargill - Joy Meats Production, Inc. from June 2018 to April 2019. He served as the Commercial Projects Director in Latin America, and the Project Management Director - Philippines for Coca-Cola FEMSA from 2015 to 2018. Mr. Yulo was a General Manager for Glaxo SmithKline Philippines-Consumer healthcare from 2013 to 2015, and Country General Manager for Reckitt Benckiser Philippines, Inc. from 2010 to 2013. From 2000 to 2010, Mr. Yulo was with Masterfoods Philippines, Inc. / Wrigley Phils. Inc. where he served in various capacities until he was appointed as National Sales Director in 2004. Mr. Yulo started his career with Unilever Philippines, Inc., where he was the National Merchandising Manager.

## **ELDWIN S. UMUSIG** – 49, Filipino citizen; Vice President for Operations

Engr. Umusig graduated cum laude from the Ateneo de Davao University with a degree in Bachelor of Science in Chemical Engineering in 1994 and secured his Professional Chemical Engineering License the following year.

Engr. Umusig is a licensed Chemical Engineer with expertise in operating food processing facilities, with 25 years of supervisory and managerial experience in food manufacturing operations. He has extensive knowledge in logistics operations in the tuna industry covering forecasting, purchasing, inventory, production planning, warehouse management, export and import shipping and distribution, and in technical services covering legal and regulatory compliance and adherence to quality requirements. He held leadership roles both locally and internationally, such as in Mega Global Corporation and Starkist Co., USA.

## **BARBARA ANNE C. MIGALLOS** – 68, Filipino citizen; Corporate Secretary.

Ms. Migallos graduated cum laude from the University of the Philippines, with a Bachelor of Arts degree, and finished her Bachelor of Laws degree as cum laude (salutatorian) also at the University of the Philippines. She placed third in the 1979 Philippine Bar Examination.

Ms. Migallos was elected as Corporate Secretary of the Company on July 6, 2015. She is Director and Corporate Secretary of Philex Mining Corporation and Philex Petroleum Corporation, and Corporate Secretary of Nickel Asia Corporation and Silangan Mindanao Mining Co., Inc. She is the Managing Partner of the Migallos & Luna Law Offices. Ms. Migallos is also a Director of Mabuhay Vinyl Corporation and Philippine Resins Industries, and

Corporate Secretary of Eastern Telecommunications Philippines, Inc. She is a professorial lecturer in Corporations Law, Insurance, Securities Regulation and Credit Transactions at the De La Salle University College of Law. She was a Senior Partner of Roco Kapunan Migallos and Luna Law Offices from 1988 to 2006.

## MARIA CAROLYN C. ANGELES – 51, Filipino citizen, Treasurer

Ms. Angeles graduated cum laude from Polytechnic University of the Philippines in 1992 with a degree in Bachelor in Accountancy. She received her CPA License in the same year.

Ms. Angeles is a seasoned Certified Public Accountant with more than 30 years of experience. Prior to joining Alliance Select Foods International, Inc., Ms. Angeles worked for the Max's Group of Companies for eight years, where she rose from being an Accounting Head to Senior Finance Business Partner. Ms. Angeles is a member of the Philippine Institute of Certified Public Accountants and is accredited by the Bureau of Internal Revenue and Board of Accountancy.

## **PHOEBE ANN S. BAYONA** – 36, Filipino citizen, Asst. Corporate Secretary and Compliance Officer

Ms. Bayona received her Juris Doctor degree from the Ateneo De Manila-School of Law in 2012, and was admitted to the Philippine Bar the year after.

Ms. Bayona is an experienced lawyer in the fields of Corporate, Tax, Mergers and Acquisitions, Labor, and Dispute Resolution. She is also a licensed lawyer in Vietnam, and has worked for reputable international law firms there for five years before taking on the role of corporate counsel, and eventually, Assistant Corporate Secretary and Compliance Officer in the Company.

Prior to taking up law, Ms. Bayona received her Bachelor of Science major in Marketing Management degree from De La Salle University-Manila.

#### Significant Employees

No single person is expected to make a significant contribution to the business since the Group considers the collective efforts of all its employees as instrumental to the overall success of its performance.

## Involvement in Certain Legal Proceedings

Except as otherwise discussed below and to the best of the Company's knowledge, there has been no occurrence during the past five (5) years to date of any of the following events that are material to an evaluation of the ability or integrity of any director, any nominee for election as director, executive officer, underwriter, or controlling person of the Company:

- o any bankruptcy petition filed by or against any business of which such person was a general partner or executive officer, either at the time of the bankruptcy or within two (2) years prior to that time;
- o any conviction by final judgment, including the nature of the offense, in a criminal proceeding, domestic or foreign, or being subject to a pending criminal proceeding, domestic or foreign, excluding traffic violations and other minor offenses;
- being subject to any order, judgment, or decree, not subsequently reversed, suspended or vacated, of any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining, barring, suspending or otherwise limiting his involvement in any type of business, securities, commodities or banking activities; and
- being found by a domestic or foreign court of competent jurisdiction (in a civil action), the SEC or comparable foreign body, or a domestic or foreign exchange or other organized trading market or selfregulatory organization, to have violated a securities or commodities law or regulation, and the judgment has not been reversed, suspended or vacated.

The pending and material legal proceedings involving the Company's Directors and Officers, as of December 31, 2022 are as follows:

1. Alliance Select Foods International, Inc., represented in this derivative suit by Harvest All Investment Limited, Victory Fund Limited, Bondeast Private Limited, and Hedy S.C. Chua v. George E. SyCip, Jonathan Y. Dee, Alvin Y. Dee, Ibarra A. Malonzo, Joanna Y. Dee-Laurel, Teresita Ladanga, and Grace Dogillo, Commercial Case No. 14-220

On May 27, 2014, shareholders Harvest All Investment Limited, Victory Fund Limited, Bondeast Private Limited, and Hedy S.C. Chua filed a derivative suit purportedly on behalf of the Company against former Directors Messrs. George E. SyCip, Jonathan Dee, Alvin Y. Dee and Ibarra Malonzo, and certain senior executives of the Company at that time. The derivative suit prayed, among others, for the appointment of an interim management committee, and to compel an accounting and return of Company funds allegedly diverted to corporations controlled by the family of respondents Messrs. Jonathan and Alvin Dee. On 03 February 2015, the respondents filed a motion praying to declare the application of an interim management committee moot and academic in view of the change in the composition of the Company's Board of Directors and management. The Complainants filed a Motion to Inhibit on February 28, 2015, which was granted by the Pasig RTC Branch 159 on January 5, 2016. The case was eventually re-raffled to Pasig RTC Branch 154 on February 1, 2016.

Subsequently, George SyCip filed a Petition for Certiorari before the Court of Appeals, alleging that the inhibition was improper. The Court of Appeals granted said petition. Upon appeal to the Supreme Court, the Supreme Court affirmed the ruling of the Court of Appeals in its Resolution, dated September 19, 2018 (S.C. G.R. No. 239426), which ruling became final and executory.

Case was remanded back to Pasig RTC 159 for trial pursuant to the Order of the Supreme Court, directing RTC 159 to proceed with the hearing of the case. <u>Defendants involved in this case are all former directors or officers of the Company and are no longer connected with the Company.</u>

## 2. Hedy S.C. Yap-Chua and Albert Hong Hin Kay v. George E. SyCip, Jonathan Y. Dee, Ibarra A. Malonzo, and Avelino M. Sebastian, Jr., Commercial Case No. 14-219

On May 12, 2014, Ms. Hedy S.C. Yap-Chua and Mr. Albert Hong Hin Kay filed a Petition for the Declaration of Nullity of Board Resolutions and Inspection of the Corporate Books and Records, with Prayer for Issuance of a Temporary Restraining Order and/or Writ of Preliminary Injunction with the Regional Trial Court of Pasig City ("Pasig RTC") against the Company's former directors, Mr. George E. SyCip, Messrs. Jonathan Y. Dee, Alvin Y. Dee and Ibarra A. Malonzo, and then Corporate Secretary, Mr. Avelino M. Sebastian. Ms. Yap-Chua and Mr. Hong sought to nullify, among others, the resolution of the Board dated May 5, 2014 approving the private placement of Strongoak, Inc. of P563,679,956 into the Company, and the issuance of 430,286,226 of the Company's common shares to Strongoak, Inc. pursuant thereto.

The Company moved to intervene in this case. The RTC Pasig denied such intervention. The Company appealed to the Court of Appeals via a Petition for Review dated July 25, 2014. This was docketed as CA G.R. No. 136402.

On May 23, 2014, the judge issued an order stating that "After a careful consideration of the allegations in the Petition with Prayer for Temporary Restraining Order ("TRO") and/or Writ of Preliminary Injunction, this Court finds that the prayer for the TRO does not appear to be of extreme urgency; hence, the same is hereby BYPASSED." The Petition remains pending before the Pasig RTC.

The Complainants filed a Motion for Inhibition, which was granted by Pasig RTC Branch 159. The case was eventually re-raffled to Pasig RTC Branch 161 on March 21, 2016, where it remains pending as of date.

On March 29, 2016, the Company received the CA Decision dated March 14, 2016, granting the Company's Petition to Intervene in the case. Ms. Yap-Chua et al. filed a motion for reconsideration of the said Decision but was subsequently denied also. The Company received on February 2, 2017 the Petition for Review on Certiorari of Hedy Yap-Chua et al. with the Supreme Court. (SC G.R. No. 226182 [CA-GR. SP No. 136402]).

Meanwhile, in the main case pending with the Pasig RTC, proceedings have been suspended by the Pasig RTC on the ground that there are issues related to the instant case that are pending before the higher courts. Defendants

involved in this case are all former directors or officers of the Company and are no longer connected with the Company.

# 3. People of the Philippines vs. Jonathan Y. Dee, Marie Grace T. Vera Cruz, George E. SyCip, Antonio C. Pacis and Raymond K.H. See, Criminal Case Nos. M-PSG-18-02275-CR and M-PSG-18-02276-CR

On February 24, 2015, Ms. Hedy S.C. Yap-Chua filed a Complaint-Affidavit with the Department of Justice ("DOJ") against incumbent Directors Raymond K.H. See and Antonio C. Pacis, and former directors Ms. Marie Grace T. Vera Cruz, Mr. Jonathan Y. Dee and George E. SyCip ("Respondents") for alleged violations of the Corporate Code provisions on the right to inspect company records. The Board approved Ms. Yap-Chua's request to inspect company records, subject to a procedure, which includes the signing of Ms. Yap-Chua's representatives to sign non-disclosure agreements, to ensure an orderly inspection and that proprietary information does not become public. However, the respective lawyers of the Company and Ms. Yap-Chua could not come to an agreement on the said procedure for inspection.

At the special meeting of the Board on September 17, 2014 called at the request of Ms. Yap-Chua and specifically to discuss the matter, the Board, by the vote of the Respondents, resolved to direct the lawyers of the Company and of Ms. Yap-Chua to meet face-to-face to resolve their differences regarding said procedure. Ms. Yap-Chua alleged in her Complaint-Affidavit that the procedure proposed by the Company, and the referral of the matter to the lawyers, was tantamount to a denial of her right to inspect company records.

In a Review Resolution dated March 20, 2018, the DOJ resolved the complaint finding probable cause against the Respondents ruling that the procedure prevented the inspection of the books. Respondents Vera Cruz, Pacis, See and SyCip filed their Motions for Reconsideration. While Respondent Dee filed a Petition for Review before the Secretary of Justice of the DOJ.

Acting on the Motions for Reconsiderations filed before the DOJ, the DOJ issued Resolution dated April 12, 2019 granting the motions for reconsiderations of Respondents See and Pacis dismissing the complaint against them. This eventually led to the dismissal of the cases against Respondents See and Pacis before MTC Pasig in a Consolidated Order dated June 25, 2019.

Petitioners Yap-Chua and Respondents Vera Cruz and SyCip filed their respective Petitions for Review before the Secretary of Justice to assail the Resolution dated April 12, 2019, Petitioners Yap-Chua assailing the dismissal of the complaint against Respondents See and Pacis; while Respondents Vera Cruz and SyCip assailing the finding of probable cause against them.

In March 2020, the MTC issued an Order dismissing the case against Respondents Jonathan Dee, George SyCip and Grace Vera Cruz on the ground of lack of jurisdiction resulting to the amendments introduced by the Revised Corporation Code of the Philippines which became effective in February 2019.

In 2021, the cases were refiled against Respondents Jonathan Dee, Grace Vera Cruz, and George SyCip before the Regional Trial Court pursuant to the amendments introduced by the Revised Corporation Code of the Philippines on the jurisdiction of alleged offense.

Meanwhile, the Secretary of Justice issued a Resolution dated December 29, 2021, granting the petitions for review of Respondents Vera Cruz and SyCip and dismissing the charges against the said Respondents on the ground of finding no probable cause. The Resolution also directed the Prosecutor General to effect the withdrawal of any information filed against said Respondents. The petition for review of Petitioners Yap-Chua was also dismissed by the Secretary of Justice.

By reason of the Resolution of the Secretary of Justice, the prosecution in the case pending before the Regional Trial Court against Respondents Jonathan Dee, Grace Vera Cruz, and George SyCip, filed a Motion to Withdraw Information, dated February 14, 2022 and also praying for the dismissal of the case. Yap-Chua filed a Petition for Certiorari on August 31, 2022 to assail the Resolution of the Secretary of Justice dismissing the charges against the Respondents, and is pending resolution up to present. Defendants involved in this case are all former directors or officers of the Company and are no longer connected with the Company.

4. Harvest All Investment Limited, Victory Fund Limited, Bondeast Private Limited, Albert Hong Hin Kay and Hedy S.C. Yap Chua v. Alliance Select Foods International, Inc., George E. SyCip, Jonathan Y. Dee, Raymund K.H, See, Mary Grace T. Vera-Cruz, Antonio C. Pacis, Erwin M. Elechicon and Barbara Anne C. Migallos, Commercial Cas No. 15-234

On August 5, 2015, Harvest All Investment Limited, Victory Fund Limited, Bondeast Private Limited, Albert Hong Hin Kay and Hedy S.C. Yap Chua ("Harvest All et al.") filed a Complaint (with application for the issuance of Writ of Preliminary Mandatory Injunction and Temporary Restraining Order/Writ of Preliminary Injunction) with the Pasig Regional Trial Court ("Pasig RTC"), against Alliance Select Foods International, Inc., its then Directors Messrs. George E. SyCip, Jonathan Y. Dee, Marie Grace T. Vera Cruz, and Erwin M. Elechicon, and current Directors Raymond K.H, See, and Antonio C. Pacis, and Corporate Secretary Barbara Anne C. Migallos (the "Company") praying, among others, that the Company be restrained from carrying out its Stock Rights Offering, and that the Company be compelled to hold its Annual Stockholders' Meeting prior to the said Stock Rights Offering. The Stock Rights Offering would raise gross proceeds of P1,000,000,000.00 to be used for needed capital expenditures, repayment of loans, installation of a new management information system, and working capital requirements of the Company.

In a Resolution dated August 14, 2015, the Pasig RTC denied the prayer for a Temporary Restraining Order. The Pasig RTC held that Harvest All et al. failed to show that it had a clear and unmistakable right that was or would be violated by the conduct of Annual Stockholders' Meeting after the Stock Rights Offering. The Pasig RTC noted that Temporary Restraining Order is unwarranted because Harvest All et al. were granted the right to subscribe to the Stock Rights Offering to prevent the dilution of shareholdings and voting rights feared by Harvest All et al.

In a Resolution dated 24 August 2015, the Pasig RTC dismissed the Complaint for lack of jurisdiction over the subject matter of the case due to Harvest All et al.'s failure to pay the correct filing fees (the "RTC Resolution").

In the meantime, the offer period for the Stock Rights Offering, which commenced on August 17, 2015, ended on August 26, 2015. On September 7, 2014, the Company's Board scheduled the Company's Annual Stockholders' Meeting on November 17, 2015 with record date on October 20, 2015. The Board of Directors later on decided to reschedule the Annual Stockholders' Meeting to December 16, 2015.

Harvest All et al. filed a Petition for Review with the Court of Appeals to reverse and set aside the RTC Resolution dismissing the Complaint. It also prayed that the Company be restrained from implementing the October 20, 2015 record date of the Annual Stockholders' Meeting, and to compel the Company to set the record date of the Annual Stockholders' Meeting to a date prior to the Stock Rights Offering.

On 15 December 2015, the Court of Appeals issued a Resolution of even date granting Harvest All et al.'s prayer for a Temporary Restraining Order ("TRO"), effective for a period of 60 days from notice, enjoining the parties to maintain and preserve the status quo pending resolution of the Petition for Review, after Harvest All et al. posts the required bond (the "TRO Resolution"). The Court of Appeals issued the TRO the next day, or on 16 December 2015, the date of the Meeting. The Company received the TRO a few hours before said Meeting. The Company and the respondent directors and officers filed motions for reconsideration of the TRO Resolution and to dissolve the TRO.

The Court of Appeals rendered a Decision dated February 15, 2016 sustaining the position of the Company that Harvest All et al., should pay the correct filing fees for its Complaint with the Pasig RTC. Both parties filed their respective Motions for Reconsideration, and both were subsequently denied.

Jonathan Dee filed a Petition for Review on Certiorari with the Supreme Court to set aside the ruling of the Court of Appeals and affirm the ruling of the Pasig RTC dismissing the case (SC G.R. No. 224834).

Harvest All et al. on the other hand filed their only Petition for Review on Certiorari with the Supreme Court questioning the ruling of the Court of Appeals that though the case should not be dismissed because Harvest All et al. was not in bad faith in not filing the proper filing fee, the latter should pay the filing fee based on the 2015 SRO, which would amount to approximately Php 20 Million.

The Petitions for Review on Certiorari were consolidated by the Supreme Court. On March 15, 2017, the Supreme Court rendered a Decision in favor of the petition of Harvest All et al., ruling that the intra-corporate controversies may involve a subject matter which is either capable or incapable of pecuniary estimation, and remanded the case

back to the RTC to assess the correct filing fees, and upon payment, to proceed with the regular proceedings of the case. The Company, as well as the other Defendants filed their respective motions for reconsiderations.

The Supreme Court denied the motions for reconsideration with finality and the case was remanded back to the Regional Trial Court of Pasig City, branch 159, under Judge Lingan. Thereafter, the Company filed a Motion for Factual Determination of Mootness, arguing that the cause of action of Plaintiffs is already moot and academic. Defendant Migallos likewise filed a Motion to Dismiss arguing also that the case is already moot and academic.

Plaintiffs however, filed a Motion for Inhibition against Judge Lingan (RTC 159), which said Judge granted. Defendant SyCip filed a Petition for Certiorari and Mandamus with Application for the Issuance of TRO and/or Writ of Preliminary Injunction before the Court of Appeals against Judge Lingan for inhibiting from the case (CA-G.R. SP No. 158324).

Pursuant to the inhibition of Judge Lingan (RTC 159), the case was eventually re-raffled to RTC 265 on April 4, 2019

The case was referred to mediation on October 18, 2019. The parties underwent mediation until January 2020, but parties failed to enter into a settlement. Pre-Trial Conference was set on March 4, 2020.

On the day of the Pre-Trial Conference, before hearing started, the parties received an Omnibus Order, dated February 20, 2020, issued by RTC 265 dismissing the case due to forum shopping and being moot and academic.

On July 17, 2020, Harvest All et al. filed a Petition for Review before the Court of Appeals to assail the dismissal of the case. Respondents and Petitioners subsequently filed their respective Comments and Replies to the Petition for Review.

On March 28, 2023, the Court of Appeals denied the Petition for Review filed by Harvest All Limited, et. al., and affirmed the Omnibus Order of the Regional Trial Court dismissing the Complaint. The Court of Appeals cited the following grounds: (a) the Petitioners committed forum shopping given that at the time of filing the 2015 case, there was a pending 2014 derivative suit also filed by them and, (b) the case is rendered moot and academic by supervening events; namely: the holding of the Annual Stockholders' Meetings for the Years 2015, 2016 and 2017.

5. Victory Fund Limited, Harvest All Investment Limited, Bondeast Private Limited and Hedy S.C. Yap Chua vs. Jonathan Y. Dee, Alvin Y. Dee, Joanna Y. Dee-Laurel, George E. SyCip, Teresita S. Ladanga, Grace S. Dogillo, Arak Ratborihan, Raymond K.H. See, Marie Grace T. Vera Cruz, Antonio C. Pacis, and John and Jane Does, NPS Docket No. XVI-INV-16B-01028

The complainants, Harvest All Investment Limited, Victory Fund Limited, Bondeast Private Limited, and Hedy S.C. Yap Chua ("Complainants") are minority shareholders of Alliance Select Foods International, Inc. ("Company") who allege that the respondents, then Directors and Officers Jonathan Y. Dee, Alvin Y. Dee, Joanna Y. Dee-Laurel, George E. SyCip, Teresita S. Ladanga, Grace S. Dogillo, Arak Ratborihan, Marie Grace T. Vera Cruz and current Directors Raymond K.H. See, and Antonio C. Pacis, improperly used the Complainants' investments in the Company to engage in supposedly illegal activities and transactions. The complaint also stated that damage and prejudice was caused to the complainants as a result of respondents' actions, which included the alleged diminution of complainants' property rights due to a supposedly deliberate dilution of the Complainants' shareholdings in the Company. The Complainants further asserted that their proportionate rights as shareholders were diminished, such as their entitlement to representation in the Board of Directors of the Company.

The Complainants submitted a Supplement to the Joint Complaint-Affidavit to include the supposed damage incurred by the Complainants when they were not elected to the Board of Directors of the Company during the Annual Stockholders Meeting on 01 March 2016.

Meanwhile, Jonathan Dee, Alvin Dee, Joanna Dee-Laurel, and Tess Ladanga ("Perjury Complainants") filed a complaint for perjury against Yap-Chua, which was consolidated with the above case.

In a Joint Resolution dated July 12, 2016, the Investigating Prosecutor dismissed the complaint for syndicated estafa, falsification of public documents and perjury.

Both Syndicated Estafa and Falsification Complainants and Perjury Complainants filed their respective Petitions for Partial Review with the DOJ.

The DOJ issued a Joint Resolution dated March 31, 2017 denying both petitions for partial review, affirming the dismissal of the complaints.

On Motion for Reconsideration, the DOJ promulgated its March 27, 2018 Resolution dismissing the charges of Syndicated Estafa and Falsification of Public Documents against Raymond K.H. See, Marie Grace T. Vera Cruz and Antonio C. Pacis. On the other hand, while likewise dismissing the charge of Syndicated Estafa and Falsification of Public Documents against the rest of the respondents, the DOJ found probable cause for Estafa against Jonathan Y. Dee, Alvin Y. Dee, Joanna Y. Dee-Laurel, George E. SyCip, Teresita S. Ladanga, Grace S. Dogillo, and Arak Ratborihan.

Jonathan Dee, Alvin Dee, Joanna Dee-Laurel, and Teresita Ladanga filed a joint Motion for Partial Reconsideration, while George SyCip filed his separate Motion for Partial Reconsideration before the DOJ, which are pending before the DOJ.

Complainants Hedy et al. filed a Petition for Certiorari before the Court of Appeals alleging that there is grave abuse of discretion on the part of the DOJ in finding probable cause only to a lower charge of simple estafa instead of syndicated estafa and/or dismissing the charge against Raymond See, Grace Vera Cruz and Antonio Pacis, pending before the Court of Appeals (CA-G.R. SP No. 156008). Thereafter the parties have filed their respective Answers, Replies and other subsequent pleadings. The Court of Appeals issued a Decision, dated June 21, 2021, confirming the finding of probable cause for simple estafa against the other defendants; and also confirming the dismissal of the complaint against Raymond K.H. See, Marie Grace T. Vera Cruz and Antonio C. Pacis on the ground that they were only connected with Alliance Select Foods International, Inc. after the alleged acts constituting estafa were made, clearly showing no participation therein.

Informations were filed before the Regional Trial Court of Makati for simple estafa against former Directors and Officers Jonathan Dee, Alvin Dee, Joanna Dee-Laurel, George SyCip, Teresita Ladanga, Grace Dogillo, Arak Ratborihan, and John and Jane Does, which is pending trial. <u>Defendants involved in this case are all former directors or officers of the Company and are no longer connected with the Company.</u>

## Item 11 - EXECUTIVE COMPENSATION

Information on the aggregate compensation paid or accrued during the last five fiscal years and to be paid in the ensuing fiscal year to the Parent Company's Chief Executive Officer and four other most highly compensated executive officers follows:

	Year	Salaries Amounts in P'000	Bonuses/Other Income Amounts in P'000
CEO and the four most highly	2018	₱15,051	₱ 2,407
compensated officers named above	2019	16,482	1,669
	2020	17,266	313
	2021	16,803	311
	2022	26,373	351
	2023 (est)	24,614	303
Aggregate compensation paid to all officers and directors as	2018	21,953	3,951
a group unnamed	2019	23,181	2,476
	2020	22,639	1,034
	2021	22,639	1,324
	2022	30,563	1,290
	2023 (est)	33,129	1,399

The following are the Parent Company's top five (5) compensated executive officers:

Jeoffrey P. Yulo	President and CEO
Eldwin S. Umusig	Vice President for Operations
Ma. Berniefel B. Sarmiento	Supply Chain Optimization Manager
Phoebe Ann S. Bayona	Asst. Corporate Secretary
Ma. Carolyn C. Angeles	Head of Finance

## **Compensation of Directors**

## **Standard Arrangements**

Under the amended By-Laws, as compensation, the Board shall receive and allocate an amount of not more than 10% of the Parent company's net income before income tax during the preceding year. Such compensation shall be determined and apportioned among the directors in such manner as the Board may deem proper, subject to the approval of the stockholders representing at least majority of the outstanding capital stock at a regular or special meeting of the stockholders.

At present, there are no arrangements for compensation for Directors. Directors, however, receive reasonable per diem allowances.

## **Warrants and Options Outstanding**

There are no outstanding warrants or options held by directors and officers nor are there any adjustments in the exercise price of said warrants or options.

### Item 12 – SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The following are the number of shares representing more than 5% of the Parent Company's issued and outstanding capital stock as of December 31, 2022:

Title of Class	Name, Address of Record Owner, and Relationship With Issuer	Name of Beneficial Owner and Relationship with Record Owner	Citizenship	Number of Shares Held	% of Class
Common	Strongoak, Inc. 3rd Floor HRC Center 104 Rada Street Legaspi Village Makati City 1229	Stongoak, Inc.	Filipino	1,382,765,864	55.31%
Common	PCD Nominee Corporation (Filipino) 37 <sup>th</sup> Fl., Tower One, Enterprise Center, Paseo de Roxas corner Ayala Avenue, Makati City	PCD Nominee Corporation (Filipino)	Filipino	661,365,459	26.47%
Common	Harvest All Investment Ltd. 4304-43F China Resources Bldg., 26 Harbour Road, Wanchai, Hong Kong	Harvest All Investment Ltd.	Chinese / Hong Kong	177,261,165	7.09%
Common	Victory Fund Limited 111 Somerset Road, #16- 10 Triple One Somerset, Singapore 238164	Victory Fund Limited	Singaporean	138,474,015	5.54%
	Total			2,359,866,503	94.40%

### Security ownership of Directors, Officers and Management as of December 31, 2022:

### **Security Ownership of Directors**

Title of Class	Name of Beneficial Owner	Number of Direct shares	Number of Indirect shares / Through (name of record owner)	Citizenship	% of Capital Stock
Common	Lorenzo Sixto T. Lichauco	30,000	29,983,000/through Asiasec Equities, Inc.	Filipino	1.20%
Common	Gabriel A. Dee	1,000	0	Filipino	0.00%
Common	Jeoffrey P. Yulo	10,000	2,000,000/ through Asiasec Equities, Inc.	Filipino	0.00%
Common	Joseph Peter Y. Roxas	100,000	356,000/through Eagle Equities, Inc.	Filipino	0.08%
			2,041,000/through Glory Y. Roxas (member of immediate family) – through Eagle Equities, Inc.		
Common	Dobbin A. Tan	10,000	0	Filipino	0.00%
Common	Domingo C. Go	1,000	0	Filipino	0.00%
	TOTAL	152,000	32,380,000		1.28%

### **Security Ownership of Management**

Title of Class	Name of Beneficial Owner	Number of Direct shares	Number of Indirect shares / Through (name of record owner)	Citizenship	% of Capital Stock
Common	Jeoffrey P. Yulo	10,000	2,000,000/ through Asiasec Equities, Inc,	Filipino	0.00%
-	Eldwin S. Umusig	0	0	Filipino	0.00%
-	Barbara Anne C. Migallos	0	0	Filipino	0.00%
-	Maria Carolyn C. Angeles	0	0	Filipino	0.00%
-	Phoebe Ann S. Bayona	0	0	Filipino	0.00%
	TOTAL	10,000	0		0.00%

### **Voting Trust or Similar Agreements**

There are no existing voting trust or similar agreements.

### **Changes in Control**

There are no existing provisions in the amended Articles of Incorporation and amended By-Laws of the Parent Company, which may cause delay, deferment, or in any manner prevent a change in control of the Parent Company.

### Item 13 – CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

Note 13 of the Notes to Consolidated Financial Statements as of 31 December 2022 on the Group's related party transactions are incorporated by reference. The Group's related party transactions, as reported therein, are under terms that are not less than favorable than those arranged with third parties, and are conducted on an arm's length basis.

### Part IV - CORPORATE GOVERNANCE

### Item 14 - CORPORATE GOVERNANCE

In compliance with SEC Regulations, the Company filed its 2021 Integrated Annual Corporate Governance Report (IACGR) on May 30, 2022. The Company likewise posted the report on its website on even date.

The Company stays faithful to the recommended best practices as far as Corporate Governance standards are concerned. It participates and follows the standards prescribed by the Securities & Exchange Commission (SEC) and the Philippines Stock Exchange (PSE). The Company filed its revised Manual of Corporate Governance (containing revisions as of July 2014) with the SEC on July 31, 2014. It also filed its Consolidated Changes to the Annual Corporate Governance Report on January 14, 2016.

On June 1, 2017, in compliance with SEC Memorandum Circular No. 8 Series of 2017, Alliance Select Foods International, Inc. (FOOD) submitted with the SEC its 2017 Corporate Governance Manual. The same was adopted by the Board of Directors in a special meeting held on May 30, 2017.

The attendance of the Board members during Board of Directors meetings held in CY 2022 is as follows:

	Apr 13	May 12	May 26	June 15 (ASM)	June 15 (Org Mtg)	Aug 11	Oct 5	Nov 11	Dec 16	Atten- dance
Antonio C. Pacis	P	A	P	A		Not	Applicab	ole		50%
Lorenzo Sixto T. Lichauco**		Not A <sub>l</sub>	oplicable	;	P P P P		P	100%		
Gabriel A. Dee	P	P	P	P	P	Р	Р	P	P	100%
Raymond K.H. See	P	P	P	P	Not Applicable				100%	
Jeoffrey P. Yulo**		Not A <sub>1</sub>	oplicable	;	Р	Р	Р	P	Р	100%
Rena M. Rico- Pamfilo***	Р	P	Р	Р	Р	Р	Not Applicable		100%	
Joseph Peter Y. Roxas	P	P	P	A	Р	P	P	P	P	89%
Dobbin A. Tan	P	P	A	A	A	Р	P	P	P	67%
Domingo C. Go	P	P	P	Р	P	Р	Р	P	P	100%

<sup>\*</sup> There were nine (9) meetings held during the year 2022

Per the Company's Manual on Corporate Governance, the Board has taken the lead in following recommended standards of Corporate Governance. To reflect its commitment to set, and maintain, high standards of governance, the Board has set up various Board Committees to guide the attainment of corporate goals. These Committees are:

### **Audit Committee**

The purpose of the Committee is to assist the Board of Directors in fulfilling its oversight responsibilities for the Company's corporate governance processes relating to:

<sup>\*\*</sup> Directors that were voted on June 15, 2022 Annual Stockholders' Meeting.

<sup>\*\*\*</sup> Resigned effective 21 September 2022

- (i) The quality and integrity of the company's financial statements and financial reporting process;
- (ii) The adequacy and effectiveness of the Company's internal control systems;
- (iii) Compliance with accounting standards, legal and regulatory requirements, including the Company's disclosure policies and procedures;
- (iv) Independence and performance of the Company's internal and external auditors;
- (v) Evaluation of risk management policies and process.

The Committee is accountable to the Board for its performance and shall prepare the report of the Committee required to be in the Company's annual report.

The Committee's duties and responsibilities include, among others, monitoring the integrity of the financial information provided by the Company, monitoring and assessing the role and effectiveness of the internal audit function, reviewing the external auditors scope of work, reviewing the effectiveness of the system for monitoring compliance with laws and regulations, overseeing interested party transactions, ensuring that the management establishes sound risk management policies and systems and performing any other activities consistent with the committees charter and Company By-Laws etc.

### **Executive Committee**

The primary responsibility of the committee is to act on behalf of the Board on matters that require urgent and prompt action. In cases where the full Board cannot convene, but urgent matters need to be acted upon, the Committee exercises the power of the Board though it is subordinated to and responsible to the full Board at all times.

The committee can act on all matters except change the Company's Articles of Incorporation and By-Laws, adopt an agreement on Mergers & Acquisitions, declare dividends or authorize issuance of stock, amend or rescind previous Board resolutions and recommend sale, lease or exchange of corporate property and assets.

The Committee has to report all the actions it takes to the Board.

### Corporate Governance Committee

The committee's primary responsibility is to pre-screen and short-list all candidates nominated to become a member of the Board of Directors. It should also define, or re-define, as the case may be, the role, duties and responsibilities of the Chief Executive Officer by integrating the dynamic requirements of the business as a going concern and future expansionary prospects within the realm of good corporate governance at all times.

Its responsibilities also include establishing a formal and transparent procedure for developing a policy on executive remuneration and for fixing the remuneration packages of corporate officers and directors, and provide oversight over remuneration of senior management and other key personnel ensuring that compensation is consistent with the Corporation's culture, strategy and control environment. Moreover, the committee is to designate amount of remuneration to attract and retain competent corporate officers. Also, the committee should establish a formal and transparent procedure for developing a policy on executive remuneration and fixing the remuneration packages of individual directors.

Other committees of the Company include the Board Risk Oversight Committee and Related Party Transactions Committee.

The Company's Compliance Officer constantly monitors and evaluates compliance of the Directors and Officers to its Manual on Corporate Governance. The Company has fully complied with the requirements of the Manual on Corporate Governance and the company will continue to take steps, as needed, to improve its corporate governance.

### <u>Part V – EXHIBITS AND SCHEDULES</u>

### Part V – EXHIBITS AND SCHEDULES

### **Item 15 – EXHIBITS AND REPORTS**

### (a) Exhibits

The exhibits indicated in the Index to Exhibits, are either not applicable to the Company or have been previously submitted.

### (b) Reports on SEC Form 17-C

## LIST OF REPORTS ON SEC FORM 17- C (During the last 6-month period covered by the Annual Report)

Date Reported	Subject
June 15, 2022	Alliance Select Concluded its 2022 Annual Stockholders' Meeting
June 15, 2022	Results of the 2021 Annual Stockholders' Meeting of FOOD.
June 15, 2022	Results of the 2021 Organizational Meeting of the Board of Directors of FOOD.
June 15, 2022	Appointment of new President/Chief Executive Officer and Chairman of the Board
August 11, 2022	Board Meeting discussed the Financial Highlights for the six months ended June 30, 2021.
August 11, 2022	Press Release: Alliance Select Reports USD15 Million in Net Revenues for 1H2022
September 21, 2022	Resignation of Director Rena M. Rico-Pamfilo
November 2, 2022	Resignation of Ms. Lisa Angela Y. Dejadina as SVP-Business Development and Operations as well as Chief Risk Officer
November 11, 2022	Board discussed and approved FOOD's Q3 2022 Financial and Performance Report
November 14, 2022	Press Release: Alliance Select Reports Net Earnings in 3Q 2022
December 16, 2022	Appointment of Vice President for Operations, Engr. Eldwin S. Umusig

### **EXHIBIT TABLE**

### SECURITIES REGULATION CODE FORMS

	Description	17-A	2014 17-A Filing
3	Plan of Acquisition, Reorganization, Arrangement, Liquidation, or Succession	X	N/A
5	Instruments Defining the Rights of Security Holders, Including Indentures	X	N/A
8	Voting Trust Agreement	X	N/A
10	Annual Report to Security Holders, FORM 17-Q or Quarterly Report to Security Holders—n1	X	Please refer to the First Quarter 17-Q
13	Letter re: Change in Certifying Accountantn2	X	N/A
15	Letter re: Change in Accounting Principles	Х	N/A
16	Report Furnished to Security Holders	X	Please refer to First Quarter 17Q
18	Subsidiaries of the Registrant	Х	Please refer to latest Amended General Information Sheet, with corresponding jurisdiction of incorporation
19	Published Report Regarding Matters Submitted to Vote of Security Holders	X	N/A
20	Consents of Experts and Independent Counsel	x-n3	N/A
21	(a) Power of Attorney (b) Power of Attorney—Foreign Registrant	X	N/A
29	Additional Exhibits	Х	Consolidated 2021 ACGR, pursuant to SEC Advisory dated 12 March 2015

n1 In the case of SEC Form 17-A, where the annual report to security holders is incorporated by reference into the text of FORM 17-A. Note: SRC Rule 12.2 prohibits information from being incorporated by reference to the prospectus.

n2 If required pursuant to Part III, paragraph B(3) of this Annex C.

n3 Where the opinion of the expert or independent counsel has been incorporated by reference to a previously filed SEC Form 12-1 registration statement.

### **SIGNATURES**

Pursuant to the requirements of Section 17 of the Code and Section 177 of the Revised Corporation Code, this Report is signed on behalf of the Issuer by the undersigned thereunto duly authorized.

By:

JEOFFREY P. YULO President and CEO

MARIA CARODAN C. ANGELES

**Head of Finance** 

MARIA RESA S. CELIZ

**Chief Compliance Officer and Assistant Corporate Secretary** 

**SUBSCRIBED AND SWORN TO BEFORE ME**, A NOTARY PUBLIC THIS 17<sup>th</sup> day of APRIL, 2023, the Affiants exhibiting to me their ID's with details below:

### ID TYPE / NO. / DATE AND PLACE ISSUED

JEOFFREY P. YULO

PASSPORT NO.P7151375B

MA. CAROLYN C. ANGELES

DRIVERS LICENSE NO. C09-10-003908

MARIA RESA S. CELIZ

IBP LIFETIME ID NO. 09496; PASIG CITY

Doc No. \_\_\_\_;
Book No. \_\_\_\_;
Page No. \_\_\_\_|\(\beta\)\_;
Series of 2023.

FERDINAND D. AYAHAQ Notary Public

For Pasig City, Pateros and San Juan City
Appointment No.108 (2022-2023) valid until 12/31/2023
MCLE Exemption No.VII-BEP003719 valid until 04/14/25
Roll No. 46377; IBP LRN 02459; OR 535886; 06/21/2001
TIN 123-011-785; PTR 0161665; 01/06/23; Pasig City
Unit 5, West Tower PSE, Exchange Road
Ortigas Center, Pasig City Tel.+632-86314090



## STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The Management of **ALLIANCE SELECT FOODS INTERNATIONAL, INC. AND SUBSIDIARIES** (the "Group") is responsible for the preparation and fair presentation of the consolidated financial statements including the schedules attached therein as at and for the years ended December 31, 2022 and 2021, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Group's financial reporting process.

The Board of Directors reviews and approves the consolidated financial statements including the schedules attached therein and submits the same to the stockholders.

**Reyes Tacandong & Co.**, the independent auditors appointed by the stockholders for the years ended December 31, 2022 and 2021, has audited the consolidated financial statements of the Group in accordance with Philippine Standards on Auditing, and in their report to the stockholders, have expressed their opinion on the fairness of presentation upon completion of such audit.

LORENZO SIXTO T. LICHAUCO

Chairman of the Board

JEOFFREY P. YULO

President and Chief Executive Officer

MARIA CAROLYN C. ANGELES

Treasurer

Signed this 13th day of April 2023

REPUBLIC OF THE PHILIPPINE	S
PASIG CITY	,

SUBSCRIBED AND SWORN TO BEFORE ME this 17th day of April, 2023 the Affiants exhibiting to me their evidence of identity with details below:

**NAME** ID TYPE/ DATE AND PLACE ISSUED

LORENZO SIXTO T. LICHAUCO DRIVER'S LICENSE NO. 1-74-028833

PASSPORT NO. P7151375B JEOFFREY P. YULO

MARIA CAROLYN C. ANGELES DRIVER'S LICENSE NO. C09-10-003908

Doc. No. 130 Page No. 37;

Book No. 114

Series of 2023.

FERDINAND AYAHAC

Notary Public

For Pasig City, Pateros and San Juan City

Appointment No. 108 (2022-2023) valid until 12/31/2023

MCLE Exemption No. VII-BEP003719 valid until 04/14/25

Roll No. 46377; IBP LRN 02459; UR 535886; 06/21/2001

TIN 122-011-785; DEP 0161665; 01/05/03; Pasia City TIN 123-011-785; PTR 0161665; 01/06/23; Pasig City

Unit 5, West Tower PSE, Exchange Road Ortigas Center, Pasig City Tel.+632-86314090

### COVER SHEET

## for AUDITED FINANCIAL STATEMENTS

SEC Registration Number

2 0 0 3 1 9 1 COMPANY NAME SELE C L L Α N C Ε F 0 0 D S Ν Т Ε R Ν Α 0 1 Ν C AND SUB S D Α R ES Α S i d ı ı 1 ı ( b i u а У f TRON GO C 0 S Α K Ν ) PRINCIPAL OFFICE (No./Street/Barangay/City/Town/Province) i t 1 0 4 Α w е t Т е Ρ h i ı i i u е S 0 w r р р n е d S t 0 C k Ε C C t r Х C h R 0 Х h а n g е е n е а n g а 0 r t i g а s Α ٧ е n u е Ρ а S i g C i t У Department requiring the report Form Type Secondary License Type, If Applicable C F S CRMD Α Ν Α COMPANY INFORMATION Company's Email Address Company's Telephone Number/s Mobile Number info@allianceselectfoods.com (02) 8673-8800 09176205726 Calendar Year (Month / Day) No. of Stockholders Annual Meeting (Month / Day) 237 June 15 December 31 **CONTACT PERSON INFORMATION** The designated contact person **MUST** be an Officer of the Corporation Name of Contact Person **Email Address** Telephone Number/s Mobile Number (02) 7-747-3798 Mr. Jeoffrey P. Yulo info@allianceselectfoods.com 09176205726

### **CONTACT PERSON'S ADDRESS**

Suite 3104A, West Tower, Philippine Stock Exchange Centre, Exchange Road, Ortigas Avenue, Pasig City

- **NOTE 1**: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.
  - 2: All boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt shall not excuse the corporation from liability for its deficiencies.

BOA/PRC Accreditation No. 4782 August 16, 2021, valid until April 13, 2024 SEC Accreditation No. 4782 SEC Group A Issued August 11, 2022 Valid for Financial Periods 2021 to 2025 BDO Towers Valero 8741 Paseo de Roxas Makati City 1226 Philippines Phone : +632 8 982 9100 Fax : +632 8 982 9111 Website : www.reyestacandong.com

### **INDEPENDENT AUDITORS' REPORT**

The Stockholders and the Board of Directors Alliance Select Foods International, Inc. Suite 3104A, West Tower Philippine Stock Exchange Centre Exchange Road, Ortigas Avenue, Pasig City

#### Opinion

We have audited the accompanying consolidated financial statements of Alliance Select Foods International, Inc., a subsidiary of Strongoak Inc., and Subsidiaries (the "Group"), which comprise the consolidated statements of financial position as at December 31, 2022 and 2021, and the consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for the years ended December 31, 2022, 2021 and 2020, and notes to consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at December 31, 2022 and 2021, and its consolidated financial performance and its consolidated cash flows for the years ended December 31, 2022, 2021 and 2020, in accordance with Philippine Financial Reporting Standards (PFRS).

### Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing (PSA). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to the audit of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current year. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

### Impairment Assessment of Property, Plant and Equipment and Deferred Tax Assets

The operating losses incurred by the Group for the past three years are indications that it may have to recognize an impairment on its property, plant and equipment and deferred tax assets. The Group's impairment assessment of the property, plant and equipment and deferred tax assets which have an aggregate carrying value of \$18.0 million is significant to our audit because these assets represent 49% of the total consolidated assets as at December 31, 2022. The impairment assessment also requires significant management judgment and assumptions involving expected future financial performance of the Group. The impairment assessment includes estimation of future cash flows that are projected using growth rates and discounted using pretax discount rate, which are highly dependent on management's strategies and business plans.





Our audit procedures included, among others, review of impairment indicators and evaluation of management's key assumptions used in the impairment analysis, financial projections, appraisal of assets and external data taking into consideration the historical information experience of the Group. We also checked the appropriateness and reasonableness of the assumptions to which the outcome of the impairment assessment is most sensitive. We also reviewed the adequacy of the Group's disclosures in Notes 2, 3, 9 and 24 to the consolidated financial statements.

### Other Information

Management is responsible for the other information. The other information comprises the information included in SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2022, but does not include the consolidated financial statements and our auditors' report thereon. The SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2022 are expected to be made available to us after the date of this auditors' report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audits or otherwise appears to be materially misstated.

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with PFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.



As part of an audit in accordance with PSA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements including disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements.
   We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audits.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.



From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditors' report is Cedric M. Caterio.

**REYES TACANDONG & CO.** 

CEDRIC M. CATERIO

**Partner** 

CPA Certificate No. 87322

Tax Identification No. 102-083-647-000

BOA Accreditation No. 4782; Valid until April 13, 2024

SEC Accreditation No. 87322-SEC Group A

Issued April 20, 2022

Issued April 20, 2022
Valid for Financial Periods 2021 to 2025
BIR Accreditation No. 19-005765-001-2022
Valid until December 13, 2025
PTR No. 9564563
Issued January 3, 2023, Makati City

April 13, 2023 Makati City, Metro Manila

(A Subsidiary of Strongoak Inc.)

### **CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**

		D	ecember 31
	Note	2022	2021
ASSETS			
Current Assets			
Cash	5	\$3,050,221	\$4,442,099
Trade and other receivables	6	6,449,648	4,408,220
Inventories	7	5,545,217	5,335,281
Other current assets	8	3,357,913	2,939,939
Total Current Assets		18,402,999	17,125,539
Noncurrent Assets			
Property, plant and equipment	9	14,688,676	14,619,255
Right-of-use (ROU) assets	22	20,816	62,453
Deferred tax assets	24	3,315,221	6,272,392
Total Noncurrent Assets		18,024,713	20,954,100
		\$36,427,712	\$38,079,639
LIABILITIES AND EQUITY			
Current Liabilities			
Trade and other payables	11	\$4,090,680	\$3,433,658
Current portion of loans payable	12	12,534,524	11,297,040
Current portion of lease liabilities	22	13,053	52,460
Due to a related party - current	13		2,069,832
Total Current Liabilities		16,638,257	16,852,990
Noncurrent Liabilities			
Due to a related party - noncurrent	13	1,876,604	_
Noncurrent portion of:			
Loans payable	12	416,667	916,667
Lease liabilities	22	-	14,268
Net retirement benefits obligation	14	166,972	417,262
Deferred tax liabilities	24	106,829	42,749
Other noncurrent liability	9	470,267	_
Total Noncurrent Liabilities		3,037,339	1,390,946
Total Liabilities		19,675,596	18,243,936
Equity			
Capital stock	15	26,823,389	26,823,389
Additional paid-in capital (APIC)	15	1,486,546	1,486,546
Deficit		(10,795,479)	(7,303,949)
Other comprehensive income		1,628,344	1,221,450
	4.5	19,142,800	22,227,436
Treasury stock - at cost	15	(5,774)	(5,774)
Equity attributable to equity holders			
of the Parent Company		19,137,026	22,221,662
Non-controlling interests	15	(2,384,910)	(2,385,959)
Total Equity		16,752,116	19,835,703
		\$36,427,712	\$38,079,639

(A Subsidiary of Strongoak Inc.)

### CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

		Years Ended December 31			
	Note	2022	2021	2020	
NET SALES	16	\$34,579,904	\$40,778,376	\$62,706,131	
COST OF GOODS SOLD	17	(31,401,404)	(35,863,359)	(59,778,016)	
GROSS PROFIT		3,178,500	4,915,017	2,928,115	
SELLING AND ADMINISTRATIVE EXPENSES	18	(3,372,183)	(5,547,162)	(10,122,735)	
INTEREST EXPENSE	12	(451,305)	(840,868)	(1,253,181)	
OTHER INCOME (CHARGES)	19	130,939	887,133	(210,824)	
LOSS BEFORE INCOME TAX		(514,049)	(585,880)	(8,658,625)	
PROVISION FOR INCOME TAX	24	2,978,803	471,662	1,441,495	
NET LOSS		(3,492,852)	(1,057,542)	(10,100,120)	
OTHER COMPREHENSIVE INCOME  Item that will be reclassified subsequently to profit or loss  Exchange differences on translation of foreign operations  Item that will not be reclassified subsequently to profit or loss		213,567	35,822	144,203	
Remeasurement gain on retirement benefits obligation, net of tax	14	195,698	_	11,611	
Effect of change in income tax rate	14	<u> </u>	8,237		
		409,265	44,059	155,814	
TOTAL COMPREHENSIVE LOSS		(\$3,083,587)	(\$1,013,483)	(\$9,944,306)	
NET INCOME (LOSS) ATTRIBUTABLE TO: Equity holders of the Parent Company Non-controlling interests		(\$3,491,530) (1,322)	(\$1,271,377) 213,835	(\$10,235,521) 135,401	
-		(\$3,492,852)	(\$1,057,542)	(\$10,100,120)	
TOTAL COMPREHENSIVE INCOME (LOSS) ATTRIBUTABLE TO: Equity holders of the Parent Company Non-controlling interests		(\$3,084,636) 1,049 (\$3,083,587)	(\$1,214,059) 200,576 (\$1,013,483)	(\$10,099,704) 155,398 (\$9,944,306)	
LOSS PER SHARE Basic and Diluted	21	(\$0.0014)	(\$0.0005)	(\$0.0041)	

(A Subsidiary of Strongoak Inc.)

### CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT COMPANY	Note 15	\$26,823,389	2021	2020
OF THE PARENT COMPANY		\$26.823.389		
a 1, 1a, 1		\$26,823,389		
Capital Stock		<b>420,020,00</b> 5	\$26,823,389	\$26,823,389
APIC	15	1,486,546	1,486,546	1,486,546
Retained Earnings (Deficit)				
Balance at beginning of year		(7,303,949)	(6,032,572)	4,202,949
Net loss		(3,491,530)	(1,271,377)	(10,235,521)
Balance at end of year		(10,795,479)	(7,303,949)	(6,032,572)
Other Comprehensive Income				
Cumulative Translation Adjustment				
Balance at beginning of year		1,114,326	1,064,970	940,764
Exchange differences on foreign currency				
translation		211,196	49,356	124,206
Balance at end of year		1,325,522	1,114,326	1,064,970
Cumulative Remeasurement Gains on				
Retirement Benefits Obligation	14			
Balance at beginning of year		107,124	98,887	87,276
Remeasurement gain - net of tax		195,698	<del>-</del>	11,611
Effect of change in tax rate		_	8,237	_
Balance at end of year		302,822	107,124	98,887
Revaluation Reserves				
Balance at beginning of year		_	275	275
Effect of deconsolidation		_	(275)	_
Balance at end of year		_	-	275
		1,628,344	1,221,450	1,164,132
Treasury Stock - at cost	15	(5,774)	(5,774)	(5,774)
		19,137,026	22,221,662	23,435,721
NON-CONTROLLING INTERESTS				
Balance at beginning of year		(2,385,959)	(2,080,267)	(2,235,665)
Share in comprehensive income		1,049	200,576	155,398
Dividends declared			(297,491)	
Disposal of a subsidiary		_	(208,777)	_
Balance at end of year		(2,384,910)	(2,385,959)	(2,080,267)
		\$16,752,116	\$19,835,703	\$21,355,454

See accompanying Notes to Consolidated Financial Statements.

## ALLIANCE SELECT FOODS INTERNATIONAL, INC. AND SUBSIDIARIES (A Subsidiary of Strongoak Inc.)

### **CONSOLIDATED STATEMENTS OF CASH FLOWS**

**Years Ended December 31** 

	Years Ended December 31				
	Note	2022	2021	2020	
CASH FLOWS FROM OPERATING ACTIVITIES					
Loss before income tax		(\$514,049)	(\$585,880)	(\$8,658,625)	
Adjustments for:		(1- //	(, , ,	(, -,,,	
Reversal of:					
Inventory write-down	7	(1,189,400)	(825,536)	(299,167)	
Allowance for ECL	6	_	(210,136)	(63,629)	
Depreciation and amortization	9	867,065	1,312,574	1,329,238	
Interest expense	12	472,932	840,868	1,253,181	
Retirement benefits costs	14	53,946	85,265	66,482	
Net unrealized foreign exchange loss (gain)		(21,183)	(232,416)	196,441	
Loss (gain) on disposal/retirement of		, , ,	, , ,	•	
property, plant and equipment - net	9	(7,867)	71,111	(234,664)	
Inventory write-down	7	7,028	237,407	1,385,778	
Interest income	5	(243)	(4,003)	(950)	
Provisions for impairment losses	18	-	222,627	1,112,998	
Gain on disposal of a subsidiary	19	_	(389,437)	_	
Equity in net income of an associate		_	(3,934)	(85,944)	
Operating income (loss) before working capital					
changes		(331,771)	518,510	(3,998,861)	
Decrease (increase) in:					
Trade and other receivables		(2,041,428)	397,072	5,622,580	
Inventories		972,436	4,233,769	2,513,234	
Other current assets		(411,240)	(962,300)	7,942,539	
Increase (decrease) in trade and other payables		577,971	(1,361,108)	1,121,435	
Net cash generated from (used for) operations		(1,234,032)	2,825,943	13,200,927	
Income tax paid		(29,473)	(370,839)	(25,887)	
Retirement contributions paid	14	(5,381)	_	_	
Interest received		243	4,003	950	
Net cash flows from (used in) operating activities		(1,268,643)	2,459,107	13,175,990	
CASH FLOWS FROM INVESTING ACTIVITIES					
Acquisitions of property, plant and equipment	9	(364,311)	(1,021,241)	(1,498,459)	
Proceeds from sale of:	_				
Property, plant and equipment	9	26,647	_	234,664	
Subsidiaries, net of cash deconsolidated		_	2,604,066	<del>-</del>	
Decrease in other noncurrent assets			8,417	10,354	
Net cash flows from (used in) investing activities		(337,664)	1,591,242	(1,253,441)	

(Forward)

		Years Ended December 31				
	Note	2022	2021	2020		
CASH FLOWS FROM FINANCING ACTIVITIES						
Payments of:	28					
Loans payable	20	(\$21,918,112)	(\$33,445,755)	(\$38,648,486)		
Lease liabilities	22	(53,656)	(333,448)	(419,731)		
Interest		(469,399)	(570,205)	(1,054,669)		
Proceeds from availment of loans	28	22,655,596	32,142,216	28,839,550		
Net cash flows from (used in) financing						
activities		214,429	(2,207,192)	(11,283,336)		
EFFECT OF FOREIGN EXCHANGE RATE						
CHANGES ON CASH			49,081	20 197		
CHANGES ON CASH		<u>_</u>	49,061	39,187		
NET INCREASE (DECREASE) IN CASH		(1,391,878)	1,892,238	678,400		
CASH AT BEGINNING OF YEAR		4,442,099	2,549,861	1,871,461		
CASH AT END OF YEAR	5	\$3,050,221	\$4,442,099	\$2,549,861		
CASH AT END OF TEAR		33,030,221	Ş4,442,033 ———————————————————————————————————	\$2,545,601		
SUPPLEMENTARY INFORMATION ON NONCASH ACTIVITY						
Recognition of asset acquired through						
deferred payment and other liability	9	\$549,318	\$-	\$-		
COMPONENTS OF CASH	5					
Cash on hand		\$10,872	\$11,021	\$12,905		
Cash in banks		3,039,349	4,431,078	2,536,956		
		\$3,050,221	\$4,442,099	\$2,549,861		

See accompanying Notes to Consolidated Financial Statements.

(A Subsidiary of Strongoak Inc.)

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AS AT DECEMBER 31, 2022 AND 2021 AND FOR THE YEARS ENDED DECEMBER 31, 2022, 2021 AND 2020

### 1. General Information

### **Corporate Information**

Alliance Select Foods International, Inc. (ASFII or the "Parent Company"), a public corporation under Section 17.2 of the Securities Regulation Code (SRC), was incorporated in the Philippines and registered with the Securities and Exchange Commission (SEC) on September 1, 2003. The Parent Company is primarily engaged in the business of manufacturing, canning, importing and exporting of food products such as marine, aquaculture and other processed seafoods. The shares of stock of the Parent Company are listed in the Philippine Stock Exchange (PSE) since November 8, 2006.

Strongoak Inc. (Strongoak), the immediate parent of ASFII, owns 55.32% of ASFII. Strongoak is a domestic company engaged in investment activities. The ultimate parent company is Seawood Resources, Inc., a domestic company engaged in investment activities.

The Parent Company's registered office address is Suite 3104A, West Tower, Philippine Stock Exchange Centre, Exchange Road, Ortigas Avenue, Pasig City.

### Subsidiaries

The following subsidiaries as at December 31, 2022, 2021 and 2020:

	% of Ownership				Principal Place of
Name of Subsidiary	2022	2021	2020	Nature of Business	Business
Big Glory Bay Salmon and Seafood Company, Inc. (BGB)	100.00	100.00	100.00	Salmon and other seafoods processing	Philippines
PT International Alliance Food Indonesia (PT IAFI)	99.98	99.98	99.98	Export trading	Indonesia
Alliance MHI Properties, Inc. (AMHI)	98.89	98.89	98.89	Leasing	Philippines
PT Van De Zee (PT VDZ)	49.00	49.00	49.00	Fishing	Indonesia
Akaroa Salmon (NZ) Ltd. (Akaroa)	-		80.00	Salmon farming and processing	New Zealand

The Parent Company and the subsidiaries are collectively referred herein as the "Group".

BGB has plant facilities that are located in Barrio Tambler, General Santos City.

PT IAFI was established under the Indonesian Foreign Capital Investment Law. In October 2019, the plant and machinery of PT IAFI was sold to an Indonesian entity. PT IAFI owns 49% of PT VDZ, a fishing company. PT IAFI and PT VDZ ceased operations in 2020 and 2016, respectively.

Akaroa holds 25% stake in Salmon Smolt NZ Ltd. (SSNZ), an entity operating a modern hatchery, which quarantines and consistently supplies high quality smolts (juvenile salmon) for Akaroa's farm. The Parent Company divested from its investment in Akaroa in 2021.

### **Approval of the Consolidated Financial Statements**

The consolidated financial statements as at December 31, 2022 and 2021 and for the years ended December 31, 2022, 2021 and 2020 were reviewed and recommended for approval by the Audit Committee on April 11, 2023 and were approved and authorized for issuance by the Board of Directors (BOD) on April 13, 2023.

### 2. Summary of Significant Accounting and Reporting Policies

The significant accounting policies used in the preparation of the consolidated financial statements have been consistently applied to all the years presented, unless otherwise stated.

### **Basis of Preparation and Statement of Compliance**

The consolidated financial statements have been prepared in accordance with Philippine Financial Reporting Standards (PFRS). This financial reporting framework includes PFRS, Philippine Accounting Standards (PAS) and Philippine Interpretation from International Financial Reporting Interpretations Committee (IFRIC) issued by the Philippine Financial and Sustainability Reporting Standards Council (formerly Financial Reporting Standards Council) and adopted by the SEC, including SEC pronouncements.

### **Bases of Measurement**

The consolidated financial statements are presented in United States (U.S.) Dollar, the functional currency of the primary economic environment in which the Parent Company operates. All values are rounded to the nearest U.S. Dollar, except when otherwise stated.

The consolidated financial statements have been prepared on a historical cost basis, except for net retirement benefits obligation which is measured at the present value of the defined benefits obligation less fair value of plan assets, and lease liabilities and other noncurrent liability which are measured at the present value of future lease payments. Historical cost is generally based on the fair value of the consideration given in exchange for an asset and fair value of the consideration received in exchange for incurring a liability.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The Group uses observable market data to the extent possible when measuring the fair value of an asset or a liability.

Fair values are categorized into different levels in a fair value hierarchy based on inputs used in the valuation techniques as follows:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

If the inputs used to measure the fair value of an asset or a liability might be categorized in different levels of the fair value hierarchy, then the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

The Group recognizes transfers between levels of the fair value hierarchy at the end of the reporting period during which the change has occurred.

Further information about the assumptions made in measuring fair values is included in Note 25 to the consolidated financial statements.

### **Adoption of Amended PFRS**

The accounting policies adopted are consistent with those of the previous financial year, except for the adoption of the following amended standards effective for annual periods beginning on or after January 1, 2022.

- Amendments to PFRS 3, Reference to Conceptual Framework The amendments replace the reference of PFRS 3 from the 1989 Framework to the current 2018 Conceptual Framework. The amendment included an exception that specifies that, for some types of liabilities and contingent liabilities, an entity applying PFRS 3 should refer to PAS 37, Provisions, Contingent Liabilities and Contingent Assets, or IFRIC 21, Levies, instead of the Conceptual Framework. The requirement would ensure that the liabilities recognized in a business combination would remain the same as those recognized applying the current requirements in PFRS 3. The amendment also added an explicit statement that contingent assets acquired in a business combination should not be recognized by an acquirer. The amendments should be applied prospectively.
- Amendments to PAS 16, Property, Plant and Equipment Proceeds Before Intended Use The amendments prohibit deducting from the cost of property, plant and equipment any proceeds from selling items produced while bringing that asset to the location and condition necessary for its intended use. Instead, the proceeds and related costs from such items shall be recognized in profit or loss. The amendments must be applied retrospectively to items of property, plant and equipment made available for use on or after the beginning of the earliest period presented when an entity first applies the amendment.
- Amendments to PAS 37, Onerous Contracts Cost of Fulfilling a Contract The amendments clarify that for the purpose of assessing whether a contract is onerous, the cost of fulfilling a contract comprises both the incremental costs of fulfilling that contract and an allocation of costs directly related to contract activities. The amendments apply to contracts existing at the date when the amendments are fist applied. At the date of initial application, the cumulative effect of applying the amendments is recognized as an opening balance adjustment to retained earnings or other components of equity. Accordingly, the comparatives are not restated. Earlier application is permitted.
- Annual Improvements to PFRS 2018 to 2020 Cycle:
  - Amendments to PFRS 9, Financial Instruments Fees in the '10 percent' Test for Derecognition of Financial Liabilities The amendment clarifies which fees an entity includes when it applies the '10 percent' test in assessing whether to derecognize a financial liability (i.e. whether the terms of a new or modified financial liability is substantially different from the terms of the original financial liability). These fees include only those paid or received between the borrower and the lender, including fees paid or received by either the borrower or the lender on the other's behalf. The amendments apply to financial liabilities that are modified or exchanged on or after the beginning of the annual reporting period in which the entity first applies the amendments. Earlier application is permitted.

 Amendments to PFRS 16, Leases - Lease Incentives - The amendment removes from the Illustrative Example 13 the illustration of the reimbursement of leasehold improvements by the lessor. The objective of the amendment is to avoid any potential confusion regarding the treatment of lease incentives because of how the requirements for lease incentives are illustrated.

The adoption of the foregoing amended PFRS did not have any material effect on the consolidated financial statements of the Group. Additional disclosures were included in the consolidated financial statements, as applicable.

### Amended PFRS Issued But Not Yet Effective

Relevant amended PFRS, which are not yet effective as at December 31, 2022 and have not been applied in preparing the consolidated financial statements, are summarized below.

Effective for annual periods beginning on or after January 1, 2023:

- Amendments to PAS 1, Presentation of Financial Statements, and PFRS Practice Statement 2, Making Materiality Judgments Disclosure Initiative Accounting Policies The amendments require an entity to disclose its material accounting policies, instead of its significant accounting policies and provide guidance on how an entity applies the concept of materiality in making decisions about accounting policy disclosures. In assessing the materiality of accounting policy information, entities need to consider both the size of the transactions, other events or conditions and its nature. The amendments clarify (1) that accounting policy information may be material because of its nature, even if the related amounts are immaterial, (2) that accounting policy information is material if users of an entity's financial statements would need it to understand other material information in the financial statements, and (3) if an entity discloses immaterial accounting policy information, such information should not obscure material accounting policy information. In addition, PFRS Practice Statement 2 is amended by adding guidance and examples to explain and demonstrate the application of the 'four-step materiality process' to accounting policy information. The amendments should be applied prospectively. Earlier application is permitted.
- Amendments to PAS 8, Accounting Policies, Changes in Accounting Estimates and Errors Definition of Accounting Estimates The amendments clarify the distinction between changes in accounting estimates and changes in accounting policies, and the correction of errors. Under the new definition, accounting estimates are "monetary amounts in financial statements that are subject to measurement uncertainty". An entity develops an accounting estimate if an accounting policy requires an item in the financial statements to be measured in a way that involves measurement uncertainty. The amendments clarify that a change in accounting estimate that results from new information or new developments is not a correction of an error, and that the effects of a change in an input or a measurement technique used to develop an accounting estimate are changes in accounting estimates if they do not result from the correction of prior period errors. A change in an accounting estimate may affect only the profit or loss in the current period, or the profit or loss of both the current and future periods. Earlier application is permitted.
- Amendments to PAS 12, Income Taxes Deferred Tax Related Assets and Liabilities from a Single Transaction – The amendments require companies to recognize deferred tax on transactions that, on initial recognition, give rise to equal amounts of taxable and deductible temporary differences. The amendments should be applied on a modified retrospective basis. Earlier application is permitted.

Effective for annual periods beginning on or after January 1, 2024:

- Amendments to PFRS 16, Leases Lease Liability in a Sale and Leaseback The amendments clarify that the liability that arises from a sale and leaseback transaction, that satisfies the requirements in PFRS 15, Revenue from Contracts with Customers, to be accounted for as a sale, is a lease liability to which PFRS 16 applies and give rise to a right-of-use asset. For the subsequent measurement, the seller-lessee shall determine 'lease payments' or 'revised lease payments' in a way that the seller-lessee would not recognize any amount of the gain or loss that relates to the right of use retained by the seller-lessee. Applying this subsequent measurement does not prevent the seller-lessee from recognizing any gain or loss relating to the partial or full termination of a lease. Any gain or loss relating to the partial or full termination of the lease does not relate to the right of use retained but to the right of use terminated. The amendments must be applied retrospectively. Earlier application is permitted.
- Amendments to PAS 1, Presentation of Financial Statements Classification of Liabilities as Current or Noncurrent The amendments clarify the requirements for an entity to have the right to defer settlement of the liability for at least 12 months after the reporting period. The amendments also specify and clarify the following: (i) an entity's right to defer settlement must exist at the end of the reporting period, (ii) the classification is unaffected by management's intentions or expectations about whether the entity will exercise its right to defer settlement, (iii) how lending conditions affect classification, and (iv) requirements for classifying liabilities where an entity will or may settle by issuing its own equity instruments. The amendments must be applied retrospectively. Earlier application is permitted. If applied in earlier period, the Company shall also apply Amendments to PAS 1 Noncurrent Liabilities with Covenants for that period.
- Amendments to PAS 1, Noncurrent Liabilities with Covenants The amendments clarified that covenants to be complied with after the reporting date do not affect the classification of debt as current or noncurrent at the reporting date. Instead, the amendments require the entity to disclose information about these covenants in the notes to the financial statements. The amendments must be applied retrospectively. Earlier application is permitted. If applied in earlier period, the Company shall also apply Amendments to PAS 1 Classification of Liabilities as Current or Noncurrent for that period.

### Deferred effectivity -

Amendments to PFRS 10, Consolidated Financial Statements, and PAS 28 - Sale or Contribution
of Assets Between an Investor and its Associate or Joint Venture – The amendments address a
conflicting provision under the two standards. It clarifies that a gain or loss shall be recognized
fully when the transaction involves a business, and partially if it involves assets that do not
constitute a business. The effective date of the amendments, initially set for annual periods
beginning on or after January 1, 2016, was deferred indefinitely in December 2015 but earlier
application is still permitted.

Under the prevailing circumstances, the adoption of the foregoing amended PFRS is not expected to have any material effect on the consolidated financial statements of the Group. Additional disclosures will be included in the consolidated financial statements, as necessary.

### **Basis of Consolidation**

The consolidated financial statements include the accounts of the Parent Company and subsidiaries. Subsidiaries are entities in which the Parent Company has control. The Parent Company controls a subsidiary if it is exposed or has rights to variable returns from its involvement with the subsidiary and has the ability to affect those returns through its power over the subsidiary. Control is generally accompanied by a shareholding of more than one-half of the voting rights. The existence and effect of potential voting rights that are substantive are considered when assessing whether the Parent Company controls an entity. The Parent Company reassesses whether or not it controls an entity if facts and circumstances indicate that there are changes to one or more of the three elements of control.

The financial statements of the subsidiaries are included in the consolidated financial statements from the date when the Parent Company obtains control and continue to be consolidated until the date when such control ceases. The results of operations of the subsidiaries acquired or disposed are included in the consolidated statements of comprehensive income from the date of acquisition or up to the date of disposal, as appropriate.

The financial statements of the subsidiaries are prepared using the same reporting period of the Parent Company. Consolidated financial statements are prepared using uniformed accounting policies for like transactions and other events in similar circumstances. Intercompany balances and transactions, including intercompany profits and unrealized profits and losses, are eliminated in full.

A change in ownership interest of a subsidiary, without a change in control, is accounted for as an equity transaction. Upon the loss of control, the Parent Company derecognizes the assets (including goodwill) and liabilities of the subsidiary, any non-controlling interests and the other components of equity related to the subsidiary. Gain or loss arising from the loss of control is recognized in profit or loss. If the Parent Company retains interest in the previous subsidiary, then such interest is measured at fair value at the date control is lost. Subsequently, it is accounted for as an equity-accounted investee or as an available-for-sale financial asset depending on the level of interest retained.

Non-controlling Interests. Non-controlling interests represent the portion of profit or loss and net assets not held by the Parent Company, presented within equity in the consolidated statement of financial position, separately from equity attributable to equity holders of the Parent Company. Non-controlling interests represent the interests of minority shareholders of PT IAFI, PT VDZ and AMHI.

### **Business Combination**

Acquisitions of businesses are accounted for using the acquisition method. The acquisition cost is measured as the sum of the considerations transferred, measured at acquisition date fair value and the amount of any non-controlling interest in the acquiree. For each business combination, the Parent Company elects whether it measures the non-controlling interest in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition costs incurred are expensed and included in general and administrative expenses.

When the Parent Company acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

When the business combination is achieved in stages, any previously held non-controlling interest is re-measured at the date of obtaining control and a gain or loss is recognized in profit or loss.

If the initial accounting for a business combination is incomplete as at the reporting date in which the combination occurs, the Parent Company reports in its consolidated financial statements provisional amounts for the items for which the accounting is incomplete. During the measurement period, the Parent Company retrospectively adjusts the provisional amounts and recognizes additional assets or liabilities to reflect new information obtained about facts and circumstances that existed as of the acquisition date. The measurement period ends at the date the Parent Company receives the information about facts and circumstances that existed as of the acquisition date or learns that more information is not obtainable, but should not exceed one year from the acquisition date.

### **Financial Assets and Liabilities**

### **Recognition and Measurement**

Date of Recognition. The Group recognizes a financial asset or a financial liability in the consolidated statements of financial position when it becomes a party to the contractual provisions of a financial instrument. In the case of a regular way purchase or sale of financial assets, recognition and derecognition, as applicable, is done using settlement date accounting.

*Initial Recognition and Measurement.* Financial instruments are recognized initially at fair value, which is the fair value of the consideration given (in case of an asset) or received (in case of a liability). The initial measurement of financial instruments, except for those designated at fair value through profit and loss (FVPL), includes transaction cost.

"Day 1" Difference. Where the transaction in a non-active market is different from the fair value of other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Group recognizes the difference between the transaction price and fair value (a "Day 1" difference) in profit or loss. In cases where there is no observable market data on inception, the Group deems the transaction price as the best estimate of fair value and recognizes "Day 1" difference in profit or loss when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the "Day 1" difference.

### Classification

The Group classifies its financial assets at initial recognition under the following categories: (a) financial assets at FVPL, (b) financial assets at amortized cost and (c) financial assets at fair value through other comprehensive income (FVOCI). Financial liabilities, on the other hand, are classified as either financial liabilities at FVPL or financial liabilities at amortized cost. The classification of a financial instrument largely depends on the Group's business model and its contractual cash flow characteristics.

As at December 31, 2022 and 2021, the Group does not have financial assets and liabilities at FVPL and financial assets at FVOCI.

Classification of Financial Instruments between Liability and Equity. A financial instrument is classified as liability if it provides for a contractual obligation to:

- Deliver cash or another financial asset to another entity;
- Exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavorable to the Group; or,
- Satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

If the Group does not have an unconditional right to avoid delivering cash or another financial asset to settle its contractual obligation, the obligation meets the definition of a financial liability.

Financial Assets at Amortized Cost. Financial assets shall be measured at amortized cost if both of the following conditions are met:

- the financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows; and,
- the contractual terms of the financial asset give rise, on specified dates, to cash flows that are solely payments of principal and interest on the principal amount outstanding.

After initial recognition, financial assets at amortized cost are subsequently measured at amortized cost using the effective interest method, less any allowance for impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate. Gains and losses are recognized in profit or loss when the financial assets are derecognized and through amortization process. Financial assets at amortized cost are included under current assets if realizability or collectability is within 12 months after the reporting period. Otherwise, these are classified as noncurrent assets.

As at December 31, 2022 and 2021, the Group's cash, trade and other receivables and other noncurrent receivables presented under "Other noncurrent assets" are classified under this category.

Financial Liabilities at Amortized Cost. Financial liabilities are categorized as financial liabilities at amortized cost when the substance of the contractual arrangement results in the Group having an obligation either to deliver cash or another financial asset to the holder, or to settle the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of its own equity instruments.

These financial liabilities are initially recognized at fair value less any directly attributable transaction costs. After initial recognition, these financial liabilities are subsequently measured at amortized cost using the effective interest method. Amortized cost is calculated by taking into account any discount or premium on the issue and fees that are an integral part of the effective interest rate. Gains and losses are recognized in profit or loss when the liabilities are derecognized or through the amortization process. Financial liabilities at amortized cost are included under current liabilities if maturity is within 12 months from reporting date. Otherwise, these are classified as noncurrent liabilities.

As at December 31, 2022 and 2021, the Group's trade and other payables (excluding statutory payable and customers' deposits), loans payable, lease liabilities, due to a related party and other noncurrent liability are classified under this category.

#### Reclassification

The Group reclassifies its financial assets when, and only when, it changes its business model for managing those financial assets. The reclassification is applied prospectively from the first day of the first reporting period following the change in the business model (reclassification date).

For a financial asset reclassified out of the financial assets at amortized cost category to financial assets at FVPL, any gain or loss arising from the difference between the previous amortized cost of the financial asset and fair value is recognized in profit or loss.

For a financial asset reclassified out of the financial assets at amortized cost category to financial assets at FVOCI, any gain or loss arising from a difference between the previous amortized cost of the financial asset and fair value is recognized in other comprehensive income.

### **Impairment of Financial Assets at Amortized Cost**

The Group records an allowance for expected credit losses (ECL). ECL is based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive. The difference is then discounted at an approximation to the asset's original effective interest rate.

For trade receivables, the Group has applied the simplified approach and has calculated ECL based on the lifetime ECL. The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

For other financial assets at amortized costs, the ECL is based on the 12-month ECL, which pertains to the portion of lifetime ECL that results from default events on a financial instrument that are possible within 12 months after the reporting date. However, when there has been a significant increase in credit risk since initial recognition, the allowance will be based on the lifetime ECL. When determining whether the credit risk of a financial asset has increased significantly since initial recognition, the Group compares the risk of a default occurring on the financial instrument as at the reporting date with the risk of a default occurring on the financial instrument as at the date of initial recognition and consider reasonable and supportable information, that is available without undue cost or effort, that is indicative of significant increases in credit risk since initial recognition.

The Group considers a financial asset to be in default when the borrower is unlikely to pay its credit obligations to the Group in full, without recourse by the Group to actions. In assessing whether a borrower is in default, the Group considers qualitative and quantitative factors.

### Derecognition

*Financial Assets.* A financial asset (or where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the right to receive cash flows from the asset has expired;
- the Group retains the right to receive cash flows from the financial asset, but has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement; or,

the Group has transferred its right to receive cash flows from the financial asset and either

 (a) has transferred substantially all the risks and rewards of the asset, or
 (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its right to receive cash flows from a financial asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all the risks and rewards of ownership of the financial asset nor transferred control of the financial asset, the financial asset is recognized to the extent of the Group's continuing involvement in the financial asset. Continuing involvement that takes the form of a guarantee over the transferred financial asset is measured at the lower of the original carrying amount of the financial asset and the maximum amount of consideration that the Group could be required to repay.

Financial Liabilities. A financial liability is derecognized when the obligation under the liability is discharged, cancelled or has expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in profit or loss.

A modification is considered substantial if the present value of the cash flows under the new terms, including net fees paid or received and discounted using the original effective interest rate, is different by at least 10% from the discounted present value of remaining cash flows of the original liability. These fees include only those paid or received between the borrower and the lender, including fees paid or received by either the borrower or the lender on the other's behalf. The amendments apply to financial liabilities that are modified or exchanged on or after the beginning of the annual reporting period in which the entity first applies the amendments.

The fair value of the modified financial liability is determined based on its expected cash flows, discounted using the interest rate at which the Group could raise debt with similar terms and conditions in the market. The difference between the carrying amount of the original liability and fair value of the new liability is recognized in profit or loss.

On the other hand, if the difference does not meet the 10% threshold, the original debt is not extinguished but merely modified. In such case, the carrying amount is adjusted by the costs or fees paid or received in the restructuring.

### Offsetting

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statements of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. This is not generally the case with master netting agreements, and the related assets and liabilities are presented gross in the consolidated statements of financial position.

### Inventories

Inventories are initially measured at cost. Subsequently, inventories are stated at the lower of cost and net realizable value (NRV). Cost incurred in bringing each product to its present location and condition is accounted as follows:

Finished Goods. Costs of inventories are calculated using weighted average method. Costs comprise direct materials and when applicable, direct labor costs and those overheads that have been incurred in bringing the inventories to their present location and condition. NRV represents the estimated selling price less estimated costs of completion and costs necessary to make the sale.

Raw Materials and Packaging Supplies. Cost is determined using weighted average method. NRV is the current replacement cost.

When the NRV of the inventories is lower than the cost, the Group recognizes the write-down as an expense in profit or loss. The amount of any reversal of any write-down of inventories, arising from an increase in NRV, is recognized as part of other income or charges in profit or loss.

When inventories are sold, the carrying amount of those inventories is recognized as an expense in the period when the related revenue is recognized and the related inventory write-down is reversed.

### Other Assets

Other assets that are expected to be realized over no more than 12 months after the reporting date are classified as current assets. Otherwise, these are classified as noncurrent assets.

Advances to Suppliers. Advances to suppliers are recognized whenever the Group pays in advance for its purchase of goods. These are applied for the purchase of raw materials upon delivery. These advances are measured at transaction price less any impairment in value.

Value-added Tax (VAT). Revenue, expenses and assets are recognized net of the amount of VAT except receivables and payables that are stated with the amount of VAT included. The net amount of VAT recoverable from the taxation authority is included as part of "Other current assets" account in the consolidated statements of financial position.

*Prepayments.* Prepayments are expenses paid in advance and recorded as assets before these are utilized. These are measured at face amount less any impairment in value. These are apportioned over the period covered by the payment and recognized in profit or loss when incurred.

*Investments in Joint Ventures.* A joint venture is a type of joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint venture. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

The considerations made in determining joint control are similar to those necessary to determine control over subsidiaries.

The Group's investments in joint ventures are initially carried in the consolidated statements of financial position at cost. Subsequent to initial recognition, investments in joint ventures are measured in the consolidated financial statements using the equity method.

Under the equity method, the investments in joint ventures are initially recognized at cost. The carrying amount of the investments is adjusted to recognize changes in the Group's share of net assets of the joint venture since the acquisition date. Goodwill relating to the joint venture is included in the carrying amount of the investments and is neither amortized nor individually tested for impairment.

Upon loss of joint control over the joint venture, the Group measures and recognizes any retaining investment at its fair value. Any difference between the carrying amount of the investment upon loss of significant influence or joint control and the fair value of the retained interest and proceeds from disposal is recognized in profit or loss.

*Idle Assets.* Idle assets are those which are no longer used in the Group's operations. These are measured at cost less accumulated depreciation and impairment loss. The Group's idle assets are already fully provided with allowance for impairment loss.

### **Property, Plant and Equipment**

Property, plant and equipment, except land, are stated at cost less accumulated depreciation, amortization and any accumulated impairment in value. Land is stated at cost less any impairment in value.

The initial cost of property, plant and equipment comprises its purchase price, after deducting trade discounts and rebates, and any directly attributable costs of bringing the asset to its working condition and location for its intended use. The cost of self-constructed assets includes the cost of materials and direct labor, any other directly attributable costs, the costs of dismantling and removing the items and restoring the site on which they are located and capitalized borrowing costs. Purchased software that is integral to the functionality of the related equipment is capitalized as part of the equipment.

Expenditures incurred after the property, plant and equipment have been put into operation, such as repairs, maintenance and overhaul costs, are normally recognized in profit or loss in the year the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property, plant and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as additional costs of property, plant and equipment. The cost of replacing a component of an item of property, plant and equipment is recognized if it is probable that the future economic benefits embodied within the component will flow to the Group, and its cost can be measured reliably. The carrying amount of the replaced component is derecognized.

When significant parts of an item of property, plant and equipment have different useful lives, these are accounted for as separate items (major components) of property, plant and equipment.

Depreciation and amortization are computed using the straight-line method over the following estimated useful lives of the property, plant and equipment:

Asset Type	Number of Years
Building	15 - 25
Leasehold improvements	5 (or lease term, whichever is
	shorter)
Machinery and equipment	15
Transportation equipment	5
Office and plant furniture, fixtures and equipment	5

The estimated useful lives and depreciation and amortization method are reviewed periodically to ensure that these are consistent with the expected pattern of economic benefits from items of property, plant and equipment.

Fully depreciated and amortized assets are retained in the accounts until they are no longer in use and no further charge for depreciation and amortization is made in respect of those assets.

When assets are retired or otherwise disposed of, the cost and the related accumulated depreciation, amortization and any impairment in value are removed from the accounts. Any resulting gain or loss is recognized in profit or loss.

### **Impairment of Nonfinancial Assets**

The carrying amounts of the Group's nonfinancial assets are reviewed for impairment when events or changes in circumstances indicate that the carrying amount may not be recoverable. If any such indication exists and when the carrying amounts exceed the estimated recoverable amounts, the assets or cash-generating units are written down to their recoverable amounts. The recoverable amount of the asset is the greater of the fair value less cost to sell or value in use. The fair value less cost to sell is the amount obtainable from the sale of an asset in an arm's-length transaction less the cost of disposal. In assessing value in use, the estimated future cash flows are discounted to their present value using a pretax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs. Impairment losses are recognized in profit or loss.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. In such instance, the carrying amount of the asset is increased to its recoverable amount. However, that increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in profit or loss. After such reversal, the depreciation and amortization charges are adjusted in future years to allocate the asset's revised carrying amount, on a systematic basis over its remaining useful life.

### **Equity**

Capital Stock and APIC. Capital stock is measured at par value for all shares issued and outstanding. Incremental costs, net of tax, incurred that are directly attributable to the issuance of new shares are recognized in equity as a reduction from related APIC or retained earnings. Excess of proceeds or fair value of consideration received over par value is recognized as APIC.

*Deficit.* Deficit represents the cumulative balance of the Group's results of operations as at reporting date. Deficit may also include effect of changes in accounting policy as may be required by the standard's transitional provision.

Other Comprehensive Income. Other comprehensive income comprises of items of income and expenses that are not recognized in profit or loss for the year in accordance with PFRS. Other comprehensive income pertains to cumulative remeasurement gains on retirement benefits obligation, revaluation reserves and cumulative translation adjustments.

Treasury Stock. Own equity instruments which are reacquired are recognized at cost and deducted from equity. No gain or loss is recognized in the consolidated statements of comprehensive income on the purchase, sale, issue or cancellation of the Group's own equity instruments. Any difference between the carrying amount and the consideration, if reissued, is recognized in APIC. Voting rights related to treasury shares are nullified for the Group and no dividends are allocated to them.

### Earnings (Loss) per Share

The Group presents basic and diluted earnings (loss) per share data for its common shares.

Basic earnings (loss) per share is calculated by dividing the net income (loss) attributable to common shareholders of the Parent Company by the weighted average number of common shares issued and outstanding during the year. There are no potential dilutive shares.

### **Revenue Recognition**

The Group generates revenue primarily from the sale of goods. Other revenue sources include rental, interest and other income.

Revenue from Contracts with Customers. Revenue from contracts with customers is recognized when the performance obligation in the contract has been satisfied, either at a point in time or over time. Revenue is recognized over time if one of the following criteria is met: (a) the customer simultaneously receives and consumes the benefits as the Group perform its obligations; (b) the Group's performance creates or enhances an asset that the customer controls as the asset is created or enhanced; or (c) the Group's performance does not create an asset with an alternative use to the Group and the Group has an enforceable right to payment for performance completed to date. Otherwise, revenue is recognized at a point in time.

The Group also assesses its revenue arrangements to determine if it is acting as a principal or as an agent. The Group has assessed that it acts as a principal in all of its revenue sources.

The following specific recognition criteria must also be met before revenue is recognized.

Sale of Goods. Revenue is recognized, net of sales returns and discounts, when the significant risks and rewards of ownership of the goods have passed to the customers, which is normally upon delivery to and acceptance of the goods by the buyer.

Revenue from other sources is recognized as follows:

*Interest Income. Interest* is recognized as it accrues on a time proportion basis using the effective interest method.

Other Income. Income from other sources is recognized when earned during the year.

### **Contract Balances**

*Receivables.* A receivable represents the Group's right to an amount of consideration that is unconditional (i.e., only the passage of time is required before payment of the consideration is due).

Contract Assets. A contract asset is the right to consideration in exchange for goods or services transferred to the customer. If the Group performs by transferring goods or services to a customer before the customer pays a consideration or before payment is due, a contract asset is recognized for the earned consideration that is conditional.

As at December 31, 2022 and 2021, the Group does not have outstanding contract assets.

Contract Liabilities. A contract liability is the obligation to transfer goods or services to a customer for which the Group has received consideration (or an amount of consideration is due) from the customer. If a customer pays a consideration before the Group transfers goods or services to the customer, a contract liability is recognized when the payment is made by the customer or when the payment is due (whichever is earlier). Contract liabilities are recognized as revenue when the Group performs under the contract.

The Group considers its customers' deposits as contract liabilities (see Note 11).

Cost to Obtain a Contract. The incremental costs of obtaining a contract with a customer are recognized as an asset if the Group expects to recover them. Otherwise, these are treated as expense.

Contract Fulfillment Asset. Contract fulfillment costs are divided into: (i) costs that give rise to an asset; and (ii) costs that are expensed as incurred. When determining the appropriate accounting treatment for such costs, the Group first considers any other applicable standards. If those standards preclude capitalization of a particular cost, then an asset is not recognized under PFRS 15. If other standards are not applicable to contract fulfillment costs, the Group applies the following criteria which, if met, result in capitalization: (i) the costs directly relate to a contract or to a specifically identifiable anticipated contract; (ii) the costs generate or enhance resources of the entity that will be used in satisfying (or in continuing to satisfy) performance obligations in the future; and (iii) the costs are expected to be recovered. The assessment of these criteria requires the application of judgment, in particular when considering if costs generate or enhance resources to be used to satisfy future performance obligations and whether costs are expected to be recoverable.

As at December 31, 2022 and 2021, the Group does not have contract fulfillment assets.

### **Cost and Expense Recognition**

Costs and expenses are recognized in profit or loss when a decrease in future economic benefit related to a decrease in an asset or an increase in a liability has arisen that can be measured reliably.

Cost of Goods Sold. Cost of goods sold is recognized as expense when the related goods are sold.

Selling and Administrative Expenses. Selling expenses constitute costs incurred to sell and market the goods and services. Administrative expenses constitute costs of administering the business. These are charged to profit or loss in the period when these are incurred.

*Interest Expense.* Interest is recognized as it accrues on a time proportion basis using the effective interest method.

Other Charges. Expenses from other sources are expensed as incurred.

#### Leases

The Group assesses whether the contract is, or contains, a lease. To assess whether a contract conveys the right to control the use of an identified assets for a period of time, the Group assesses whether, throughout the period of use, it has both of the following:

- the right to obtain substantially all of the economic benefits from the use of the identified asset;
   and,
- ii. the right to direct the use of the identified asset.

If the Group has the right to control the use of an identified asset for only a portion of the term of the contract, the contract contains a lease for that portion of the term. The Group also assesses whether a contract contains a lease for each potential separate lease component.

At the commencement date, the Group recognizes right-of-use (ROU) assets and lease liabilities for all leases, except for leases with lease terms of 12 months or less (short-term leases) and leases for which the underlying asset is of low value in which case the lease payments associated with those leases are recognized as an expense on a straight-line basis.

ROU Assets. At commencement date, the Group measures ROU assets at cost. The cost comprises:

- i. the amount of the initial measurement of lease liabilities;
- ii. any lease payments made at or before the commencement date less any lease incentives received;
- iii. any initial direct costs; and,
- iv. an estimation of costs to be incurred by the Group in dismantling and removing the underlying asset, when applicable.

After the commencement date, the ROU assets are carried at cost less any accumulated amortization and accumulated impairment losses, and adjusted for any remeasurement of the related lease liabilities. The ROU assets are amortized over the shorter of the lease terms or the useful lives of the underlying assets ranging from four to 28 years.

Lease Liabilities. At commencement date, the Group measures lease liabilities at the present value of future lease payments using the interest rate implicit in the lease, if that rate can be readily determined. Otherwise, the Group uses its incremental borrowing rate.

Lease payments included in the measurement of lease liabilities comprise the following:

- i. fixed payments, including in-substance fixed payments;
- ii. variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date;
- iii. amounts expected to be payable by the lessee under residual value guarantees; and,
- iv. the exercise price under a purchase option that the Group is reasonably certain to exercise; lease payments in an optional renewal period if the Group is reasonably certain to exercise an extension option; and penalties for early termination of a lease unless the Group is reasonably certain not to terminate early.

Lease liabilities are subsequently measured at amortized cost. Interest on the lease liabilities and any variable lease payments not included in the measurement of lease liabilities are recognized in profit or loss unless these are capitalized as costs of another asset. Variable lease payments not included in the measurement of the lease liabilities are recognized in profit or loss when the event or condition that triggers those payments occurs.

If there is a change in the lease term or if there is a change in the assessment of an option to purchase the underlying asset, the lease liability is remeasured using a revised discount rate considering the revised lease payments on the basis of the revised lease term or reflecting the change in amounts payable under the purchase option. The lease liability is also remeasured using the revised lease payments if there is a change in the amounts expected to be payable under a residual value guarantee or a change in future lease payments resulting from a change in an index or a rate used to determine those payments.

For income tax reporting purposes, payments and receipts under lease agreements are treated as deductible expense and taxable income in accordance with the terms of the lease agreements.

### **Retirement Benefits**

Retirement benefits costs are actuarially determined using the projected unit credit method. This method reflects services rendered by employees up to the date of valuation and incorporates assumptions concerning employees' projected salaries.

The Group recognizes service costs comprising of current service costs and net interest expense on the retirement benefits liability in profit or loss.

The Group determines the net interest expense on defined benefit obligation by applying the discount rate to the net retirement benefits obligation at the beginning of the year, taking into account any changes in the liability during the period as a result of contributions and benefit payments.

Remeasurements of the net retirement benefits liability, which consist of actuarial gains and losses and the return on plan asset (excluding amount charged in net interest) are recognized immediately in other comprehensive income and are not reclassified to profit or loss in subsequent periods.

Plan assets are assets that are held in trust and managed by a trusted bank. Plan assets are not available to the creditors of the Group, nor can they be paid directly to the Group. The fair value of the plan assets is based on the market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations). If the fair value of the plan assets is higher than the present value of the defined benefit obligation, the measurement of the resulting defined benefit asset is limited to the present value of economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The net retirement benefits obligation recognized by the Group is the present value of the defined benefit obligation reduced by the fair value of plan asset. The present value of defined benefit obligation is determined by discounting the estimated future cash outflows using risk-free interest rates of government bonds that have terms to maturity approximating the terms of the related defined benefits obligation.

Actuarial valuations are made with sufficient regularity so that the amounts recognized in the consolidated financial statements do not differ materially from the amounts that would be determined at the reporting date.

#### **Income Taxes**

*Current Tax.* Current tax liabilities for the current and prior years are measured at the amounts expected to be paid to the taxation authority. The tax rates and laws used to compute the amount are those that are enacted or substantively enacted at the reporting date.

*Deferred Tax.* Deferred tax is provided on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax assets are recognized for all deductible temporary differences and the carryforward benefits of net operating loss carryover (NOLCO) and excess minimum corporate income tax (MCIT) over regular corporate income tax (RCIT), to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences, and the carryforward benefits of unused NOLCO and excess MCIT over RCIT can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates and tax laws that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rates and tax laws in effect at the reporting date.

Deferred tax relating to items recognized outside profit or loss is recognized outside profit or loss. Deferred tax items are recognized in relation to the underlying transaction either in other comprehensive income or directly in equity.

Offsetting. Current tax assets and current tax liabilities are offset, or deferred tax assets and deferred tax liabilities are offset if, and only if, an enforceable right exists to set off the amounts and it can be demonstrated without undue cost or effort that the Group plans either to settle on a net basis or to realize the asset and settle the liability simultaneously.

### Foreign Currency-denominated Transactions and Translation

Each entity in the Group determines its own functional currency and items included in the consolidated financial statements of each entity are measured using that functional currency. Transactions in foreign currencies are initially recorded using the exchange rate at the date of the transactions. Monetary assets and liabilities denominated in foreign currencies are restated using the closing exchange rate prevailing at the reporting date. Exchange gains or losses arising from foreign exchange transactions are credited to or charged against operations for the year.

Exchange differences arising on the settlement of monetary items, and on retranslation of monetary items are included in profit or loss for the period. Exchange differences arising on the retranslation of non-monetary items carried at fair value are included in profit or loss for the period except for differences arising on the retranslation on non-monetary items in respect of which gains and losses are recognized in other comprehensive income.

For the purpose of presenting consolidated financial statements, the assets and liabilities of the Group's foreign operations (including comparatives) are expressed in U.S. Dollars using exchange rates prevailing at the end of the reporting period. Income and expense items (including comparatives) are translated at the average exchange rates at the dates of the transactions are used. Exchange differences, if any, are recognized as cumulative translation adjustment in other comprehensive income.

On the disposal of a foreign operation (i.e., a disposal of the Group's entire interest in a foreign operation, or a disposal involving loss of control over a subsidiary that includes a foreign operation), all of the accumulated exchange differences in respect of that operation attributable to the Group are reclassified to profit or loss. Any exchange differences that have previously been attributed to non-controlling interests are derecognized, but they are not reclassified to profit or loss.

For income tax reporting purposes, foreign exchange gains or losses are treated as taxable income or deductible expenses in the year such are realized.

# **Related Party Relationships and Transactions**

Related parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control or common significant influence. Related parties may be individuals or corporate entities. Such relationships also exist between and/or among entities which are under common control with the reporting enterprise, or between and/or among the reporting enterprises and their key management personnel, directors, or its stockholders. In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely to the legal form.

Related party transactions are considered material and/or significant if (i) these transactions amount to 10% or higher of the Group's total assets or, (ii) there are several transactions or a series of transactions over a 12-month period with the same related party amounting to 10% or higher of the Group's total assets. Details of transactions entered into by the Group with related parties are reviewed by the BOD in accordance with the Group's related party transactions policies.

Related party transactions consist of transfers of resources, services or obligations between the Group and its related parties, regardless of whether a price is charged.

# **Provisions**

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. Provisions are reviewed at the end of reporting period and adjusted to reflect the current best estimate.

### **Contingencies**

Contingent liabilities are not recognized in the consolidated financial statements. These are disclosed in the notes to consolidated financial statements unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but are disclosed in the notes to consolidated financial statements when an inflow of economic benefits is probable.

#### **Events after the Reporting Period**

The Group identifies subsequent events as events that occurred after the reporting date but before the date when the consolidated financial statements were authorized for issue. Any subsequent event that provides additional information about the Group's financial position at the reporting date is reflected in the consolidated financial statements. Non-adjusting subsequent events are disclosed in the notes to the consolidated financial statements when material.

#### **Operating Segments**

For management purposes, the Group is divided into operating segments per product/service (tuna, salmon, and rental) according to the nature of the products and services provided. The Group's identified operating segments are consistent with the segments reported to the BOD, which is the Group's Chief Operating Decision Maker. Financial information on operating segments is presented in Note 27 to the consolidated financial statements.

#### 3. Significant Judgments, Accounting Estimates and Assumptions

The preparation of the Group's consolidated financial statements requires management to make judgments, accounting estimates and assumptions that affect the reported amounts of revenue, expenses, assets and liabilities and disclosure of contingent liabilities, at the end of the reporting period. However, uncertainty about these assumptions and estimates could result in an outcome that could require a material adjustment to the carrying amount of the asset or liability affected in the future.

While the Group believes that the assumptions are reasonable and appropriate, significant differences in the actual experience or significant changes in the assumptions may materially affect the estimated amounts. Actual results could differ from such estimates.

The judgments, accounting estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period when the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

The Group believes that the following represent a summary of these significant judgments, estimates and assumptions and the related impact and associated risks in the consolidated financial statements:

Determining the Functional Currency. Based on management's assessment, the functional currency of the entities in the Group has been determined to be the U.S. Dollar. The functional currency of certain subsidiaries is Philippine Peso. The U.S. Dollar is the currency that mainly influences the operations of most of the entities within the Group.

Determining Control Over Subsidiaries. Control is presumed to exist when an investor is exposed, or has rights, to variable returns from its involvement with the subsidiaries and has the ability to affect those returns through its power over the subsidiaries. Management has determined that by virtue of its majority ownership of voting rights or by the power to cast the majority of votes through its representatives in the BOD of its subsidiaries as at December 31, 2022 and 2021, the Parent Company has the ability to exercise control over these investees.

Determining the Reportable Operating Segments. The Group has determined that it has reportable segments based on the following thresholds:

- a. Its reported revenue, including both sales to external customers and intersegment sales or transfers, is 10% or more of the combined revenue, internal and external, of all operating segments.
- b. The absolute amount of its reported profit or loss is 10% or more, in absolute amount, of

   (i) the combined reported profit of all operating segments that did not report a loss and
   (ii) the combined reported loss of all operating segments that reported a loss.
- c. Its assets are 10% or more of the combined assets of all operating segments.

Operating segments that do not meet any of the quantitative thresholds may be considered reportable and separately disclosed if management believes that information about the segment would be useful to users of the consolidated financial statements.

Classifying the Financial Assets and Liabilities. The Group has determined that it shall classify its financial assets at amortized cost on the basis of the following conditions met:

- The asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows; and,
- The contractual terms of the financial asset give rise, on specified dates, to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Moreover, the Group has determined that it shall classify its financial liabilities at amortized cost using the effective interest method.

Assessing the ECL. The Group's trade receivables are subject to the ECL model. While cash are also subject to the impairment requirements of PFRS 9, the assessed impairment loss is not material.

The Group applies the simplified approach in measuring ECL on trade receivables, which use a lifetime expected loss allowance for all trade receivables. To measure the ECL, trade and other receivables have been grouped based on shared credit risk characteristics and the days past due.

The expected loss rates are initially based on the Group's historical default rates. These historical default rates are adjusted to reflect current and forward-looking information on macroeconomic factors affecting the ability of the customers to settle the receivables. The Group has identified macroeconomic factors (i.e., gross domestic product growth rates, foreign exchange rates, inflation rate, etc.) that are relevant and accordingly adjust the historical loss rates based on expected changes in these factors.

The assessment of the correlation between historical default rates, forecast economic conditions and ECL is a significant estimate. The amount of ECL is sensitive to changes in circumstances and of forecast economic conditions. The Group's historical credit loss experience and forecast of economic conditions may also not be representative of the customer's actual default in the future.

The Group also applies the general approach in measuring ECL, which uses a 12-month or lifetime ECL. An impairment issue arises when there is an objective evidence of impairment, which involves significant judgment. In making this judgment, the Group evaluates financial health of the counterparty and the capacity and willingness to pay, among others.

When determining if there has been a significant increase in credit risk, the Group considers reasonable and supportable information that is available without undue cost or effort and that is relevant for the particular financial instrument being assessed such as, but not limited to, the following factors:

- actual or expected external and internal credit rating downgrade;
- existing or forecasted adverse changes in business, financial or economic conditions; and,
- actual or expected significant adverse changes in the operating results of the counterparty.

The carrying amounts of the Group's cash, trade and other receivables, and other noncurrent receivables are disclosed in Notes 5, 6 and 10 to the consolidated financial statements.

Classifying the Lease Commitments - Group as a Lessee. The Group has entered into lease agreements for its office space and manufacturing area. For the Group's non-cancellable lease, the Group recognizes ROU assets and lease liabilities measured at the present value of lease payments to be made over the lease term using the Group's incremental borrowing rate. The Group availed exemption for the short-term leases with terms of 12 months or less. Accordingly, lease payments on short-term leases are recognized as expense on a straight-line basis over the lease term.

The carrying amounts of ROU assets and lease liabilities are disclosed in Note 22 to the consolidated financial statements.

Assessing the Extension Options of Lease Commitments. The Group's property leases on office and plant contain extension options exercisable by the Group prior to the end of the contract period to maximize operational flexibility in terms of managing contracts. Extension options are not reflected in measuring lease liabilities in cases when these options are not reasonably certain to be exercised or when the terms and conditions of the renewed contract are uncertain and subject to change considering the economic circumstances under which the Group operates. A reassessment will be made when there is a significant event or significant change in circumstances within its control. There were no reassessments made in 2022 and 2021.

Estimating the ROU Assets and Lease Liabilities. The Group's ROU assets and lease liabilities are initially measured at the present value of lease payments. In determining the appropriate discount rate, the Group considered readily available interest rate implicit in the lease agreements, interest rate on its borrowings, and the term of each lease commitment. The Group determined that the implicit rate in the lease agreement is not readily available and that the interest rate on its borrowings presents the appropriate financing cost in leasing the underlying assets. The incremental borrowing rate used in the lease is the rate that would cause the present value of the lease payments and unguaranteed residual to equal the sum of the fair value of the underlying assets and initial direct costs incurred.

The carrying amounts of ROU assets and lease liabilities are disclosed in Note 22 to the consolidated financial statements.

Estimating the NRV of Inventories. The NRV of inventories represents the estimated selling price for inventories less all estimated costs of completion and cost necessary to make the sale. The Group determines the estimated selling price based on the recent sale transaction of similar goods with adjustments to reflect any changes in economic conditions since the date when the transactions occurred. The Group records provisions for the excess of cost over the net realizable value of inventories. While the Group believes that the estimates are reasonable and appropriate, significant differences in the actual experience or significant changes in estimates may materially affect the profit or loss and equity.

The carrying amount of inventories carried at lower of cost and NRV is disclosed in Note 7 to the consolidated financial statements.

Estimating the Useful Lives of Property, Plant and Equipment. The Group estimates the useful lives of property, plant and equipment based on the period over which the assets are expected to be available for use. The estimates are based on a collective assessment of industry practice, internal technical evaluation and experience with similar assets. The estimated useful lives of these assets are reviewed at each reporting date and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the assets. Future results of operations could be materially affected by changes in estimates brought about by changes in the factors mentioned above. The amount and timing of recording of depreciation expense for any period would be affected by changes in these factors and circumstances.

There were no changes in the estimated useful lives of the Group's property, plant and equipment in 2022, 2021 and 2020.

The carrying amounts of property, plant and equipment (except land), net of accumulated depreciation, amortization and impairment losses are disclosed in Note 9 to the consolidated financial statements.

Assessing the Impairment of Nonfinancial Assets. The Group assesses impairment on its nonfinancial assets whenever events or changes in circumstances indicate that the carrying amount of the assets or group of assets may not be recoverable. The relevant factors that the Group considers in deciding whether to perform an asset impairment review include the following:

- significant underperformance of a business in relation to expectations;
- significant negative industry or economic trends; and,
- significant changes or planned changes in the use of the assets.

Whenever the carrying amount of an asset exceeds its recoverable amount, an impairment loss is recognized. Recoverable amounts are estimated for individual assets or, if it is not possible, for the cash-generating unit to which the asset belongs. Recoverable amount represents the greater of the fair value less cost to sell and the value in use. Value in use is determined as the present value of estimated future cash flows expected to be generated from the continued use of the assets. The estimated cash flows are projected using growth rates based on historical experience and business plans and are discounted using pretax discount rates that reflect the current assessment of the time value of money and the risks specific to the assets. The discount rates were derived from the weighted average cost of capital, which takes into account both debt and equity.

Management has assessed that the amount of allowance for impairment losses of the Group's nonfinancial assets as at December 31, 2022 and 2021 is sufficient. The carrying amounts of these nonfinancial assets are disclosed in Notes 8, 9 and 10 to the consolidated financial statements.

Estimating the Retirement Benefits Cost. The determination of the obligation and costs of retirement benefits is dependent on the assumptions used by the actuary in calculating such amounts. These assumptions are described in Note 14 to the consolidated financial statements and include, among others, discount rates and salary increase rates.

Information in retirement benefits obligation are disclosed in Note 14 to the consolidated financial statements.

Recognizing the Deferred Tax Assets. The carrying amount of deferred tax assets at each reporting date is reviewed and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilized. The Group's assessment on the recognition of deferred tax assets on deductible temporary differences is based on the forecasted taxable income of the subsequent reporting periods. This forecast is based on the Group's past results and future expectations on revenue and expenses.

The Group did not recognize deferred tax assets amounting to \$194,742 and \$2.24 million as at December 31, 2022 and 2021, respectively, since the Group's management believes that there may be no sufficient future taxable income against which the benefits of these deferred tax assets can be utilized.

The information on deferred tax assets is disclosed in Note 24 to the consolidated financial statements.

Evaluating the Provisions and Contingencies. The Group provides for present obligations (legal or constructive) where it is probable that there will be an outflow of resources embodying economic benefits that will be required to settle said obligations. An estimate of the provision is based on known information at the end of reporting period, net of any estimated amount that may be reimbursed to the Group. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects the risks specific to the liability. The amount of provision is being re-assessed at least on an annual basis to consider new relevant information.

Pursuant to PAS 37, *Provisions, Contingent Liabilities and Contingent Assets*, certain information expected to seriously prejudice the position of an entity, subject of the provision need not be disclosed.

Contingent liabilities are disclosed in the notes to consolidated financial statements unless the possibility of an outflow of resources embodying economic benefits is remote.

# 4. Liquidation and Disposal of Subsidiaries

#### Liquidation

On August 11, 2022, the Board of Directors of the Group approved the liquidation of PT VDZ. However, as at April 13, 2023, the approval of liquidation is still pending with the local authority of Indonesia. The Parent Company's non-controlling interest in PT VDZ amounted to \$2.4 million as at December 31, 2022.

#### Disposal

In November 2021, the Parent Company disposed its interest in Akaroa to a third party for a total consideration of NZD 7.50 million (\$5.06 million), inclusive of payments for dividends and other related costs. The disposal of Akaroa resulted in a gain on sale of \$389,437 (see Note 19).

As a result of the disposal, the Group derecognized the assets and liabilities of Akaroa amounting to \$8.7 million and \$7.4 million, respectively.

The revenue and net income of Akaroa included in the consolidated statements of comprehensive income amounted to \$7.89 million and \$1.15 million, respectively, for the period ended November 30, 2021, and revenue and net income of \$6.58 million and \$165,004, respectively, in 2020.

#### 5. **Cash**

This account consists of cash on hand and in banks.

Cash in banks earn interest at the prevailing bank deposit rates.

Interest income from cash in banks amounted to \$243, \$4,003 and \$950 in 2022, 2021 and 2020, respectively (see Note 19).

#### 6. Trade and Other Receivables

This account consists of:

	Note	2022	2021
Trade receivable from:			_
Third parties		\$6,031,633	\$4,262,092
Related parties	13	234,185	234,185
Receivable from Prime Foods NZ Limited (PFNZ)		1,063,665	1,063,665
Claims receivables		960,732	960,732
Advances to officers and employees		4,920	10,533
Others		1,023,874	761,530
		9,319,009	7,292,737
Allowance for ECL		(2,869,361)	(2,884,517)
		\$6,449,648	\$4,408,220

Trade receivables from third parties are noninterest-bearing and are generally collectible within 30 to 90 days.

Trade receivables amounting to \$2.60 million and \$1.90 million are used to secure short-term loans from local banks as at December 31, 2022 and 2021, respectively (see Note 12).

Receivable from PFNZ pertains to a restructured debt, secured by PFNZ's tangible and intellectual properties. In 2020, the Group ceased to pursue its claims against PFNZ after a careful study and advice from their legal counsel, considering certain developments and comparing the potential award as against the cost, management opted against further pursuing the case. For the Group, the significant costs and the low probability of obtaining commensurate return on the claim made would not justify the pursuit of the claim. Accordingly, the Group recognized a provision for ECL on trade receivable from PFNZ amounting to \$1.13 million in 2020.

Claims receivable pertains to receivable from third party in foreign operations. This was fully provided with allowance for ECL.

Movements in the allowance for ECL are as follows:

	Note	2022	2021
Balance at beginning of year		\$2,884,517	\$3,085,358
Write-off/reversals		(15,156)	(210,136)
Provisions	18	_	9,295
Balance at end of year	_	\$2,869,361	\$2,884,517

### 7. Inventories

This account consists of:

	2022	2021
At cost -		
Packaging supplies	\$218,811	\$209,165
At NRV:		
Finished goods	2,644,745	3,254,692
Raw materials and packaging supplies	2,681,661	1,871,424
	5,326,406	5,126,116
At lower of cost and NRV	\$5,545,217	\$5,335,281

The costs of inventories measured at NRV are as follows:

	Note	2022	2021
Finished goods	17	\$2,782,162	\$4,573,938
Raw materials and packaging supplies		2,888,684	2,078,990
		\$5,670,846	\$6,652,928

Movements in the inventory write-down are as follows:

	Note	2022	2021
Balance at beginning of year		\$1,526,812	\$2,114,941
Reversal		(1,189,400)	(825,536)
Provision	18	7,028	237,407
Balance at end of year		\$344,440	\$1,526,812

Reversal of inventory write-down mainly pertains to inventories condemned and subsequently sold with selling price lower than the cost. These were recognized as part of cost of goods sold.

Raw materials charged to cost of goods sold amounted to \$23.14 million, \$25.19 million and \$40.74 million in 2022, 2021 and 2020, respectively (see Note 17).

# 8. Other Current Assets

This account consists of:

	2022	2021
Advances to suppliers	\$1,923,276	\$1,759,779
Input VAT	1,204,546	1,073,189
Prepayments:		
Taxes	257,042	250,308
Insurance	35,287	73,977
Rent	24,807	39,060
Others	157,923	48,594
	3,662,881	3,244,907
Allowance for impairment losses	(304,968)	(304,968)
	\$3,357,913	\$2,939,939

Advances to suppliers pertain to advance payments for the purchase of raw materials.

Others prepayments pertain to payment for subscription and other fees.

Movements of allowance for impairment losses are as follows:

	Note	2022	2021
Balance at beginning of year		\$304,968	\$91,636
Provision	18	_	213,332
Balance at end of year		\$304,968	\$304,968

# 9. Property, Plant and Equipment

Movements in this account are as follows:

				December 31, 202	22		
		<b>Building and</b>	Machinery		Office Furniture,	Plant Furniture,	
		Leasehold	and	Transportation	Fixtures and	Fixtures and	
	Land	Improvements	Equipment	Equipment	Equipment	Equipment	Total
Cost							
Balance at beginning of year	\$8,824,358	\$4,888,798	\$6,230,566	\$369,855	\$108,050	\$40,032	\$20,461,659
Additions	_	114,732	755,216	12,369	13,265	18,047	913,629
Disposal/retirement	_	-	(31,112)	(111,006)	(1,928)	-	(144,046)
Balance at end of year	8,824,358	5,003,530	6,954,670	271,218	119,387	58,079	21,231,242
Accumulated Depreciation and							
Amortization							
Balance at beginning of year	_	2,079,079	3,419,940	130,303	85,536	19,921	5,734,779
Depreciation and amortization	_	210,694	569,279	32,456	5,791	7,208	825,428
Disposal/retirement	_	_	(25,535)	(97,803)	(1,928)	-	(125,266)
Balance at end of year	_	2,289,773	3,963,684	64,956	89,399	27,129	6,434,941
Allowance for Impairment Losses							
Balance at beginning and end of year	_	-	107,625	_	_	_	107,625
Carrying Amount	\$8,824,358	\$2,713,757	\$2,883,361	\$206,262	\$29,988	\$30,950	\$14,688,676

December 31, 2021 **Building and** Machinery Office Furniture, Plant Furniture, Leasehold and Transportation Fixtures and Fixtures and Land Improvements Equipment Equipment Equipment Equipment Total Cost Balance at beginning of year \$8,723,817 \$4,872,611 \$9,337,158 \$506,122 \$381,678 \$62,434 \$23,883,820 Additions 389,984 98,739 1,021,241 527,641 1,669 3,208 Disposal/retirement (7,741)(295,385)(110,239)(203,990)(25,610)(642,965)Effect of deconsolidation (366,056)(3,338,848)(124,767)(71,307)(3,900,978)Translation adjustment 100,541 100,541 Balance at end of year 8,824,358 4,888,798 6,230,566 369,855 108,050 40,032 20,461,659 **Accumulated Depreciation and** Amortization Balance at beginning of year 1,645,894 4,772,550 302,810 299,303 32,926 7,053,483 Depreciation and amortization 472,911 559,462 30,469 15,626 11,773 1,090,241 Disposal/retirement (110,239)(571,854)(7,687)(245,014)(184,136)(24,778)Effect of deconsolidation (32,039)(1,667,058)(92,737)(45,257)(1,837,091)Balance at end of year 2,079,079 3,419,940 130,303 85,536 19,921 5,734,779 **Allowance for Impairment Losses** Balance at beginning and end of year 107,625 107,625 Carrying Amount \$8,824,358 \$2,809,719 \$2,703,001 \$239,552 \$22,514 \$20,111 \$14,619,255

In March 2022, the Group entered into a 20-year agreement with a third party for the purchase of solar power equipment on installment basis. The agreement requires the Group to pay fixed monthly fee with agreed interest (see Note 12).

The cost of the solar power equipment amounted to \$549,318 which is presented as part of "Machinery and equipment" account. As at December 31, 2022, the current and noncurrent portions of the related liability amounted to \$14,307 and \$470,267, respectively.

The depreciation and amortization charged to operations are as follows:

	Note	2022	2021	2020
Property, plant and equipment		\$825,428	\$1,090,241	\$1,090,764
ROU assets	22	41,637	217,859	233,880
Other intangible assets		_	4,474	4,594
		\$867,065	\$1,312,574	\$1,329,238
Charged to:				
Cost of goods sold	17	\$669,295	\$1,109,988	\$1,021,465
Selling and administrative expenses	18	197,770	202,586	307,773
		\$867,065	\$1,312,574	\$1,329,238

The Group recognized a loss on disposal/retirement of property, plant and equipment amounting to \$71,111 in 2021 and gain on disposal/retirement of property, plant and equipment amounting to \$7,867 and \$234,664 in 2022 and 2020, respectively (see Note 19).

The cost of fully depreciated property, plant and equipment still used in Group's operations amounted to \$1.99 million and \$1.10 million as at December 31, 2022 and 2021, respectively.

The Group assesses impairment on its property, plant and equipment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. The relevant factors that the Group considers in their impairment assessment when there is significant underperformance of a business in relation to expectations, decline in economic trends or changes in the use of the assets.

Management has assessed that the amount of allowance for impairment losses of the Group's property, plant and equipment as at December 31, 2022 and 2021 is sufficient.

### 10. Other Noncurrent Assets

This account consists of:

	Note	2022	2021
Idle assets		\$13,928,472	\$13,928,472
Receivable from Wild Catch Fisheries, Inc. (WCFI)	13	2,183,281	\$2,183,281
Investments in joint ventures		553,480	553,480
		16,665,233	16,665,233
Allowance for impairment losses		(16,665,233)	(16,665,233)
		\$-	\$-

Idle assets pertain to fishing vessels that were no longer used in the Group's operations. Idle assets were fully provided with an allowance as at December 31, 2022 and 2021.

Receivable from WCFI pertains to the proceeds from the sale of a fishing vessel and advances for fish deposit. WCFI ceased its commercial fishing operations since 2014. This was fully provided with allowance for impairment loss.

Investments in joint ventures pertain to 39% ownership interest in FDCP, Inc. (FDCP) and 40% ownership interest in WCFI. FDCP has ceased its manufacturing and wholesale of tin cans operations in 2015. The Group's investments in joint ventures are fully provided with allowance for impairment losses.

### 11. Trade and Other Payables

This account consists of:

	Note	2022	2021
Trade payables:			
Third parties		\$2,846,025	\$1,997,656
Related parties	13	260,957	260,957
Accruals for:			
Professional fees		192,484	336,389
Salaries, wages and other benefits		46,111	46,499
Interest		43,323	44,662
Others		335,261	412,701
Statutory payable		364,670	170,247
Customers' deposits		1,849	143,003
Others		_	21,544
		\$4,090,680	\$3,433,658

Trade payables from third parties are noninterest-bearing and are generally settled within 30 days. Trade payables includes the current portion of a liability related to the acquisition of solar power equipment (see Note 9).

Accrued expenses are generally settled in the following month. Other accrued expenses include accruals for business development expenses, security services, commission, and customers' claims.

Statutory payable includes amounts payable to government agencies and are normally settled in the following month.

Customers' deposits pertain to advances from customers for the purchase of goods. These are recognized as revenue upon delivery of goods to customers.

# 12. Loans Payable

Details of the Group's loans payable are as follows:

	2022	2021
Short-term loans from local banks	\$12,034,524	\$10,795,942
Current portion of long-term loans	500,000	501,098
	\$12,534,524	\$11,297,040

The loans from local banks, with terms ranging from three to six months, pertain to working capital loans and availments of revolving facilities in the form of export packing credit, export bills purchase, import letters of credit and trust receipts. Short-term loans from local banks bear interest rates ranging from 3.00 % to 5.75% per annum in 2022 and 2.25% to 9.59% per annum in 2021.

	2022	2021
Long-term loans from local banks	\$916,667	\$1,417,765
Current portion of long-term loans	(500,000)	(501,098)
Noncurrent portion	\$416,667	\$916,667

Long-term loans from local banks bear interest rates from 3.55% to 8.00% per annum in 2022 and 6.50% to 9.25% per annum in 2021.

Short-term and long-term loans are secured by the Company's trade receivables amounting to \$2.6 million and \$1.9 million as at December 31, 2022 and 2021, respectively (see Note 6).

Interest expense is recognized from the following:

	Note	2022	2021	2020
Short-term loans		\$333,439	\$435,535	\$720,290
Due to a related party	13	64,174	96,117	88,294
Long-term loans		50,159	54,355	165,187
Lease liabilities	22	3,533	254,861	279,410
		451,305	840,868	1,253,181
Other liability*	9	21,627	_	_
		\$472,932	\$840,868	\$1,253,181

<sup>\*</sup>presented under "Cost of goods sold" account

# 13. Related Party Transactions

The Group, in the normal course of business, has regular transactions with its related parties as summarized below:

		Amount of Transactions		Outstandi	ng Balances
Related Party	Note	2022	2021	2022	2021
Trade and other receivables	6				_
Joint Venture		\$-	\$-	\$234,185	\$234,185

(Forward)

		Amount of Transactions		Outstand	ing Balances
Related Party	Note	2022	2021	2022	2021
Other noncurrent assets	10				
Receivable from WCFI		\$-	\$-	\$2,183,281	\$2,183,281
Allowance for impairment		_	_	(2,183,281)	(2,183,281)
				\$-	\$-
Trade and other payables	11				
Joint Venture		\$-	\$-	\$260,957	\$260,957
Due to a related party					
Immediate Parent		(\$193,228)	(\$108,916)	\$1,876,604	\$2,069,832

*Trade and Other Receivables.* Receivable from joint venture pertains to working capital advances that are due on demand. These are settled in cash.

*Trade and Other Payables.* Payable to Joint Venture (FDCP) pertains to unpaid tin can requirements. The outstanding balances are unsecured, noninterest-bearing and have no repayment terms. These are settled in cash.

Due to a Related Party. Payable to Immediate Parent pertains to borrowed funds amounting to \$2.0 million, which bears 6.31% annual interest and payable in lump sum. In 2022, the Immediate Parent extended the payment term for another two years from 2022 to 2024 with a callable option after the first year at 3% annual interest. Movements in 2022 and 2021 pertain to the foreign currency adjustment.

Related party transactions eliminated in the consolidation pertain to due to/from related parties and rental receivable/payable. Total due to/from related parties eliminated as at December 31, 2022 and 2021 amounted to \$5.6 million and \$5.8 million, respectively. Total rental receivable and payable eliminated as at December 31, 2022 and 2021 amounted to \$108,626.

Related interest expense aggregated \$64,174, \$96,117 and \$88,294 in 2022, 2021 and 2020, respectively.

The remuneration of the key management personnel of the Group is composed of short-term and retirement benefits. Short-term employee benefits amounted to \$569,962, \$486,863 and \$477,162 in 2022, 2021 and 2020, respectively. Retirement benefits amounted to \$53,946, \$277,790 and \$33,446 in 2022, 2021 and 2020, respectively.

### 14. Retirement Benefits Obligation

The Group values its defined benefit obligation using the projected unit credit method. The benefit shall be payable to retirees who are at least 60 years old and with at least five years of credited service to the Group.

The most recent actuarial valuation was made as at December 31, 2022 by an independent actuary.

Retirement benefits costs are as follows (see Note 20):

	2022	2021	2020
Current service cost	\$39,456	\$73,295	\$44,389
Net interest expense	14,490	11,970	22,093
	\$53,946	\$85,265	\$66,482

The amounts included in the consolidated statements of financial position arising from the Group's obligations in respect of its retirement benefits obligation are as follows:

	2022	2021
Present value of defined benefit obligation	\$182,179	\$453,958
Fair value of plan assets	(15,207)	(36,696)
	\$166,972	\$417,262

Movements in the present value of defined benefit obligation are as follows:

	2022	2021
Balance at beginning of year	\$453,958	\$394,900
Current service cost	39,456	73,295
Unrealized foreign exchange gain	(41,259)	(21,893)
Interest cost	15,823	11,970
Retirement benefits paid	(23,373)	(4,314)
Remeasurement gains:		
Changes in financial assumptions	(135,494)	_
Experience adjustments	(126,932)	_
	\$182,179	\$453,958

Movements in the fair value of plan assets are as follows:

	2022	2021
Balance at beginning of year	\$36,696	\$43,612
Retirement benefits paid	(23,373)	(4,314)
Contribution to the fund	5,381	_
Translation adjustment	(3,335)	(2,468)
Remeasurement loss	(1,495)	(1,522)
Interest income	1,333	1,388
	\$15,207	\$36,696

The details of the fair value of plan assets are as follows:

	2022	2021
Debt instruments	\$11,247	\$33,674
Cash	3,995	3,128
Fees payables	(33)	(76)
Withholding taxes payable	(9)	(35)
Other assets	7	5
	\$15,207	\$36,696

The cumulative remeasurement gains on retirement benefit obligation recognized in other comprehensive income are as follows:

	Cumulative		
	Remeasurement		
	Gains	Deferred Tax	Net
Balance as at January 1, 2022	\$164,740	(\$41,185)	\$123,555
Remeasurement gain	260,931	(65,233)	195,698
Balance as at December 31, 2022	\$425,671	(\$106,418)	\$319,253
Balance as at January 1, 2021	\$164,740	(\$49,422)	\$115,318
Effect of change in tax rate	_	8,237	8,237
Balance as at December 31, 2021	\$164,740	(\$41,185)	\$123,555
Balance as at January 1, 2020	\$148,153	(\$44,446)	\$103,707
Remeasurement gain	16,587	(4,976)	11,611
Balance as at December 31, 2020	\$164,740	(\$49,422)	\$115,318

The principal assumptions used for the purposes of the actuarial valuations were as follows:

	2022	2021	2020
Discount rate	7.06%	3.82%	3.82%
Salary increase rate	3.00%	5.00%	5.00%

The sensitivity analyses on the retirement benefits obligation as at December 31, 2022 and 2021 below have been determined based on possible changes of the respective assumptions occurring at the end of the reporting period, while holding all other assumptions constant.

	Basis Points	2022	2021
Discount rate	+1.00%	(\$14,712)	(\$53,921)
	-1.00%	16,896	65,570
Salary increase rate	+1.00%	17,548	63,653
	-1.00%	(15,598)	(53,800)

The Group does not have expected contributions to the plan for the next annual reporting period.

The table below shows the maturity profile of the undiscounted benefit payments as at December 31, 2022:

	Amount
Less than one year	\$6,029
One year to less than five years	71,659
Five years to less than ten years	199,207
Ten years to less than fifteen years	196,756
Fifteen years to less than twenty years	774,375
Twenty years and above	1,739,402

The average duration of the benefit obligation is 13 years as at December 31, 2022 and 2021.

The plan exposes the Group to the following risks:

- Salary risk any increase in the retirement plan participants' salary will increase the retirement plan's liability
- Longevity risk any increase in the plan participants' life expectancy will increase the retirement plan's liability
- Investment risk if the actual return on plan assets is below the discount rate used in calculating the present value of the retirement liability, a plan deficit will arise. However, the compositions of plan assets are balanced enough not to expose the Company to significant concentrations of investment risk
- Interest rate risk a decrease in bond interest rate will increase the present value of retirement liability. However, this is partially counterbalanced by an increase in the return on the plan assets

# 15. Equity

# **Capital Stock**

Details of the Parent Company's capital stock as at December 31, 2022 and 2021 are as follows:

		Shares	Amount in Peso
Authorized			
Ordinary shares at ₱0.50 par value a share		3,000,000,000	₽1,500,000,000
			Equivalent
	Shares	Amount in Peso	Amount in USD
Issued	2,500,000,000	₽1,385,698,647	\$26,823,389
Treasury shares at cost	(287,537)	(143,769)	(5,774)
Outstanding	2,499,712,463	₽1,385,554,878	\$26,817,615

The Parent Company's track record of registration of securities is as follows:

			Number of
	Issue/Offer Price	Registration/Issue Date	Shares Issued
Initial public offering	₽1.35	November 8, 2006	535,099,610
Stock dividends	_	December 17, 2007	64,177,449
Stock rights offer (SRO)	1.00	July 25, 2011	272,267,965
Stock dividends	_	January 25, 2012	137,500,000
Private placement	1.60	December 14, 2012	60,668,750
Private placement	1.31	May 5, 2014	430,286,226
SRO	1.00	October 28, 2015	1,000,000,000
			2,500,000,000

As at December 31, 2022 and 2021, APIC amounted to \$1.49 million.

The total number of shareholders of the Parent Company as at December 31, 2022 and 2021 is 237.

The Group's non-controlling interests represent the minority shareholders with 1.11% and 51.00% ownership in AMHI and PT VDZ as at December 31, 2022 and 2021, respectively.

Non-controlling interests amounted to \$2.4 million as at December 31, 2022 and 2021.

Below are the summarized financial information of PT VDZ, a subsidiary with material NCI, as at and for the years ended December 31, 2022 and 2021. The information presented is before intercompany eliminations and other consolidation adjustments.

	2022	2021
Total assets	\$5,131	\$5,131
Total liabilities	5,851	5,851
Revenue	<del>-</del>	_
Net loss	<del>-</del>	(1,129)

### **Capital Management**

The primary objective of the Group's capital management is to ensure that it maintains a strong credit standing and stable capital ratios in order to support its business and maximize shareholder value. The Group maintains its current capital structure and will make adjustments, if necessary, in order to generate a reasonable level of returns to stockholders over the long term. No changes were made in the objectives, policies or processes during the year.

The Group considers the equity presented in the consolidated statements of financial position as its core capital.

The Group monitors capital using debt to equity ratio, which is total debt divided by total equity. The debt-to-equity ratio as follows:

2022	2021
\$19,675,596	\$18,243,936
16,752,116	19,835,703
\$1.17:1	\$0.92:1
	\$19,675,596 16,752,116

Pursuant to the PSE's rules on minimum public ownership, at least 10% of the issued and outstanding shares of a listed company must be owned and held by the public. The public ownership is about 32% as at December 31, 2022 and 2021.

The Group reviews its capital structure on an annual basis. As part of this review, the Group considers the cost of capital and the risks associated with it.

#### 16. Net Sales

Net sales are disaggregated to the following major product lines:

	2022	2021	2020
Canned tuna	\$32,053,117	\$29,201,148	\$49,713,813
Fishmeal	2,216,269	2,254,147	2,042,190
Salmon	214,774	8,451,595	8,676,394
Others	95,744	871,486	2,273,734
	\$34,579,904	\$40,778,376	\$62,706,131

Others pertain mainly to sale of whole fish and by-products.

Net sales generated by the foreign subsidiaries comprise 19% and 10% of the total revenue of the Group in 2021 and 2020, respectively. No sales were generated by the foreign subsidiaries in 2022.

### 17. Cost of Goods Sold

This account consists of:

	Note	2022	2021	2020
Raw materials used		\$23,142,644	\$25,191,370	\$40,739,002
Direct labor	20	2,063,940	4,019,662	6,176,152
Manufacturing overhead:				
Warehousing		1,075,602	1,538,469	2,029,501
Depreciation and amortization	9	669,295	1,109,988	1,021,465
Fuel, light and water		954,120	840,699	1,518,523
Labor	20	632,631	743,413	1,077,822
Rent	22	64,270	9,930	80,721
Others		1,007,126	1,469,137	2,953,152
Total manufacturing costs		29,609,628	34,922,668	55,596,338
Finished goods at beginning of year		4,573,938	5,514,629	9,696,307
Total cost of goods manufactured		34,183,566	40,437,297	65,292,645
Finished goods at end of year	7	(2,782,162)	(4,573,938)	(5,514,629)
		\$31,401,404	\$35,863,359	\$59,778,016

Other manufacturing overhead consists of repairs and maintenance, outside services and insurance, among others.

# 18. Selling and Administrative Expenses

This account consists of:

	Note	2022	2021	2020
Salaries, wages and other benefits	20	\$1,195,815	\$1,612,485	\$1,686,419
Outside services		771,569	1,207,405	1,412,765
Communication and utilities		271,973	322,291	53,505
Depreciation and amortization	9	197,770	202,586	307,773
Taxes and licenses		196,801	274,685	436,188
Insurance		149,611	212,336	180,512
Customs, brokerage and demurrage		111,704	83,237	1,201,786
Rent	22	97,167	115,124	209,168
Freight and transportation		85,030	60,274	784,645
Advertising, marketing and commissions		65,639	120,006	566,299
Materials and supplies		29,498	36,894	43,318
Inventory write-down	7	7,028	237,407	1,385,778
Provisions for impairment losses	6, 8	_	222,627	1,112,998
Others		192,578	839,805	741,581
		\$3,372,183	\$5,547,162	\$10,122,735

# 19. Other Income (Charges)

This account consists of:

	Note	2022	2021	2020
Bank charges		(\$64,814)	(\$111,462)	(\$190,516)
Foreign exchange gain (loss)		59,782	110,700	(172,555)
Gain (loss) on disposal/retirement of property,				
plant and equipment - net	9	7,867	(71,111)	234,664
Interest income	5	243	4,003	950
Gain on disposal of a subsidiary		_	389,437	_
Others - net		127,861	565,566	(83,367)
		\$130,939	\$887,133	(\$210,824)

Others pertain to shutdown costs, sale of scrap materials and duty rebates.

# 20. Salaries, Wages and Other Benefits

This account consists of:

	Note	2022	2021	2020
Short-term employee benefits		\$1,274,037	\$1,392,666	\$1,445,042
Retirement benefits	14	53,946	85,265	66,482
		\$1,327,983	\$1,477,931	\$1,511,524
Charged to:				
Cost of goods sold		\$207,126	\$289,651	\$297,517
Selling and administrative expenses		1,120,857	1,188,281	1,210,392
		\$1,327,983	\$1,477,931	\$1,511,524

# 21. Loss Per Share

The calculation of the basic loss per share is based on the following data:

	2022	2021	2020
Net loss attributable to Parent Company	(\$3,491,530)	(\$1,271,377)	(\$10,235,521)
Weighted average number of ordinary shares			
outstanding	2,499,712,463	2,499,712,463	2,499,712,463
	(\$0.0014)	(\$0.0005)	(\$0.0041)

The weighted average number of shares refers to shares in circulation during the period that is after the effect of treasury shares (see Note 15).

As at December 31, 2022, 2021 and 2020, the Parent Company has no dilutive potential shares.

# 22. Significant Agreements

### **Short-term Leases**

The Group entered into operating leases with third parties for its forklifts, container van, warehouse and vehicles. The contracts have a term ranging from six months to one year with varying monthly rent. The leases are renewable upon mutual agreement between parties.

Rent expense is allocated as follows:

	Note	2022	2021	2020
Cost of goods sold	17	\$64,270	\$9,930	\$80,721
Selling and administrative expenses	18	97,167	115,124	209,168
		\$161,437	\$125,054	\$289,889

#### Long-term Leases

ASFII entered into a lease agreement for its head office space with a new third party lessor on July 16, 2018, effective until July 15, 2023 and renewable upon mutual agreement of the parties. The monthly rental for the first two years of \$4,171 is subject to an annual escalation of 5%.

Movements in ROU assets are as follows:

	Note	2022	2021
Cost			_
Balance at beginning of year		\$187,359	\$4,157,391
Effect of deconsolidation		_	(3,970,032)
Balance at end of year		187,359	187,359
Accumulated Amortization			_
Balance at beginning of year		124,906	367,273
Amortization	9	41,637	217,859
Effect of deconsolidation		-	(460,226)
Balance at end of year		166,543	124,906
Carrying Amount		\$20,816	\$62,453

The balance of and movements in lease liabilities are as follows:

	Note	2022	2021
Balance at beginning of year		\$66,728	\$3,926,517
Rental payments		(53,656)	(333,448)
Effect of foreign exchange loss		(3,552)	1,505
Interest expense	12	3,533	254,861
Effect of deconsolidation		_	(3,782,707)
Balance at end of year		13,053	66,728
Less current portion		13,053	52,460
Noncurrent portion		\$-	\$14,268

The incremental borrowing rate applied to the lease liabilities ranges from 3.00% to 9.54% per annum. ROU assets were measured at the amount equal to the lease liabilities, adjusted by the amount of any prepaid or accrued lease payments. The difference between the lease liabilities and ROU assets at initial recognition was adjusted to the opening retained earnings.

The amounts recognized in profit or loss are as follows:

	Note	2022	2021
Interest	12	\$3,533	\$254,861
Amortization	9	41,637	217,859
Rental		161,438	125,054
		\$206,608	\$597,774

# 23. Corporate Social Responsibility (CSR)

The Parent Company has implemented a corporate social responsibility program to focus on the local workers' community welfare, as well as to promote a clean and healthy environment together with energy conservation. The Parent Company started a partnering arrangement with the Mindanao State University (General Santos City campus) for a Bay of Gold scholarship, which aims to provide financial assistance to Marine Biology students of this campus.

In 2020, the Parent Company provided relief to the pupils and families in Changco Elementary School, General Santos City and donated tuna products to local government units in Region XII in the light of the pandemic. In 2021, the Company continued to support the school by donating materials for their water connection system. In 2022, the Company supported the school's *brigada eskwela* by donating painting materials in preparation for the school opening and held another *MakiPASKO sa CHANGCO* Year 3, a Christmas CSR activity last December 2022.

### 24. Income Taxes

Components of provision for income tax charged to profit or loss are as follows:

	2022	2021	2020
Current	\$22,739	\$242,616	\$34,387
Deferred	2,956,064	229,046	1,407,108
	\$2,978,803	\$471,662	\$1,441,495

The components of the Group's deferred tax assets are as follows:

	2022	2021
NOLCO	\$2,240,680	\$-
Allowance for impairment losses on:		
Trade and other receivables and other		
noncurrent assets	809,297	5,787,546
Property, plant and equipment	25,352	25,352
Retirement benefits obligation	102,747	99,691
Inventory write-down	68,896	359,803
MCIT	65,625	_
Others	2,624	_
	\$3,315,221	\$6,272,392

The components of the Group's deferred tax liabilities are as follows:

	2022	2021
Cumulative remeasurement gain on retirement benefits		
obligation	\$80,485	\$14,918
Unrealized foreign exchange gain	24,403	24,351
Others	1,941	3,480
	\$106,829	\$42,749

Details of unrecognized deferred tax assets are as follows:

	2022	2021
Trade and other receivables and other noncurrent assets	\$5,209,517	\$240,076
NOLCO	123,985	2,007,160
Excess MCIT over RCIT	16,821	204,725
Inventory write-down	13,772	17,520
Retirement benefits obligation	3,006	3,700
Others	678	119
	\$5,367,779	\$2,473,300

Management has assessed that there will be no sufficient future taxable income against which the benefits of the above deferred tax assets can be utilized.

The details of the Group's NOLCO, which can be claimed as deduction from taxable income, are as follows:

Inception Year	Amount	Applied	Expired	Balance	Expiry Year
2022	\$1,681,201	\$-	\$-	\$1,681,201	2025
2021	1,729,397	_	_	1,729,397	2026
2020	6,166,022	_	_	6,166,022	2025
2019	304,015	(13,625)	(290,390)	_	2022
	\$9,880,635	(\$13,625)	(\$290,390)	\$9,576,620	

Under the Republic Act No. 11494 or the "Bayanihan to Recover as One Act" and Revenue Regulations No. 25-2020, the net operating loss of a business enterprise incurred for the taxable years 2020 and 2021 can be carried over as a deduction from taxable income for the next five consecutive taxable years following the year of such loss.

The details of the Group's MCIT, which can be claimed as deduction from income tax payable, are as follows:

Inception Year	Amount	Expired	Balance	Expiry Year
2022	\$22,670	\$-	\$22,670	2025
2021	34,297	_	34,297	2024
2020	27,228	_	27,228	2023
2019	145,368	(145,368)		2022
	\$229,563	(\$145,368)	\$84,195	

On March 26, 2021, RA No. 11534 or the "Corporate Recovery and Tax Incentives for Enterprises ("CREATE") Act" (the "Act") was signed into law by the President of the Philippines. Under the Act, domestic corporations will be subject to 25% or 20% RCIT depending on the amount of total assets and total amount of taxable income. In addition, MCIT shall be computed at 1% of gross income for a period of three years. The changes in the income tax rates retrospectively became effective beginning July 1, 2020.

For financial reporting purposes, the changes in income tax rates were not used in preparing the financial statements as at and for the year ended December 31, 2020. The effects of the reduction in tax rates in 2020 were applied in the 2021 tax expense, as required by PAS 12, *Income Tax*es. Details of adjustments are as follows:

`	Current	Deferred	Total
Income tax expense	\$251,196	(\$1,610,763)	(\$1,359,567)
Effect of change in tax rates	(8,580)	1,839,809	1,831,229
Adjusted income tax expense	\$242,616	\$229,046	\$471,662

The reconciliation of provision for (benefit from) income tax computed at the statutory income tax rate and at effective income tax rates follows:

	2022	2021	2020
Benefit from income tax computed at			
statutory tax rate	(\$121,115)	(\$146,470)	(\$2,597,588)
Changes in unrecognized deferred tax assets	2,894,479	(1,884,468)	3,594,605
Tax effects of:			
Expired MCIT	145,043	166,110	100,687
Expired NOLCO	58,207	121,349	91,014
Nondeductible expenses	2,249	384,913	253,271
Income exempt from taxation	(60)	(1,001)	(494)
Effect of change in tax rates	_	1,831,229	<u> </u>
Provision for income tax computed at			
effective tax rate	\$2,978,803	\$471,662	\$1,441,495

The provision for income tax of Parent Company, BGB and AMHI represents MCIT aggregating \$22,715, \$34,297 and \$34,385 in 2022, 2021 and 2020, respectively.

# 25. Fair Value of Financial Assets and Liabilities

The table below presents the carrying amounts and fair value of the Group's financial assets and financial liabilities as at December 31, 2022 and 2021.

	2022		202	1
	Carrying		Carrying	
	Amount	Fair Value	Amount	Fair Value
Financial Assets at Amortized Cost				
Cash in banks	\$3,039,349	\$3,039,349	\$4,431,078	\$4,431,078
Trade and other receivables	6,449,648	6,449,648	4,408,220	4,408,220
	\$9,488,997	\$9,488,997	\$8,839,298	\$8,839,298
Financial Liabilities at Amortized				
Cost				
Trade and other payables*	\$3,724,161	\$3,724,161	\$3,120,408	\$3,120,408
Loans payable	12,951,191	12,951,191	12,213,707	12,213,707
Lease liabilities	13,053	13,053	66,728	66,728
Due to a related party	1,876,604	1,876,604	2,069,832	2,069,832
Other noncurrent liability	470,267	470,267		
	\$19,035,276	\$19,035,276	\$17,470,675	\$17,470,675

<sup>\*</sup>Excluding customers' deposits and statutory payable

The following methods and assumptions are used to estimate the fair value of the Group's financial assets and liabilities:

Cash in Banks, Trade and Other Receivables, Trade and Other Payables (excluding Statutory Payable and Customers' Deposits) and Due to a Related Party. The carrying amounts of these financial instruments approximate their fair values due to the relatively short-term maturity of these financial instruments. These financial assets and liabilities are classified under Level 3 of the fair value hierarchy groups of the consolidated financial statements.

Lease Liabilities, Loans Payable and Other Noncurrent Liability. The fair values of these financial instruments are determined based on the discounted cash flow analysis using effective interest rates for similar types of instruments. The fair values of these financial instruments are estimated using significant and unobservable inputs (Level 3 hierarchy). The effect of the discounting in determining the fair value is not material.

Generally, an increase or decrease in the incremental after-tax cash flows will result in an increase or decrease in the fair value of these financial asset and liabilities. An increase or decrease in discount rate will result in a decrease or increase in the fair value of these financial asset and liabilities.

The fair value hierarchy groups the financial instruments into Levels 1 to 3 based on the degree to which the fair value is observable. There were no transfers to other levels in 2022 and 2021.

### 26. Financial Risk Management Objectives and Policies

The Group's financial instruments consist of cash, trade and other receivables, receivable from WCFI, trade and other payables (excluding statutory payable and customers' deposit), loans payable, lease liabilities and due to a related party. The main purpose of these financial instruments is to finance the Group's operations.

The Group is exposed to credit risk, market risk and liquidity risk. Group's BOD and management review and approve the policies for managing each of the risks summarized below.

#### **Credit Risk**

Credit risk is the risk that a counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Group is exposed to credit risk from its operating activities (primarily trade receivables) and from its deposits with banks and financial institutions, foreign exchange transactions and other financial instruments.

The table below shows the gross maximum exposure of the Group to credit risk before taking into consideration collateral and other credit enhancements:

	2022	2021
Cash in banks	\$3,039,349	\$4,431,078
Trade and other receivables	9,319,009	7,292,737
Receivable from WCFI	2,183,281	2,183,281
	\$14,541,639	\$13,907,096

Risk Management. Credit risk is managed on a group basis. The Group deals only with reputable banks and customers to limit this risk. If customers are independently rated, these ratings are used. Otherwise, if there is no independent rating, the Group assesses the credit quality of the customer, taking into account its financial position, past experience and other factors. Individual risk limits are set based on internal or external ratings in accordance with limits set by the management. The compliance with credit limits by customers is regularly monitored by management.

As at December 31, 2022 and 2021, the amount of cash in bank is neither past due nor impaired and has classified as "High Grade", while trade and other receivables were classified as "Standard Grade". The credit quality of the financial assets is managed by the Group using the internal credit quality ratings as follows:

High Grade. Pertains to counterparty who is not expected by the Group to default in settling its obligations, thus credit risk exposure is minimal. This normally includes large prime financial institutions and companies. Credit quality was determined based on the credit standing of the counterparty.

Standard Grade. Other financial assets not belonging to high grade financial assets are included in this category.

Substandard Grade. Substandard grade financial assets are those which are considered worthless. These are accounts which have the probability of impairment based on historical trend.

Impairment. For trade and other receivables (excluding receivable from PFNZ), an impairment analysis is performed at each reporting date using a lifetime expected loss allowance to measure ECL. The provision rates are based on days past due for groupings of various customer segments with similar loss patterns (i.e., by geographical region, product type, customer type and rating, and coverage by letters of credit or other forms of credit insurance). The calculation reflects the probability-weighted outcome, the time value of money and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions.

For other financial assets at amortized cost, the ECL is based on the 12-month ECL, which pertains to the portion of lifetime ECL that result from default events on a financial instrument that are possible within 12 months after the reporting date.

As at December 31, 2022 and 2021, the aging analysis of the Group's financial assets is as follows:

	2022					
		Past Due Accounts but not Impaired				
	<b>Neither Past</b>				Impaired	
	Due nor	1 - 30 Days	31 - 60 Days	Over	Financial	
	Impaired	Past Due	Past Due	60 Days	Assets	Total
Cash in banks	\$3,039,349	\$-	\$-	\$-	\$-	\$3,039,349
Trade and other receivables	5,558,286	778,392	13,674	99,296	2,869,361	9,319,009
Receivable from WCFI	_	_	_	_	2,183,281	2,183,281
	\$8,597,635	\$778,392	\$13,674	\$99,296	\$5,052,642	\$14,541,639

		2021				
	•	Past Due Accounts but not Impaired				
	Neither					
	Past				Impaired	
	Due nor	1 - 30 Days	31 - 60 Days	Over	Financial	
	Impaired	Past Due	Past Due	60 Days	Assets	Total
Cash in banks	\$4,431,078	\$-	\$-	\$-	\$-	\$4,431,078
Trade and other receivables	3,686,409	200,129	51,147	470,535	2,884,517	7,292,737
Receivable from WCFI	_	_	_	_	2,183,281	2,183,281
	\$8,117,487	\$200,129	\$51,147	\$470,535	\$5,067,798	\$13,907,096

### **Market Risk**

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: interest rate risk, foreign currency risk and other price risk, such as equity price risk and commodity risk. Financial instruments affected by market risk include loans and borrowings, deposits and debt and equity investments.

Foreign Currency Risk. Foreign currency risk is the risk that the fair value or future cash flows of an exposure will fluctuate because of changes in foreign exchange rates. The Group's exposure to the risk of changes in foreign exchange rates relates primarily to the Group's operating activities (when revenue or expense is denominated in a foreign currency) and the Group's net investments in foreign subsidiaries.

The Group has transactional currency exposures arising from purchase and sale transactions denominated in currencies other than the reporting currency. The Group does not enter into forward contracts to hedge currency exposures.

As part of the Group's risk management policy, the Group maintains monitoring of the fluctuations in the foreign exchange rates, thus managing its foreign currency risk.

The carrying amounts of the Group's Philippine Peso and New Zealand Dollar denominated monetary assets and monetary liabilities at the reporting dates are as follows:

	202	22	2021		
	Philippine	U.S. Dollar	Philippine	U.S. Dollar	
	Peso	Equivalent	Peso	Equivalent	
Cash	<b>₽16,331,546</b>	\$292,890	₽17,345,211	\$341,616	
Trade and other receivables	258,726	4,640	15,734,964	309,902	
Trade and other payables	6,783,483	121,655	19,202,524	378,196	
Lease liabilities	727,835	13,053	3,365,199	66,728	
Loans payable	-	_	55,750	1,098	
	202	22	202	21	
	New Zealand	U.S. Dollar	New Zealand	U.S. Dollar	
	Dollar	Equivalent	Dollar	Equivalent	
Cash	\$36,890	\$23,241	\$33,216	\$23,303	
Trade and other payables	55,048	34,680	75,294	52,824	

Management's Assessment of the Reasonableness of Possible Change in Foreign Exchange Rates. The sensitivity analysis includes outstanding foreign currency denominated monetary items adjusted and translated at period end for a 9% change in 2022 and 2% change in 2021, in foreign currency rates.

Foreign Currency Sensitivity Analysis. The sensitivity analysis includes all of the Group's foreign currency denominated monetary assets and liabilities. A positive number below indicates an increase in loss before income tax when the U.S. Dollar strengthens against the relevant currency. For the weakening of the U.S. Dollar against the relevant currency, there would be an equal and opposite impact on the loss before income tax.

The following table demonstrates the sensitivity to a 9% in 2022 and 2% in 2021 change in USD exchange rates, with all other variables held constant:

	Effect on Loss Before Income		
	Т	ax for the Year	
	2022	2021	
Cash	(\$28,457)	(\$14,597)	
Trade and other receivables	(418)	(12,396)	
Trade and other payables	15,703	17,241	
Loans payable	1,175	44	
Lease liabilities	-	2,669	

*Interest Rate Risk.* Interest rate risk refers to the possibility that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

The primary source of the Group's interest rate risk relates to debt instruments such as bank and mortgage loans. The interest rates on these liabilities are disclosed in Note 12.

Management believes that any variation in the interest will not have a material impact on the net loss of the Group. Bank loans amounting to \$12.95 million and \$12.21 million as at December 31, 2022 and 2021, respectively, agreed at interest rates ranging from approximately 2.25% to 5.40% per annum for bank loans and 6.50% to 9.59% per annum for long-term loans; expose the Group to fair value interest rate risk.

The Group has no floating interest rate. The Group is not exposed to cash flow interest rate risk.

#### **Liquidity Risk**

Liquidity risk arises from the possibility that the Group may encounter difficulties in raising funds to meet commitments from financial instruments. It may result from either the inability to sell assets quickly at fair values or failure to collect from counterparty.

The Group's objective is to maintain a balance between continuity of funding and flexibility through related party advances and aims to manage liquidity as follows:

- a. To ensure that adequate funding is available at all times;
- b. To meet commitments as they arise without recurring unnecessary costs; and
- c. To be able to assess funding when needed at the least possible cost.

The following tables detail the Group's remaining contractual maturities for its non-derivative financial liabilities. The tables have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Group can be required to pay. The tables include both interest and principal.

	2022				
	Weighted				
	Average				
	Effective	Within	More than		
	Interest Rate	One Year	One Year	Total	
Trade and other payables*	-	\$3,724,161	\$-	\$3,724,161	
Loans payable	3.00% - 9.59%	12,534,524	416,667	12,951,191	
Lease liabilities	9.54%	13,053	_	13,053	
Due to a related party	4.57% - 6.31%	1,876,604	_	1,876,604	
Other noncurrent liability	5.70%	_	470,267	470,267	
Future interest	3.00% - 9.59%	304,343	758,798	1,063,141	
		\$18,452,685	\$1,645,732	\$20,098,417	

\*Excluding statutory payable and customers' deposits

		2021				
	Weighted					
	Average					
	Effective	Within	More than			
	Interest Rate	One Year	One Year	Total		
Trade and other payables*	-	\$3,120,408	\$-	\$3,120,408		
Loans payable	3.00% - 9.59%	11,297,040	916,667	12,213,707		
Lease liabilities	9.54%	52,460	14,268	66,728		
Due to a related party	4.57% - 6.31%	2,069,832	_	2,069,832		
Future interest	3.00% - 9.59%	125,289	78,034	203,323		
		\$16,665,029	\$1,008,969	\$17,673,998		

<sup>\*</sup>Excluding statutory payable and customers' deposits

# 27. Operating Segment Information

The primary segment reporting format is presented based on the business segments in which the Group's risks and rates of return are affected predominantly by differences in the products and services provided. The Group is organized into three major operating business segments (tuna, salmon and rental) in 2022, 2021 and 2020 which is consistent with how the Group's management internally monitors and analyzes financial information.

Revenue from by-products and other products is attributable to tuna and salmon operating segments.

Financial information about reportable segments are as follows:

	December 31, 2022			
	Tuna	Salmon	Rental	Total
Segment revenue	\$34,365,130	\$214,774	\$128,122	\$34,708,026
Inter-segment revenue	_	_	(128,122)	(128,122)
Net revenue	\$34,365,130	\$214,774	\$-	\$34,579,904
Segment results				
Gain (loss) before income tax	\$54,409	(\$449,534)	(\$118,924)	(\$514,049)
Provision for income tax	2,973,883	4,702	218	2,978,803
Net loss	(\$2,919,474)	(\$454,236)	(\$119,142)	(\$3,492,852)
Total assets	\$26,672,255	\$1,022,108	\$8,733,349	\$36,427,712
Total liabilities	\$19,527,289	\$65,983	\$82,324	\$19,675,596
Net cash flows from:				
Operating activities	(\$1,016,110)	(\$278,704)	\$26,171	(\$1,268,643)
Investing activities	(288,007)	(49,657)	, , , , , , , , , , , , , , , , , , ,	(337,664)
Financing activities	(47,254)	288,182	(26,499)	214,429
Other information:				
Depreciation and amortization	\$748,594	\$118,471	\$-	\$867,065
		-,	<u> </u>	, ,
		December	31, 2021	
	Tuna	Salmon	Rental	Total
Segment revenue	\$32,326,781	\$8,451,595	\$140,685	\$40,919,061
Inter-segment revenue	_	_	(140,685)	(140,685)
Net revenue	\$32,326,781	\$8,451,595	\$-	\$40,778,376
Segment results				
Gain (loss) before income tax	(\$833,216)	\$419,201	(\$171,865)	(\$585,880)
Provision for income tax	262,535	221,641	(1,018)	483,158
Net income (loss)	(\$1,095,751)	\$197,560	(\$170,847)	(\$1,069,038)
Total assets	\$28,192,247	\$1,154,124	\$8,733,268	\$38,079,639
Total liabilities	\$18,066,076	\$55,991	\$121,869	\$18,243,936

	December 31, 2021			
	Tuna	Salmon	Rental	Total
Net cash flows from:				
Operating activities	\$2,572,205	\$210,790	(\$323,888)	\$2,459,107
Investing activities	1,675,656	(84,414)	_	1,591,242
Financing activities	(2,361,402)	(165,578)	319,788	(2,207,192)
Other information:				
Depreciation and amortization	\$749,634	\$562,940	\$-	\$1,312,574
		December	31 2020	
	Tuna	Salmon	Rental	Total
Segment revenue	\$54,029,737	\$8,676,394	\$140,685	\$62,846,816
Inter-segment revenue		_	(140,685)	(140,685)
Net revenue	\$54,029,737	\$8,676,394	\$-	\$62,706,131
Segment results				
Loss before income tax	(\$7,416,896)	(\$1,196,655)	(\$45,074)	(\$8,658,625)
Provision for income tax	1,345,478	94,705	1,312	1,441,495
Net loss	(\$8,762,374)	(\$1,291,360)	(\$46,386)	(\$10,100,120)
Total assets	\$40,009,880	\$5,970,781	\$3,204,576	\$49,185,237
Total liabilities	\$18,848,842	\$6,339,829	\$2,641,112	\$27,829,783
Net cash flows from:				
Operating activities	\$12,788,617	\$568,102	(\$180,729)	\$13,175,990
Investing activities	(1,253,441)	_	_	(1,253,441)
Financing activities	(12,192,525)	731,158	178,031	(11,283,336)
Other information:				
Depreciation and amortization	\$629,344	\$699,894	\$-	\$1,329,238

Geographical information about reportable segments is as follows:

	December 31, 2022				
	Philippines	Indonesia	USA	New Zealand	Total
Segment sales	\$34,708,026	\$-	\$-	\$-	\$34,708,026
Inter-segment revenue	(128,122)	_	_	_	(128,122)
Total net sales	\$34,579,904	\$-	\$-	\$-	\$34,579,904
Segment noncurrent assets* Inter-segment noncurrent	\$12,623,473	\$-	\$-	\$-	\$12,623,473
assets	2,065,203	_	_		2,065,203
Total noncurrent assets	\$14,688,676	\$-	\$-	\$-	\$14,688,676

<sup>\*</sup>Includes property, plant and equipment and other noncurrent assets.

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	Philippines	Indonesia	USA	New Zealand	Total
Segment sales	\$33,030,886	\$-	\$-	\$7,888,175	\$40,919,061
Inter-segment revenue	(140,685)	_	_	_	(140,685)
Total net sales	\$32,890,201	\$-	\$-	\$7,888,175	\$40,778,376
Segment noncurrent assets* Inter-segment noncurrent	\$11,075,569	\$-	\$-	\$-	\$11,075,569
assets	3,543,686	_	_	_	3,543,686
Total noncurrent assets	\$14,619,255	\$-	\$-	\$-	\$14,619,255

<sup>\*</sup>Includes property, plant and equipment and other noncurrent assets.

	December 31, 2020						
	Philippines	Indonesia	USA	New Zealand	Total		
Segment sales	\$56,262,917	\$-	\$-	\$6,583,899	\$62,846,816		
Inter-segment revenue	(140,685)	_	_	-	(140,685)		
Total net sales	\$56,122,232	\$-	\$-	\$6,583,899	\$62,706,131		
Segment noncurrent assets* Inter-segment noncurrent assets	\$10,994,194 3,799,938	\$- -	\$- _	\$2,608,994 175,566	\$13,603,188 3,975,504		
Total noncurrent assets	\$14,794,132	\$ <u>_</u>	_	\$2,784,560	\$17,578,692		
Total Horical Crit assets	717,737,132	<u> </u>		72,704,300	717,370,032		

<sup>\*</sup>Includes property, plant and equipment and other noncurrent assets.

The Group has no revenue from transactions with a single external customer accounting for 10% or more of its revenues from external customers.

# 28. Reconciliation of Liabilities Arising From Financing Activities

The table below details changes in the Group's liabilities arising from financing activities, including cash and noncash changes:

				Financing Cash Flows			Non-cash		
						Foreign		=	
						Exchange			
	Note	2021	Availments	Expense	Payments	Gain	Recognition	2022	
Loans payable	12	\$12,213,707	\$22,655,596	\$-	(\$21,918,112)	\$-	_	\$12,951,191	
Due to a related									
party	13	2,069,832	-	_	=	(193,228)	_	1,876,604	
Lease liabilities	22	66,728	-	3,533	(53,656)	(3,552)	_	13,053	
Interest payable		44,662	_	447,772	(447,772)	_	_	44,662	
Other liability	9	_		21,627	(32,293)	(54,078)	549,318	484,574	
		\$14,394,929	\$22,655,596	\$472,932	(\$22,451,833)	(\$250,858)	\$549,318	3 \$15,370,084	

			Financing Cash Flows				_
		Effect of				Foreign Exchange	
Note	2020	deconsolidation	Availments	Expense	Payments	Gain	2021
12	\$14,129,081	(\$611,835)	\$32,142,216	\$-	(\$33,445,755)	\$-	\$12,213,707
13	2,178,748	_	_	_	_	(108,916)	2,069,832
22	3,926,517	(3,782,707)	_	254,861	(333,448)	1,505	66,728
	28,860	_	_	586,007	(570,205)	_	44,662
	\$20,263,206	(\$4,394,542)	\$32,142,216	\$840,868	(\$34,349,408)	(\$107,411)	\$14,394,929
	12	12 \$14,129,081 13 2,178,748 22 3,926,517 28,860	Note         2020         deconsolidation           12         \$14,129,081         (\$611,835)           13         2,178,748         -           22         3,926,517         (3,782,707)           28,860         -	Note         2020         deconsolidation         Availments           12         \$14,129,081         (\$611,835)         \$32,142,216           13         2,178,748         -         -           22         3,926,517         (3,782,707)         -           28,860         -         -         -	Note         2020         deconsolidation deconsolidation         Availments         Expense           12         \$14,129,081         (\$611,835)         \$32,142,216         \$-           13         2,178,748         -         -         -         -           22         3,926,517         (3,782,707)         -         254,861           28,860         -         -         586,007	Note         2020         deconsolidation deconsolidation         Availments         Expense         Payments           12         \$14,129,081         (\$611,835)         \$32,142,216         \$-         (\$33,445,755)           13         2,178,748         -         -         -         -         -           22         3,926,517         (3,782,707)         -         254,861         (333,448)           28,860         -         -         586,007         (570,205)	Note         2020         deconsolidation deconsolidation         Availments         Expense         Payments         Foreign Exchange           12         \$14,129,081         (\$611,835)         \$32,142,216         \$-         (\$33,445,755)         \$-           13         2,178,748         -         -         -         -         -         (108,916)           22         3,926,517         (3,782,707)         -         254,861         (333,448)         1,505           28,860         -         -         586,007         (570,205)         -

BOA/PRC Accreditation No. 4782 August 16, 2021, valid until April 13, 2024 SEC Accreditation No. 4782 SEC Group A Issued August 11, 2022 Valid for Financial Periods 2021 to 2025

8741 Paseo de Roxas Makati City 1226 Philippines +632 8 982 9100 Phone +632 8 982 9111

BDO Towers Valero

Website www.reyestacandong.com

### INDEPENDENT AUDITORS REPORT ON COMPONENTS OF FINANCIAL SOUNDNESS INDICATORS

The Stockholders and the Board of Directors Alliance Select Foods International, Inc. Suite 3104A, West Tower Philippine Stock Exchange Centre Exchange Road, Ortigas Avenue, Pasig City

We have audited in accordance with Philippine Standards on Auditing, the consolidated financial statements of Alliance Select Foods International, Inc., and Subsidiaries, (a subsidiary of Strongoak Inc.) (the "Group") as at December 31, 2022 and 2021 and for the years ended December 31, 2022, 2021 and 2020, and have issued our report thereon dated April 13, 2023. Our audits were made for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The Supplementary Schedule on Financial Soundness Indicators, including their definitions, formulas, calculation, and their appropriateness or usefulness to the intended users, are the responsibility of the Group's management. These financial soundness indicators are not measures of operating performance defined by Philippine Financial Reporting Standards (PFRS) and may not be comparable to similarly titled measures presented by other companies. This schedule is presented for purposes of complying with the Revised Securities Regulation Code Rule 68 issued by the Securities and Exchange Commission, and is not a required part of the basic consolidated financial statements prepared in accordance with PFRS. The components of these financial soundness indicators have been traced to the Group's consolidated financial statements as at December 31, 2022 and 2021 and for the years then ended and no material exceptions were noted.

REYES TACANDONG & CO.

CEDRIC M. CATERIO

**Partner** 

CPA Certificate No. 87322

Tax Identification No. 102-083-647-000

BOA Accreditation No. 4782; Valid until April 13, 2024

SEC Accreditation No. 87322-SEC Group A

Issued April 20, 2022

Valid for Financial Periods 2021 to 2025

BIR Accreditation No. 19-005765-001-2022

Valid until December 13, 2025

PTR No. 9564563

Issued January 3, 2023, Makati City

April 13, 2023 Makati City, Metro Manila



### ALLIANCE SELECT FOODS INTERNATIONAL, INC. AND SUBSIDIARIES

(A Subsidiary of Strongoak Inc.)

# FINANCIAL SOUNDNESS INDICATORS DECEMBER 31, 2022 AND 2021

Below is a schedule showing financial soundness indicators of the Group as at and for the years ended December 31, 2022 and 2021.

Ratio	Formula	2022	2021
Current ratio			
	Current assets	\$18,402,999	\$17,125,539
	Divide by: Current liabilities	16,638,257	16,852,990
	Current Ratio	1.11	1.02
Acid test ratio			
	Current assets	\$18,402,999	\$17,125,539
	Less: Inventories	5,545,217	5,335,281
	Other current assets	3,357,913	2,939,939
	Quick assets	9,499,869	8,850,319
	Divide by: Current liabilities	16,638,257	16,852,990
	Acid Test Ratio	0.57	0.53
Solvency ratio			
,	Loss before tax	(\$514,049)	(\$585,880)
	Add: Depreciation and amortization	867,065	1,312,574
	Net income before depreciation and	•	· · · · · · · · · · · · · · · · · · ·
	amortization .	353,016	726,694
	Divide by: Total liabilities	19,675,596	18,243,936
	Solvency Ratio	0.02	0.04
Debt-to-equity ratio			
, ,	Total liabilities	\$19,675,596	\$18,243,936
	Divide by: Total equity	16,752,116	19,835,703
	Debt-to-Equity Ratio	1.17	0.92
Asset-to-equity ratio			
risser to equity ratio	Total assets	\$36,427,712	\$38,079,639
	Divide by: Total equity	16,752,116	19,835,703
	Asset-to-Equity Ratio	2.17	1.92
Interest rate coverage			
ratio	50		
	Loss before tax	(\$514,049)	(\$585,880)
	Add: interest expense	472,932	840,868
	Pretax income (loss) before interest	(41,117)	254,988
	Divide by: Interest expense	472,932	840,868
	Interest Rate Coverage Ratio	(0.09)	0.30

Ratio	Formula	2022	2021
Return on equity			_
	Net loss attributable to equity holders		
	of the Parent Company	(\$3,491,530)	(\$1,271,377)
	Equity:		
	Beginning of year	19,835,703	21,355,454
	End of year	16,752,116	19,835,703
	Divide by: Average equity	18,293,910	20,595,579
	Return on Equity	(0.19)	(0.06)
Return on assets			
	Net loss	(\$3,492,852)	(\$1,057,542)
	Total assets:		_
	Beginning of year	38,079,639	49,185,237
	End of year	36,427,712	38,079,639
	Divide by: Average assets	37,253,676	43,632,438
	Return on Assets	(0.09)	(0.02)
Net profit margin			
	Net loss	(\$3,492,852)	(\$1,057,542)
	Sales	34,579,904	40,778,376
	Net Profit Margin	(0.10)	(0.03)

BOA/PRC Accreditation No. 4782 August 16, 2021, valid until April 13, 2024 SEC Accreditation No. 4782 SEC Group A Issued August 11, 2022 Valid for Financial Periods 2021 to 2025 BDO Towers Valero
8741 Paseo de Roxas
Makati City 1226 Philippines
Phone : +632 8 982 9100
Fax : +632 8 982 9111
Website : www.reyestacandong.com

# REPORT OF INDEPENDENT AUDITORS' ON SUPPLEMENTARY SCHEDULES

The Stockholders and the Board of Directors Alliance Select Foods International, Inc. Suite 3104A, West Tower Philippine Stock Exchange Centre Exchange Road, Ortigas Avenue, Pasig City

We have audited in accordance with Philippine Standards on Auditing, the consolidated financial statements of Alliance Select Foods International, Inc., a subsidiary of Strongoak Inc., and Subsidiaries (the "Group") as at December 31, 2022 and 2021 and for the years ended December 31, 2022, 2021 and 2020, and have issued our report thereon dated April 13, 2023.

Our audits were made for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The accompanying Supplementary Schedules are the responsibility of the Group's management. These supplementary schedules include the following:

- Reconciliation of Parent Company's Retained Earnings Available for Dividend Declaration for the year ended December 31, 2022
- Supplementary Schedules as Required by Part II of the Revised Securities Regulation Code Rule 68 as at December 31, 2022
- Conglomerate Map as at December 31, 2022

These schedules are presented for the purpose of complying with the Revised Securities Regulation Code Rule 68 and are not part of the basic consolidated financial statements. The supplementary schedules have been subjected to the auditing procedures applied in our audits of the consolidated basic financial statements and, in our opinion, fairly state, in all material respects, the financial data required to be set forth therein in relation to the basic consolidated financial statements taken as a whole.

REYES TACANDONG & CO.

CEDRIC M. CATERIO

Partner

CPA Certificate No. 87322

Tax Identification No. 102-083-647-000

BOA Accreditation No. 4782; Valid until April 13, 2024

SEC Accreditation No. 87322-SEC Group A

Issued April 20, 2022

Valid for Financial Periods 2021 to 2025

BIR Accreditation No. 19-005765-001-2022

Valid until December 13, 2025

PTR No. 9564563

Issued January 3, 2023, Makati City

April 13, 2023 Makati City, Metro Manila



### ALLIANCE SELECT FOODS INTERNATIONAL, INC. AND SUBSIDIARIES

(A Subsidiary of Strongoak Inc.)

Suite 3104A, West Tower Philippine Stock Exchange Centre, Exchange Road, Ortigas Avenue, Pasig City

# SUPPLEMENTARY SCHEDULE OF RECONCILIATION OF PARENT COMPANY'S RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION DECEMBER 31, 2022

Deficit at beginning of year, as adjusted	(\$12,345,113)
Less net loss actually realized during the year:	
Net loss during the year closed to retained earnings	(3,465,701)
Movement in deferred tax assets	2,957,171
Deficit at end of year	(\$12,853,643)
Reconciliation:	
	(¢0 F22 C40)
Deficit at end of year	(\$9,532,648)
Deferred tax assets at end of year	(3,315,221)
Treasury stock	(5,774)
Deficit at end of year	(\$12,853,643)

### ALLIANCE SELECT FOODS INTERNATIONAL, INC. AND SUBSIDIARIES

(A Subsidiary of Strongoak Inc.)

# SUPPLEMENTARY SCHEDULES AS REQUIRED BY PART II OF THE REVISED SRC RULE 68 DECEMBER 31, 2022

### **Table of Contents**

Schedule	Description	Page
Α	Financial Assets	N/A
В	Amounts Receivable from Directors, Officers, Employees, Related Parties and Principal Stockholders (Other than Related Parties)	1
С	Amounts Receivable from Related Parties which are Eliminated During the Consolidation of the Financial Statements	2
D	Long-Term Debt	3
E	Indebtedness to Related Party (Long-Term Loans from Related Companies)	4
F	Guarantees of Securities of Other Issuers	N/A
G	Capital Stock	5

A - The Group does not have financial assets measured at fair value through other comprehensive income and financial assets measured at fair value through profit or loss.

F - No guarantees of securities of other issuer.

N/A - Not applicable

- 1 - SCHEDULE B

### ALLIANCE SELECT FOODS INTERNATIONAL, INC. AND SUBSIDIARIES

(A Subsidiary of Strongoak Inc.)

# AMOUNTS RECEIVABLE FROM DIRECTORS, OFFICERS, EMPLOYEES, RELATED PARTIES AND PRINCIPAL STOCKHOLDERS (OTHER THAN RELATED PARTIES) DECEMBER 31, 2022

	Balance at Beginnning of		Amounts	Amounts			Balance at
Name and Designation of Debtor	Year	Additions	Collected	Written off	Current	Not Current	End of Year
Advances to officers	\$10,533	\$-	\$5,613	\$-	\$4,920	\$-	\$4,920

**SCHEDULE C** 

### ALLIANCE SELECT FOODS INTERNATIONAL, INC. AND SUBSIDIARIES

(A Subsidiary of Strongoak Inc.)

# AMOUNTS RECEIVABLE FROM RELATED PARTIES WHICH ARE ELIMINATED DURING THE CONSOLIDATION OF THE FINANCIAL STATEMENTS DECEMBER 31, 2022

					Other			
	Balance at			Amounts	changes			
Name and Designation of	Beginnning of		Amounts	Written	Additions			Balance at End
Debtor	Year	Additions	Collected	off	(Deductions)	Current	Not Current	of Year
Due from related parties:								
Parent	\$11,446,461	\$-	\$-	\$-	\$-	\$11,446,461	\$-	\$11,446,461
Subsidiaries	4,020,171	175,391	-	_	_	4,195,562	_	4,195,562
	\$15,466,632	\$175,391	\$-	\$-	\$-	\$15,642,023	\$-	\$15,642,023

- 3 - SCHEDULE D

### ALLIANCE SELECT FOODS INTERNATIONAL, INC. AND SUBSIDIARIES

(A Subsidiary of Strongoak Inc.)

# LONG-TERM DEBT DECEMBER 31, 2022

Title of Issue and Type of Obligation	Amount Shown as Current	Amount Shown as Long-Term	Total
Bank loans – secured	\$12,534,524	\$416,667	\$12,951,191

Note: The terms, interest rate, collaterals and other relevant information are shown in Note 12 to the Consolidated Financial Statements.

- 4 - SCHEDULE E

### ALLIANCE SELECT FOODS INTERNATIONAL, INC. AND SUBSIDIARIES

(A Subsidiary of Strongoak Inc.)

# INDEBTEDNESS TO RELATED PARTY (LONG-TERM LOANS FROM RELATED COMPANIES) DECEMBER 31, 2022

Name of Related Party	Balance at Beginning of Year	Balance at End of Year
Parent	\$-	\$1,876,604

Note: The terms, interest rate, and other relevant information are shown in Note 13 to the Consolidated Financial Statements.

## ALLIANCE SELECT FOODS INTERNATIONAL, INC. AND SUBSIDIARIES

(A Subsidiary of Strongoak Inc.)

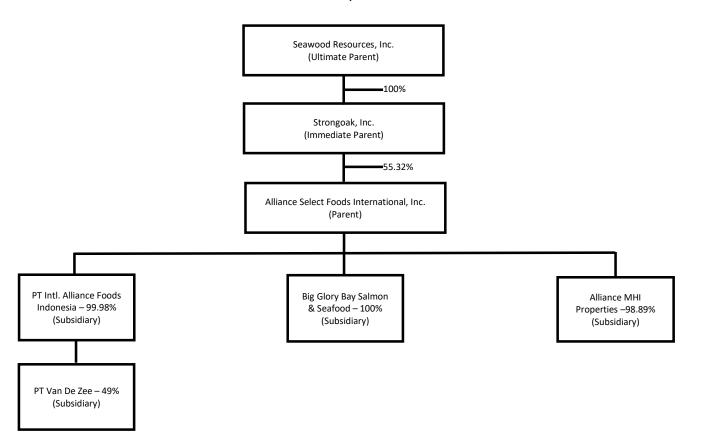
# CAPITAL STOCK DECEMBER 31, 2022

				Numbe	er of shares hel	d by
Title of Issue	Number of Shares Authorized	Number of Shares Issued and Outstanding as Shown Under the Related Statement of Financial Position Caption	Number of Shares Reserved for Options,warrants, Conversion and Other Rights	Related Parties	Directors, Officers and employees	Others
Common stock – ₽0.50 par value	3,000,000,000	2,499,712,463	_	1,700,741,296	2,568,531	796,402,636

### ALLIANCE SELECT FOODS INTERNATIONAL, INC. AND SUBSIDIARIES

(A Subsidiary of Strongoak Inc.)

# CORPORATE STRUCTURE DECEMBER 31, 2022



# REPUBLIC OF THE PHILIPPINES DEPARTMENT OF FINANCE BUREAU OF INTERNAL REVENUE

# FILING REFERENCE NO.

TIN : 227-409-243-000

Name : ALLIANCE SELECT FOODS INTERNATIONAL, INC.

**RDO** : 127 **Form Type** : 1702

**Reference No.** : 462300053406870

Amount Payable (Over Remittance) : -1,537,952.00

Accounting Type : C - Calendar

For Tax Period : 12/31/2022

Date Filed : 04/17/2023

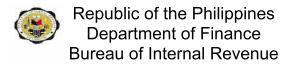
Tax Type : IT

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Guidelines and Instructions | Help Reference No: 462300053406870 Date Filed: April 17, 2023 12:10 PM

Batch Number: 0



For BIR Use Only: BCS/ Item:

# BIR Form No. 1702-RT January 2018(ENCS) **Page 1**

### **Annual Income Tax Return**

For Corporation, Partnership and Other Non-Individual
Taxpayer Subject Only to REGULAR Income Tax Rate
Enter all required information in CAPITAL LETTERS. Mark applicable boxes with an "X". Two Copies MUST be filed with the BIR and one held by the taxpayer.



5 Alphanumeric Tax Code (ATC) Calendar Fiscal 3 Amended Return? 4 Short Period Return? IC055 Minimum Corporate Income Tax (MCIT) 2 Year Ended (MM/20YY) Yes No Yes No

12 🕶 2022		100 0 110	IC010	<b>∨</b> DOMESTI	C CORPORATION IN	GENERAL
		Part I - Background Info	mation			
6 Taxpayer Identification Number (TIN	N) 227 - 4	109 - 243 - 000			7 RDO Code 12	27
8 Registered Name (Enter only 1 lette	er per box using CAPIT	AL LETTERS)				
ALLIANCE SELECT FOODS INTERN	NATIONAL, INC.					
<b>9A</b> Registered Address (Indicate com	plete reaistered addres					
SUITE 3104A WEST TOWER PHIL.			NCR, SECO	ND DIS		
		<u> </u>				
					9B ZipCode 16	605
10 Date of Incorporation/Organization	(MM/DD/YYYY)			09/0	1/2003	
11 Contact Number	<b>12</b> E	Email Address		<i>'</i>		
NO VALUE FROM SOURCE	mc	cvillaruz@allianceselectfoc	ds.com			
	temized Deductions [S , NIRC]	NIRC as amend			0% of Gross Income [S	Section 34(L),
		David II. Takal T	DI-I-		/D - MOT 4 O 4-	1
		Part II - Total T	ax Payable	Y-	(Do NOT enter Centa	
14 Total Income Tax Due (Overpayme	ent) (From Part IV Iten		ax Payable		(Do NOT enter Centa	910,432
14 Total Income Tax Due (Overpayme 15 Less: Total Tax Credits/Payments (	, .	n 43)	ax Payable		(Do NOT enter Centa	
· · · ·	(From Part IV Item 55	n 43) 5)	ax Payable		(Do NOT enter Centa	910,432
15 Less: Total Tax Credits/Payments	(From Part IV Item 55	n 43) 5)	ax Payable		(Do NOT enter Centa	910,432 2,448,384
15 Less: Total Tax Credits/Payments (	(From Part IV Item 55	n 43) 5)	ax Payable	0	(Do NOT enter Centa	910,432 2,448,384
15 Less: Total Tax Credits/Payments ( 16 Net Tax Payable (Overpayment) (It Add Penalties	(From Part IV Item 55	n 43) 5)	ax Payable	0	(Do NOT enter Centa	910,432 2,448,384
15 Less: Total Tax Credits/Payments ( 16 Net Tax Payable (Overpayment) (It Add Penalties 17 Surcharge	(From Part IV Item 55	n 43) 5)	ax Payable		(Do NOT enter Centa	910,432 2,448,384
15 Less: Total Tax Credits/Payments ( 16 Net Tax Payable (Overpayment) (It Add Penalties 17 Surcharge 18 Interest	(From Part IV Item 55 tem 14 Less Item 15) (Fr	n 43) 5)	ax Payable	0	(Do NOT enter Centa	910,432 2,448,384
15 Less: Total Tax Credits/Payments ( 16 Net Tax Payable (Overpayment) (It Add Penalties 17 Surcharge 18 Interest 19 Compromise	(From Part IV Item 55 tem 14 Less Item 15) (Fr	n 43) i) rom Part IV Item 56)	ax Payable	0	(Do NOT enter Centa	910,432 2,448,384 (1,537,952)
15 Less: Total Tax Credits/Payments ( 16 Net Tax Payable (Overpayment) (It Add Penalties 17 Surcharge 18 Interest 19 Compromise 20 Total Penalties (Sum of Items 17	(From Part IV Item 55 tem 14 Less Item 15) (Fr	n 43) i) rom Part IV Item 56) m 16 and 20)		0	(Do NOT enter Centa	910,432 2,448,384 (1,537,952)
15 Less: Total Tax Credits/Payments ( 16 Net Tax Payable (Overpayment) (It Add Penalties 17 Surcharge 18 Interest 19 Compromise 20 Total Penalties (Sum of Items 17 21 TOTAL AMOUNT PAYABLE (Ove If Overpayment, mark "X" one box onl	(From Part IV Item 55 tem 14 Less Item 15) (Fr	m 43)  rom Part IV Item 56)  m 16 and 20)  made, the same is irrevoca	ble)	0		910,432 2,448,384 (1,537,952)

22 Number of Attachments Signature over printed name of President/Principal Officer/Authorized Representative Signature over printed name of Treasurer/Assistant Treasurer

Title of Signatory			TIN			Title of Signato			TIN				4	
					Part II	I - Details	of	Payment						一
Pa	rticulars	Drawee B	ank/Ag	gency	Numbe	,		Date (MM/DD/YYYY	)		Am	ount		
<b>23</b> Cash/Bar	nk Debit Memo													0
24 Check														0
<b>25</b> Tax Debit	: Memo													0
<b>26</b> Others (S	Specify Below)													
														0
Machine Val	idation/Revenue O	fficial Rece	eipts De	etails <i>(</i>	if not filed with	an Authori	zec				ng Office/A <i>i</i> ignature/Bai			
Attachment	ts									<u> </u>			chment	



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Date Filed: April 17, 2023 12:10 PM

Batch Number: 0

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48 Creditable Tax Withheld from Previous Quarter/s per BIR Form No. 2307 49 Creditable Tax Withheld per BIR Form No. 2307 for the 4th Quarter

51 Tax Paid in Return Previously Filed, if this is an Amended Return

50 Foreign Tax Credits, if applicable

53

52 Special Tax Credits (To Part V Item 58) Other Credits/Payments (Specify)

### **Annual Income Tax Return**

Corporation, Partnership and Other Non-Individual Taxpayer Subject Only to REGULAR Income Tax Rate



122,518

247,434

0

0 0

0

Taxpayer Identification	n Number	(TIN)		Registered Name					
227 - 409	- 243	ALLIANCE SELECT FOODS INTERNA	TIONAL, IN	C.					
				Part IV - Computation of Tax		(Do NOT enter C	entavos)		
27 Sales/Receipts/Revenue	s/Fees				1,872,136,1				
28 Less: Sales Returns, All	owances and	Discounts					0		
29 Net Sales/Receipts/Revenues/Fees (Item 27 Less Item 28)							1,872,136,192		
30 Less: Cost of Sales/Serv	rices						1,794,115,614		
31 Gross Income from Ope	ration (Item 29	9 Less Item 30)					78,020,578		
32 Add: Other Taxable Inco	me Not Subje	cted to Final Tax	·				13,022,642		
33 Total Taxable Income (	Sum of Items	31 and 32)					91,043,220		
Less: Deductions Allowa	ble under Exis	ting Law							
<b>34</b> Ordinary Allowable Item <i>Schedule I Item 18)</i>	zed Deduction	ns ( <i>From Part</i> )	VI	18	1,046,842				
<b>35</b> Special Allowable Itemiz <i>Schedule II Item 5)</i>	ed Deductions	s (From Part V.	Ί		0				
<b>36</b> NOLCO (only for those is Sec. 28(A)(1) & (A)(6)(b) of Schedule III Item 8)					0				
37 Total Deductions (Sum o	of Items 34 to	36)		18	1,046,842				
	<b>OR</b> [in ca	se taxable unde	er Se	ec 27(A) & 28(A)(1)]					
38 Optional Standard Dedu	ction (40% of	Item 33)			0				
39 Net Taxable Income/(L	oss) (If Itemiz	ed: Item 33 Less	s Ite	m 37; If OSD: Item 33 Less Item 38)			(90,003,622)		
40 Applicable Income Tax	Rate						25 %		
<b>41</b> Income Tax Due other the	nan Minimum	Corporate Incom	ne Ta	ax (MCIT) (Item 39 x Item 40)			0		
42 MCIT Due (2% of Item 3	13)				910,432				
<b>43 Tax Due</b> (Normal Incom (To Part II Item 14)	e Tax Due in I	tem 41 OR the I	MCI	T Due in Item 42, whichever is higher)			910,432		
Less: Tax Credits/Paym	ents (attach pr	oof)							
<b>44</b> Prior Year's Excess Cre	dits Other Tha	n MCIT					2,078,432		
45 Income Tax Payment under MCIT from Previous Quarter/s							0		
46 Income Tax Payment under Regular/Normal Rate from Previous Quarter/s							0		
47 Excess MCIT Applied th	7 Excess MCIT Applied this Current Taxable Year (From Part VI Schedule IV Item 4)						0		

54	0
⊗	
55 Total Tax Credits/Payments (Sum of Items 44 to 54) (To Part II Item 15)	2,448,384
56 Net Tax Payable / (Overpayment) (Item 43 Less Item 55) ) (To Part II Item 16)	(1,537,952)
Part V - Tax Relief Availmen	t
57 Special Allowable Itemized Deductions (Item 35 of Part IV x Applicable Income Tax Rate)	0
58 Add: Special Tax Credits (From Part IV Item 52)	0
59 Total Tax Relief Availment (Sum of Items 57 and 58)	0

### Attachments



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Guidelines and Instructions | Help Reference No : 462300053406870 Date Filed : April 17, 2023 12:10 PM

Batch Number: 0

BIR Form No. 1702-RT January 2018(ENCS) Page 3

Taxpayer Identification Number (TIN)

Description

### **Annual Income Tax Return**

Corporation, Partnership and Other Non-Individual Taxpayer Subject Only to REGULAR Income Tax Rate

Registered Name



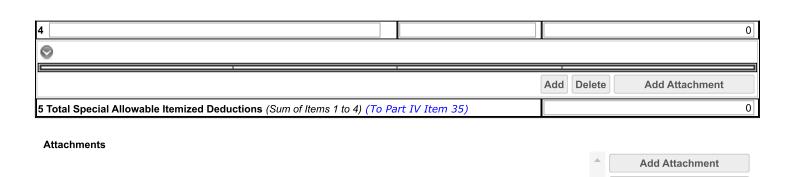
Amount

0

1702-RT 01/18ENCS P3

Taxpayer Identification Number (TIN) Registered Name	
227 - 409 - 243 - 000 ALLIANCE SELECT FOODS INTERNATION	NAL, INC.
Schedule I - Ordinary Allowable Itemized Deductions (Attach addition	nal sheet/s, if necessary)
1 Amortizations	C
2 Bad Debts	C
3 Charitable Contributions	C
4 Depletion	C
5 Depreciation	1,795,424
6 Entertainment, Amusement and Recreation	3,830,006
7 Fringe Benefits	C
8 Interest	24,390,576
9 Losses	C
10 Pension Trust	C
11 Rental	7,684,201
12 Research and Development	C
13 Salaries, Wages and Allowances	60,477,206
14 SSS, GSIS, Philhealth, HDMF and Other Contributions	C
15 Taxes and Licenses	9,000,711
16 Transportation and Travel	4,383,555
17 Others (Deductions Subject to Withholding Tax and Other Expenses) [Specify below; Add additional sheet(s), if necessary]	
a Janitorial and Messengerial Services	C
b Professional Fees	C
c Security Services	C
OUTSIDE SERVICES	35,376,403
e INSURANCE	8,150,476
f CUSTOMS, BROKERAGE AND DUMURRAGE	6,085,278
g ADVERTISING	3,573,579
h FOREX LOSS	1,772,489
i OTHERS	14,526,938
⊗	
	Add Delete Add Attachment
18 Total Ordinary Allowable Itemized Deductions (Sum of Items 1 to 17i) (To Part IV Item 34)	181,046,842
Schedule II - Special Allowable Itemized Deductions (Attach addition	nal sheet/s, if necessary)
·	

Legal Basis



**Remove Attachment** 



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Guidelines and Instructions | Help Reference No : 462300053406870 Date Filed : April 17, 2023 12:10 PM

Batch Number: 0

BIR Form No. 1702-RT January 2018(ENCS) Page 4

### **Annual Income Tax Return**

Corporation, Partnership and Other Non-Individual Taxpayer Subject Only to REGULAR Income Tax Rate



1702-RT 01/18ENCS P4

Taxpayer Identification Number (TIN) Registered Name		Registered Name		
227	- 409	- 243	- 000	ALLIANCE SELECT FOODS INTERNATIONAL, INC.

Schedule III - Computation of Net Operating Loss Carry Over (NOLCO)				
1 Gross Income (From Part IV Item 33)	91,043,220			
2 Less: Ordinary Allowable Itemized Deductions (From Part VI Schedule I Item 18)	181,046,842			
3 Net Operating Loss(Item 1 Less Item 2) (To Schedule IIIA, Item 7A)	(90,003,622)			

# Schedule IIIA - Computation of Available Net Operating Loss Carry Over (NOLCO) (DO NOT enter Centavos; 49 Centavos or Less drop down; 50 or more round up)

Net Opera	ating Loss	B) NOLCO Applied Previous Year
Year Incurred	A) Amount	B) NOLCO Applied Flevious Teal
4 2022	90,003,622	0
5 2021	77,048,328	0
6 2020	284,739,792	0
7	0	0

### Continuation of Schedule IIIA (Item numbers continue from table above)

C) NOLCO Expired		D) NOLCO Applied Current Year	E) Net Operating Loss (Unapplied) [ E = A Less (B + C + D) ]
4	0	0	90,003,622
5	0	0	77,048,328
6	0	0	284,739,792
7	0	0	0
<b>8 Total NOLCO</b> (Su Item 36)	um of Items 4D to 7D) (To Part IV,	0	

### Schedule IV - Computation of Minimum Corporate Income Tax (MCIT)

Year A) Normal Income Tax as adjusted		B) MCIT	C) Excess MCIT over Normal Income Tax
1 2021	0	1,358,553	1,358,553
<b>2</b> 2020	0	1,077,946	1,077,946
<b>3</b> 2019	0	7,050,998	7,050,998

### Continuation of Schedule IV (Item numbers continue from table above)

D) Excess MCIT Applied/Used in Previous Years		E) Expired Portion of Excess MCIT	F) Excess MCIT Applied this Current Taxable Year	G) Balance of Excess MCIT Allowable as Tax Credit for Succeeding Year/s [ G = C Less (D + E + F) ]
1	0	0	0	1,358,553
2	0	0	0	1,077,946
3	0	7,050,998	0	0
Tota	Total Excess MCIT Applied (Sum of Items 1F to 3F) (To Part IV Item 47)		0	

Schedule V - Reconciliation of Net Income per Books Against Taxable Income (atta	ach additional sheet/s, if necessary)
1 Net Income/(Loss) per books	(26,793,156)
Add: Non-deductible Expenses/Taxable Other Income	•
2 RETIREMENT BENEFIT COSTS	2,938,859
3 OTHERS	5,646,622
3.1 DONATIONS	340,323
3.2 UNERALIZED FOREX GAIN(LOSS) PRIOR YEAR	5,306,299
	Add Delete Add Attachment
4 Total (Sum of Items 1 to 3)	(18,207,675)
Less: A) Non-Taxable Income and Income Subjected to Final Tax	
5 REVERSAL OF INVENTORY WRITEDOWN	63,391,986
6 OTHERS	8,403,961
6.1 EFFECT OF PFRS 16 APPLICATION	1,717,630
6.2 REVERSAL OF ALLOWANCE	1,387,549
6.3 INTEREST INCOME SUBJECTED TO FINAL TAX	12,094
6.4 UNREALIZED FOREX GAIN (LOSS) CURRENT YEAR	5,286,688
	Add Delete Add Attachment
B) Special Deductions	
7	0
8	0
⊗	_
	Add Delete Add Attachment
9 Total (Sum of Items 5 to 8)	71,795,947
10 Net Taxable Income/(Loss) (Item 4 Less Item 9)	(90,003,622)

### Attachments

Add Attachment

Remove Attachment

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Print	Payment	Deta	ils		Proce	ed to Payment

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# STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The Management of **ALLIANCE SELECT FOODS INTERNATIONAL**, **INC.** (the "Company") is responsible for the preparation and fair presentation of the financial statements including the schedules attached therein as at and for the years ended December 31, 2022 and 2021, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Company's financial reporting process.

The Board of Directors reviews and approves the financial statements including the schedules attached therein and submits the same to the stockholders.

**Reyes Tacandong & Co.**, the independent auditors appointed by the stockholders for the years ended December 31, 2022 and 2021, have audited the financial statements of the Company in accordance with Philippine Standards on Auditing, and in their report to the stockholders, have expressed their opinion on the fairness of presentation upon completion of such audit.

LORENZO SIXTO T. LICHAUCO

Chairman of the Board

JEOFFREY PLYULO

President and Chief Executive Officer

MARIA CAROLYN CANGELES

Treasurer

Signed this 13th day of April 2023

### COVER SHEET

# for AUDITED FINANCIAL STATEMENTS

SEC Registration Number

C S 2 0 0 3 1 9 1 3 8 COMPANY NAME N C | E | L | Ε C Т F 0 0 D L Α Ε S S Ν Т Ε R Ν Α Т 0 N L 1 ı f N C N C Α S b i d i S Т R 0 N GOA K ı ( | u | S а r У 0 ) PRINCIPAL OFFICE (No./Street/Barangay/City/Town/Province) 1 0 4 W t Т h u i t е Α е S 0 w е r i i р р i n е S k C E x R d t 0 С Ε X C h а n g е e n t r е С h а n g е 0 а С i 0 r t i g а Α ٧ е | n | Ρ а S i t S u е g У Form Type Department requiring the report Secondary License Type, If Applicable ASF S CRMD Ν / Α COMPANY INFORMATION Company's Telephone Number/s Company's Email Address Mobile Number psbayona@allianceselectfoods.com (02) 8-637-8800 0917-620-5726 Annual Meeting (Month / Day) Calendar Year (Month / Day) No. of Stockholders 15th day of June 237 December 31 **CONTACT PERSON INFORMATION** The designated contact person **MUST** be an Officer of the Corporation Name of Contact Person **Email Address** Telephone Number/s Mobile Number Mr. Jeoffrey P. Yulo (02) 8-637-8800 0917-620-5726 info@allianceselectfoods.com **CONTACT PERSON'S ADDRESS** 

Suite 3104A, West Tower, Philippine Stock Exchange Centre, Exchange Road, Ortigas Avenue, Pasig City

- **NOTE 1**: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.
  - 2: All boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt shall not excuse the corporation from liability for its deficiencies.

BOA/PRC Accreditation No. 4782 August 16, 2021, valid until April 13, 2024 SEC Accreditation No. 4782 SEC Group A Issued August 11, 2022 Valid for Financial Periods 2021 to 2025 BDO Towers Valero
8741 Paseo de Roxas
Makati City 1226 Philippines
Phone : +632 8 982 9100
Fax : +632 8 982 9111
Website : www.reyestacandong.com

#### INDEPENDENT AUDITORS' REPORT

The Stockholders and the Board of Directors ALLIANCE SELECT FOODS INTERNATIONAL, INC. Suite 3104A, West Tower Philippine Stock Exchange Centre Exchange Road, Ortigas Avenue, Pasig City

#### Opinion

We have audited the accompanying separate financial statements of ALLIANCE SELECT FOODS INTERNATIONAL, INC., a subsidiary of STRONGOAK INC., (the "Company"), which comprise the separate statements of financial position as at December 31, 2022 and 2021, and the separate statements of comprehensive income, separate statements of changes in equity and separate statements of cash flows for the years ended December 31, 2022, 2021 and 2020 and notes to separate financial statements, including a summary of significant accounting policies.

In our opinion, the separate financial statements present fairly, in all material respects, the separate financial position of the Company as at December 31, 2022 and 2021, and its financial performance and its cash flows for the years ended December 31, 2022, 2021 and 2020 in accordance with Philippine Financial Reporting Standards (PFRS).

### Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing (PSA). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Separate Financial Statements* section of our report. We are independent of the Company in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to the audit of the separate financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Separate Financial Statements

Management is responsible for the preparation and fair presentation of these separate financial statements in accordance with PFRS, and for such internal control as management determines is necessary to enable the preparation of separate financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the separate financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.





Those charged with governance are responsible for overseeing the Company's financial reporting process.

Auditors' Responsibilities for the Audit of the Separate Financial Statements

Our objectives are to obtain reasonable assurance about whether the separate financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these separate financial statements.

As part of an audit in accordance with PSA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the separate financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the separate financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the separate financial statements including disclosures, and whether the separate financial statements represent the underlying transactions and events in a manner that achieves fair presentation.



We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audits.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

**REYES TACANDONG & CO.** 

CEDRIC M. CATERIO

Partner

CPA Certificate No. 87322

Tax Identification No. 102-083-647-000

BOA Accreditation No. 4782; Valid until April 13, 2024

SEC Accreditation No. 87322-SEC Group A

Issued April 20, 2022

Valid for Financial Periods 2021 to 2025

BIR Accreditation No. 19-005765-001-2022

Valid until December 13, 2025

PTR No. 9564563

Issued January 3, 2023, Makati City

April 13, 2023 Makati City, Metro Manila

# ALLIANCE SELECT FOODS INTERNATIONAL, INC. (A Subsidiary of STRONGOAK INC.)

## **SEPARATE STATEMENTS OF FINANCIAL POSITION**

Decem	ber	31
-------	-----	----

		De	cember 31
	Note	2022	2021
ASSETS			
Current Assets			
Cash	4	\$2,994,718	\$4,345,932
Trade and other receivables	5	6,445,008	4,376,082
Inventories	6	5,539,405	5,326,238
Due from related parties	13	4,144,015	4,336,166
Other current assets	7	3,098,622	2,751,850
Total Current Assets		22,221,768	21,136,268
Noncurrent Assets			
Investments in subsidiaries	8	6,471,798	6,471,798
Property, plant and equipment	9	5,133,112	5,147,975
Deferred tax assets	24	3,315,221	6,272,392
Other noncurrent assets	10	1,609,157	1,699,263
Total Noncurrent Assets		16,529,288	19,591,428
		\$38,751,056	\$40,727,696
LIABILITIES AND EQUITY			
Current Liabilities	4.4	64.002.072	ć2 425 072
Trade and other payables	11	\$4,093,873	\$3,425,072
Current portion of:	42	40 504 504	44 207 040
Loans payable	12	12,534,524	11,297,040
Lease liabilities	22	13,053	203,689
Due to a related party	13	_	2,069,832
Total Current Liabilities		16,641,450	14,925,801
Noncurrent Liabilities			
Noncurrent portion of:			
Due to a related party	13	1,876,604	_
Loans payable	12	416,667	916,667
Lease liabilities	22	-	14,268
Net retirement benefits obligation	14	148,473	398,763
Deferred tax liabilities	24	106,829	41,596
Other noncurrent liability	9	470,267	_
Total Noncurrent Liabilities		3,018,840	3,441,126
Total Liabilities		19,660,290	18,366,927
Equity			
Capital stock	15	26,823,389	26,823,389
Additional paid-in capital (APIC)	15	1,486,546	1,486,546
Deficit		(9,532,648)	(6,066,947)
Other comprehensive income	14	319,253	123,555
		19,096,540	22,366,543
Treasury stock - at cost	15	(5,774)	(5,774
Total Equity		19,090,766	22,360,769

(A Subsidiary of STRONGOAK INC.)

## SEPARATE STATEMENTS OF COMPREHENSIVE INCOME

Years	Fnde	y D	ecem	her	21

		Years Ended December 31		
	Note	2022	2021	2020
NET SALES	16	\$34,365,130	\$32,326,854	\$54,039,860
COST OF GOODS SOLD	17	(31,746,248)	(30,620,037)	(52,567,789)
GROSS PROFIT		2,618,882	1,706,817	1,472,071
SELLING AND ADMINISTRATIVE EXPENSES	18	(2,787,924)	(3,436,256)	(7,236,625)
INTEREST EXPENSE	12	(451,305)	(583,153)	(940,513)
OTHER INCOME (CHARGES)	19	128,529	2,907,956	(418,836)
INCOME (LOSS) BEFORE INCOME TAX		(491,818)	595,364	(7,123,903)
PROVISION FOR INCOME TAX	24			
Current		16,712	20,282	28,631
Deferred		2,957,171	242,253	1,316,847
		2,973,883	262,535	1,345,478
NET INCOME (LOSS)		(3,465,701)	332,829	(8,469,381)
OTHER COMPREHENSIVE INCOME				
Item that will not be reclassified subsequently to profit or loss				
Remeasurement gain on retirement				
benefits obligation - net of tax	14	195,698	_	11,611
Effect of change in tax rate	14		8,237	_
TOTAL COMPREHENSIVE INCOME (LOSS)		(\$3,270,003)	\$341,066	(\$8,457,770)
INCOME (LOSS) PER SHARE				
Basic and Diluted	21	(\$0.00139)	\$0.00013	(\$0.00339)

See accompanying Notes to Separate Financial Statements.

(A Subsidiary of STRONGOAK INC.)

## **SEPARATE STATEMENTS OF CHANGES IN EQUITY**

**Years Ended December 31** 

Years Ended December 31			
Note	2022	2021	2020
15	\$26,823,389	\$26,823,389	\$26,823,389
15	1,486,546	1,486,546	1,486,546
	(6,066,947)	(6,399,776)	2,069,605
	(3,465,701)	332,829	(8,469,381)
	(9,532,648)	(6,066,947)	(6,399,776)
14			
	123,555	115,318	103,707
	195,698	_	11,611
	_	8,237	_
	319,253	123,555	115,318
15	(5,774)	(5,774)	(5,774)
	\$19,090,766	\$22,360,769	\$22,019,703
	15 15 14	Note 2022  15 \$26,823,389  15 1,486,546  (6,066,947) (3,465,701) (9,532,648)  14 123,555  195,698  - 319,253  15 (5,774)	Note 2022 2021  15 \$26,823,389 \$26,823,389  15 1,486,546 1,486,546  (6,066,947) (6,399,776) (3,465,701) 332,829 (9,532,648) (6,066,947)  14  123,555 115,318  195,698 8,237 319,253 123,555  15 (5,774) (5,774)

See accompanying Notes to Separate Financial Statements.

(A Subsidiary of STRONGOAK INC.)

### **SEPARATE STATEMENTS OF CASH FLOWS**

	Years Ended December 31			
	Note	2022	2021	2020
CASH FLOWS FROM OPERATING ACTIVITIES				
Income (loss) before income tax		(\$491,818)	\$595,364	(\$7,123,903)
Adjustments for:		(7431,010)	7555,504	(\$7,123,303)
Reversal of:				
Inventory write-down	6	(1,163,630)	(723,281)	(250,421)
Allowance for ECL	5	(1,103,030)	(183,047)	(230,421)
Depreciation and amortization	9	860,055	861,097	740,806
Interest expense	12	479,308	603,820	973,157
Unrealized foreign exchange loss (gain)	19	(97,043)	(97,403)	145,127
Retirement benefits cost	14	53,946	85,265	62,866
Gain on disposal of transportation	14	33,940	83,203	02,800
equipment	9	(21,070)	_	_
Loss on retirement of property and	3	(21,070)	_	_
equipment	19	13,203	71,111	_
Interest income	4	(222)	(58,251)	(110,220)
Gain on disposal of investment in a	7	(222)	(30,231)	(110,220)
subsidiary	8	_	(1,305,576)	_
Inventory write-down	6	_	118,176	1,384,937
Provision for ECL on trade and	U		110,170	1,304,337
other receivables	18	_	9,295	46,500
Gain on reversal of allowance for ECL	13	_	J,2JJ	(446,182)
Operating income (loss) before working				( : : : ; = = - ;
capital changes		(367,271)	(23,430)	(4,577,333)
Decrease (increase) in:		(007)=7=7	(23) 133)	(1,377,3337
Trade and other receivables		(2,068,926)	696,670	5,345,368
Inventories		950,463	3,323,284	1,800,108
Other current assets		(349,511)	(821,462)	7,603,573
Increase (decrease) in trade and other payables		425,065	(2,641,406)	1,431,504
Net cash generated from (used for) operations		(1,410,180)	533,656	11,603,220
Income taxes paid		(13,973)	(75,108)	(103,924)
Retirement contributions paid	14	(5,381)	-	-
Interest received		222	58,251	110,220
Net cash flows from (used in) operating			•	•
activities		(1,429,312)	516,799	11,609,516
CACH FLOWIC FROM INVESTING ACTIVITIES				
CASH FLOWS FROM INVESTING ACTIVITIES	0	(214 CE4)	(66C 20E)	(045 202)
Additions to property, plant and equipment	9	(314,654)	(666,305)	(815,283)
Decrease in other noncurrent assets		90,106	137,025	(232,514)
Collections from related parties		41,282	483,593	1,126,554
Proceeds from sale of:	0	26.647		
Property, plant and equipment	9	26,647	2 (22 27)	_
Investments in subsidiaries	8	<u>-</u>	3,632,376	

(156,619)

3,586,689

78,757

(Forward)

Net cash flows from (used in) investing activities

		Years Ended December 31			
	Note	2022	2021	2020	
CASH FLOWS FROM FINANCING ACTIVITIES					
Payments of:					
Loans payable	27	(\$21,918,112)	(\$33,322,502)	(\$38,693,300)	
Interest	27	(449,111)	(558,762)	(1,008,672)	
Lease liabilities	22	(53,656)	(55,091)	(52,662)	
Proceeds from availment of loans	27	22,655,596	32,142,216	28,839,550	
Net cash flows from (used in) financing		•	•	•	
activities		234,717	(1,794,139)	(10,915,084)	
NET INCREASE (DECREASE) IN CASH		(1,351,214)	2,309,349	773,189	
CASH AT BEGINNING OF YEAR		4,345,932	2,036,583	1,263,394	
CASH AT END OF YEAR		\$2,994,718	\$4,345,932	\$2,036,583	
SUPPLEMENTARY INFORMATION ON					
NONCASH ACTIVITIES  Recognition of asset through deferred payment					
and other liability	9	\$549,318	\$-	\$-	
Rental payable offset against due from related	-	,, -	•	,	
parties	13	150,869	154,904	148,074	
COMPONENTS OF CASH	4				
Cash on hand		\$1,255	\$1,583	\$2,895	
Cash in banks		2,993,463	4,344,349	2,033,688	
		\$2,994,718	\$4,345,932	\$2,036,583	

See accompanying Notes to Separate Financial Statements.

(A Subsidiary of STRONGOAK INC.)

# NOTES TO SEPARATE FINANCIAL STATEMENTS AS AT DECEMBER 31, 2022 AND 2021 AND FOR THE YEARS ENDED DECEMBER 31, 2022, 2021 AND 2020

#### 1. General Information

### **Corporate Information**

ALLIANCE SELECT FOODS INTERNATIONAL, INC. (ASFII or the "Company"), a public corporation under Section 17.2 of the Securities Regulation Code, was incorporated in the Philippines and registered with the Securities and Exchange Commission (SEC) on September 1, 2003. The Company is primarily engaged in the business of manufacturing, canning, processing, importing and exporting of food products such as marine, aquaculture and other processed seafood. Its shares of stock are listed in the Philippine Stock Exchange (PSE) since November 8, 2006.

The Company is 55.32% owned by STRONGOAK INC. (Strongoak or the "Parent Company"), a domestic company engaged in investment activities. The ultimate parent company is Seawood Resources, Inc., a domestic company engaged in investing activities.

The Company's registered office address is Suite 3104A, West Tower, Philippine Stock Exchange Centre, Exchange Road, Ortigas Avenue, Pasig City.

#### **Investments in Subsidiaries**

The Company has investments in the following subsidiaries as at December 31, 2022, 2021 and 2020:

	% of Ownership			_	Principal Place of	
Name of Subsidiary	2022	2021	2020	Nature of Business	Business	
Big Glory Bay Salmon and	100.00	100.00	100.00	Salmon and other seafoods	Philippines	
Seafood Company, Inc. (BGB)	100.00			processing	Prinippines	
PT International Alliance Food Indonesia (PT IAFI)	99.98	99.98	99.98	Export trading	Indonesia	
Alliance MHI Properties, Inc. (AMHI)	98.89	98.89	98.89	Leasing	Philippines	
PT Van De Zee (PT VDZ)	49.00	49.00	49.00	Fishing	Indonesia	
Akaroa Salmon (NZ) Ltd. (Akaroa)	-	_	80	Salmon farming and processing	ng New Zealand	

BGB has plant facilities that are located in Barrio Tambler, General Santos City.

PT IAFI was established under the Indonesian Foreign Capital Investment Law. In October 2019, the plant and machinery of PT IAFI was sold to an Indonesian entity. PT IAFI owns 49% of PT VDZ, a fishing company. PT IAFI and PT VDZ ceased operations in 2020 and 2016, respectively.

Akaroa holds 25% stake in Salmon Smolt NZ Ltd. (SSNZ), an entity operating a modern hatchery, which quarantines and consistently supplies high quality smolts (juvenile salmon) for Akaroa's farm. The Company divested from its investment in Akaroa in 2021.

#### **Approval of Separate Financial Statements**

The separate financial statements as at December 31, 2022 and 2021 and for the years ended December 31, 2022, 2021 and 2020 were reviewed and recommended for approval by the Audit Committee on April 11, 2023 and were approved and authorized for issuance by the Board of Directors (BOD) on April 13, 2023.

### 2. Summary of Significant Accounting and Reporting Policies

The significant accounting policies used in the preparation of separate financial statements have been consistently applied to all the years presented, unless otherwise stated.

#### **Basis of Preparation and Statement of Compliance**

The separate financial statements have been prepared in accordance with Philippine Financial Reporting Standards (PFRS). This financial reporting framework includes PFRS, Philippine Accounting Standards (PAS) and Philippine Interpretation from International Financial Reporting Interpretations Committee (IFRIC) issued by the Philippine Financial and Sustainability Reporting Standards Council (formerly Financial Reporting Standards Council) and adopted by the SEC, including SEC pronouncements.

The Company also prepares and issues consolidated financial statements in accordance with PFRS for the same period as the separate financial statements. These may be obtained at the registered office address of the Company or at the SEC.

#### **Bases of Measurement**

The separate financial statements are presented in United States (U.S.) Dollar, the functional and presentation currency of the Company. All amounts are rounded to the nearest U.S. Dollar, except when otherwise indicated.

The separate financial statements have been prepared on a historical cost basis, except for net retirement benefit obligation which is measured at the present value of the defined benefits obligation less fair value of plan assets, and lease liabilities which are measured at the present value of future lease payments. Historical cost is generally based on the fair value of the consideration given in exchange for an asset and the fair value of the consideration received in exchange for incurring a liability.

Fair value is the amount for which an asset could be exchanged, a liability settled or an equity instrument granted could be exchanged, between knowledgeable, willing parties in an arm's length transaction. The Company uses observable market data to the extent possible when measuring the fair value of an asset or a liability.

Fair values are categorized into different levels in a fair value hierarchy based on inputs used in the valuation techniques as follows:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities;
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable; and,
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

If the inputs used to measure the fair value of an asset or a liability might be categorized in different levels of the fair value hierarchy, then the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

The Company recognizes transfers between levels of the fair value hierarchy at the end of the reporting year during which the change has occurred.

Further information about the assumptions made in measuring fair values is included in Note 25 to the separate financial statements.

### **Adoption of Amended PFRS**

The accounting policies adopted are consistent with those of the previous financial year, except for the adoption of the following amended standards effective for annual periods beginning on or after January 1, 2022.

- Amendments to PFRS 3, Reference to Conceptual Framework The amendments replace the reference of PFRS 3 from the 1989 Framework to the current 2018 Conceptual Framework. The amendment included an exception that specifies that, for some types of liabilities and contingent liabilities, an entity applying PFRS 3 should refer to PAS 37, Provisions, Contingent Liabilities and Contingent Assets, or IFRIC 21, Levies, instead of the Conceptual Framework. The requirement would ensure that the liabilities recognized in a business combination would remain the same as those recognized applying the current requirements in PFRS 3. The amendment also added an explicit statement that contingent assets acquired in a business combination should not be recognized by an acquirer. The amendments should be applied prospectively.
- Amendments to PAS 16, Property, Plant and Equipment Proceeds Before Intended Use —
  The amendments prohibit deducting from the cost of property, plant and equipment any
  proceeds from selling items produced while bringing that asset to the location and condition
  necessary for its intended use. Instead, the proceeds and related costs from such items shall be
  recognized in profit or loss. There is no transition relief for first-time adopters.
- Amendments to PAS 37, Onerous Contracts Cost of Fulfilling a Contract The amendments specify which costs shall be included when assessing whether a contract is onerous or loss-making. The 'costs of fulfilling' a contract comprise the 'costs that relate directly to the contract'. These costs can either be incremental (e.g., the costs of direct labor and materials) or can be an allocation of costs directly related to fulfilling a contract (e.g., depreciation of fixed assets). At the date of initial application, the cumulative effect of applying the amendments is recognized as an opening balance adjustment to retained earnings or other component of equity, as applicable. Accordingly, the comparatives are not restated.
- Annual Improvements to PFRS 2018 to 2020 Cycle:
  - o Amendment to PFRS 9, Financial Instruments Fees in the '10 per cent' Test for Derecognition of Financial Liabilities The amendment clarifies which fees an entity shall include when it applies the '10 per cent' test in assessing whether to derecognize a financial liability (i.e. whether the terms of a new or modified financial liability is substantially different from the terms of the original financial liability). These fees include only those paid or received between the borrower and the lender, including fees paid or received by either the borrower or the lender on the other's behalf. The amendment applies to financial liabilities that are modified or exchanged on or after the beginning of the annual reporting period in which the entity first applied the amendment.

 Amendment to PFRS 16, Leases - Lease Incentives - The amendment removed from Illustrative Example 13 the illustration of the reimbursement of leasehold improvements by the lessor. The objective of the amendment is to avoid any potential confusion regarding the treatment of lease incentives because of how the requirements for lease incentives are illustrated.

The adoption of the foregoing amended PFRS did not have any material effect on the Company's separate financial statements. Additional disclosures have been included in the notes to the separate financial statements, as applicable.

#### **Amended PFRS Issued but Not Yet Effective**

Relevant amended PFRS, which are not yet effective as at December 31, 2022 and have not been applied in preparing the separate financial statements, are summarized below.

Effective for annual periods beginning on or after January 1, 2023:

- Amendments to PAS 1, *Presentation of Financial Statements*, and PFRS Practice Statement 2, *Making Materiality Judgments Disclosure Initiative Accounting Policies —* The amendments require an entity to disclose its material accounting policies, instead of its significant accounting policies and provide guidance on how an entity applies the concept of materiality in making decisions about accounting policy disclosures. In assessing the materiality of accounting policy information, entities need to consider both the size of the transactions, other events or conditions and its nature. The amendments clarify (1) that accounting policy information may be material because of its nature, even if the related amounts are immaterial, (2) that accounting policy information is material if users of an entity's financial statements would need it to understand other material information in the financial statements, and (3) if an entity discloses immaterial accounting policy information, such information should not obscure material accounting policy information. In addition, PFRS Practice Statement 2 is amended by adding guidance and examples to explain and demonstrate the application of the 'four-step materiality process' to accounting policy information. The amendments should be applied prospectively. Earlier application is permitted.
- Amendments to PAS 8, Accounting Policies, Changes in Accounting Estimates and Errors Definition of Accounting Estimates The amendments clarify the distinction between changes in accounting estimates and changes in accounting policies, and the correction of errors. Under the new definition, accounting estimates are "monetary amounts in financial statements that are subject to measurement uncertainty". An entity develops an accounting estimate if an accounting policy requires an item in the financial statements to be measured in a way that involves measurement uncertainty. The amendments clarify that a change in accounting estimate that results from new information or new developments is not a correction of an error, and that the effects of a change in an input or a measurement technique used to develop an accounting estimate are changes in accounting estimates if they do not result from the correction of prior period errors. A change in an accounting estimate may affect only the profit or loss in the current period, or the profit or loss of both the current and future periods. Earlier application is permitted.
- Amendments to PAS 12, Income Taxes Deferred Tax Related Assets and Liabilities from a Single Transaction – The amendments require companies to recognize deferred tax on transactions that, on initial recognition, give rise to equal amounts of taxable and deductible temporary differences. The amendments should be applied on a modified retrospective basis. Earlier application is permitted.

Effective for annual periods beginning on or after January 1, 2024:

- Amendments to PFRS 16, Leases Lease Liability in a Sale and Leaseback The amendments clarify that the liability that arises from a sale and leaseback transaction, that satisfies the requirements in PFRS 15, Revenue from Contracts with Customers, to be accounted for as a sale, is a lease liability to which PFRS 16 applies and give rise to a right-of-use asset. For the subsequent measurement, the seller-lessee shall determine 'lease payments' or 'revised lease payments' in a way that the seller-lessee would not recognize any amount of the gain or loss that relates to the right of use retained by the seller-lessee. Applying this subsequent measurement does not prevent the seller-lessee from recognizing any gain or loss relating to the partial or full termination of a lease. Any gain or loss relating to the partial or full termination of the lease does not relate to the right of use retained but to the right of use terminated. The amendments must be applied retrospectively. Earlier application is permitted.
- Amendments to PAS 1, Presentation of Financial Statements Classification of Liabilities as Current or Noncurrent The amendments clarify the requirements for an entity to have the right to defer settlement of the liability for at least 12 months after the reporting period. The amendments also specify and clarify the following: (i) an entity's right to defer settlement must exist at the end of the reporting period, (ii) the classification is unaffected by management's intentions or expectations about whether the entity will exercise its right to defer settlement, (iii) how lending conditions affect classification, and (iv) requirements for classifying liabilities where an entity will or may settle by issuing its own equity instruments. The amendments must be applied retrospectively. Earlier application is permitted. If applied in earlier period, the Company shall also apply Amendments to PAS 1 Noncurrent Liabilities with Covenants for that period.

### Deferred effectivity -

Amendments to PFRS 10, Consolidated Financial Statements, and PAS 28 - Sale or Contribution
of Assets Between an Investor and its Associate or Joint Venture – The amendments address a
conflicting provision under the two standards. It clarifies that a gain or loss shall be recognized
fully when the transaction involves a business, and partially if it involves assets that do not
constitute a business. The effective date of the amendments, initially set for annual periods
beginning on or after January 1, 2016, was deferred indefinitely in December 2015 but earlier
application is still permitted.

Under prevailing circumstances, the adoption of the foregoing amended PFRS is not expected to have any material effect on the separate financial statements of the Company. Additional disclosures will be included in the notes to the separate financial statements, as applicable.

#### **Financial Assets and Liabilities**

#### **Recognition and Measurement**

Date of Recognition. The Company recognizes a financial asset or a financial liability in the separate statements of financial position when it becomes a party to the contractual provisions of a financial instrument. In the case of a regular way purchase or sale of financial assets, recognition and derecognition, as applicable, is done using settlement date accounting.

*Initial Recognition and Measurement.* Financial instruments are recognized initially at fair value, which is the fair value of the consideration given (in case of an asset) or received (in case of a liability). The initial measurement of financial instruments, except for those designated at fair value through profit and loss (FVPL), includes transaction cost.

"Day 1" Difference. Where the transaction in a non-active market is different from the fair value of other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Company recognizes the difference between the transaction price and fair value (a "Day 1" difference) in profit or loss. In cases where there is no observable market data on inception, the Company deems the transaction price as the best estimate of fair value and recognizes "Day 1" difference in profit or loss when the inputs become observable or when the instrument is derecognized. For each transaction, the Company determines the appropriate method of recognizing the "Day 1" difference.

#### Classification

The Company classifies its financial assets at initial recognition under the following categories: (a) financial assets at FVPL, (b) financial assets at amortized cost and (c) financial assets at fair value through other comprehensive income (FVOCI). Financial liabilities, on the other hand, are classified as either financial liabilities at FVPL or financial liabilities at amortized cost. The classification of a financial instrument largely depends on the Company's business model and its contractual cash flow characteristics.

As at December 31, 2022 and 2021, the Company does not have financial assets and liabilities at FVPL and financial assets at FVOCI.

Classification of Financial Instruments between Liability and Equity. A financial instrument is classified as liability if it provides for a contractual obligation to:

- Deliver cash or another financial asset to another entity;
- Exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavorable to the Company; or,
- Satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

If the Company does not have an unconditional right to avoid delivering cash or another financial asset to settle its contractual obligation, the obligation meets the definition of a financial liability.

*Financial Assets at Amortized Cost.* Financial assets shall be measured at amortized cost if both of the following conditions are met:

- the financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows; and,
- the contractual terms of the financial asset give rise, on specified dates, to cash flows that are solely payments of principal and interest on the principal amount outstanding.

After initial recognition, financial assets at amortized cost are subsequently measured at amortized cost using the effective interest method, less any allowance for impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate. Gains and losses are recognized in profit or loss when the financial assets are derecognized and through amortization process. Financial assets at amortized cost are included under current assets if realizability or collectability is within 12 months after the reporting period. Otherwise, these are classified as noncurrent assets.

As at December 31, 2022 and 2021, the Company's cash, trade and other receivables, due from related parties and refundable lease deposits (presented under "Other noncurrent assets") are classified under this category.

Financial Liabilities at Amortized Cost. Financial liabilities are categorized as financial liabilities at amortized cost when the substance of the contractual arrangement results in the Company having an obligation either to deliver cash or another financial asset to the holder, or to settle the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of its own equity instruments.

These financial liabilities are initially recognized at fair value less any directly attributable transaction costs. After initial recognition, these financial liabilities are subsequently measured at amortized cost using the effective interest method. Amortized cost is calculated by taking into account any discount or premium on the issue and fees that are an integral part of the effective interest rate. Gains and losses are recognized in profit or loss when the liabilities are derecognized or through the amortization process.

As at December 31, 2022 and 2021, the Company's trade and other payables (excluding customers' deposits and statutory payable), loans payable, lease liabilities, other liability and due to a related party are classified under this category.

#### Reclassification

The Company reclassifies its financial assets when, and only when, it changes its business model for managing those financial assets. The reclassification is applied prospectively from the first day of the first reporting period following the change in the business model (reclassification date).

For a financial asset reclassified out of the financial assets at amortized cost category to financial assets at FVPL, any gain or loss arising from the difference between the previous amortized cost of the financial asset and fair value is recognized in profit or loss.

For a financial asset reclassified out of the financial assets at amortized cost category to financial assets at FVOCI, any gain or loss arising from a difference between the previous amortized cost of the financial asset and fair value is recognized in other comprehensive income.

#### **Impairment of Financial Assets at Amortized Cost**

The Company records an allowance for expected credit loss (ECL). ECL is based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Company expects to receive. The difference is then discounted at an approximation to the asset's original effective interest rate.

For trade receivables, the Company has applied the simplified approach and has calculated ECL based on the lifetime ECL. The Company has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

For other financial assets at amortized cost, the Company has applied the general approach and ECL computation is based on the 12-month ECL, which pertains to the portion of lifetime ECL that results from default events on a financial instrument that are possible within 12 months after the reporting date. However, when there has been a significant increase in credit risk since initial recognition, the allowance will be based on the lifetime ECL. When determining whether the credit risk of a financial asset has increased significantly since initial recognition, the Company compares the risk of a default occurring on the financial instrument as at the reporting date with the risk of a default occurring on the financial instrument as at the date of initial recognition and consider reasonable and supportable information, that is available without undue cost or effort, that is indicative of significant increases in credit risk since initial recognition.

The Company considers a financial asset to be in default when the borrower is unlikely to pay its credit obligations to the Company in full, without recourse by the Company to actions. In assessing whether a borrower is in default, the Company considers qualitative and quantitative factors.

#### Derecognition

*Financial Assets.* A financial asset (or where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the right to receive cash flows from the asset has expired;
- the Company retains the right to receive cash flows from the financial asset, but has assumed an
  obligation to pay them in full without material delay to a third party under a "pass-through"
  arrangement; or,
- the Company has transferred its right to receive cash flows from the financial asset and either

   (a) has transferred substantially all the risks and rewards of the asset, or
   (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Company has transferred its right to receive cash flows from a financial asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all the risks and rewards of ownership of the financial asset nor transferred control of the financial asset, the financial asset is recognized to the extent of the Company's continuing involvement in the financial asset. Continuing involvement that takes the form of a guarantee over the transferred financial asset is measured at the lower of the original carrying amount of the financial asset and the maximum amount of consideration that the Company could be required to repay.

Financial Liabilities. A financial liability is derecognized when the obligation under the liability is discharged, cancelled or has expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in profit or loss.

#### Offsetting

Financial assets and financial liabilities are offset and the net amount is reported in the separate statements of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. This is not generally the case with master netting agreements, and the related assets and liabilities are presented gross in the separate statements of financial position.

#### **Inventories**

Inventories are initially measured at cost. Subsequently, inventories are stated at the lower of cost and net realizable value (NRV). Cost incurred in bringing each product to its present location and condition is accounted as follows:

Finished Goods. Costs of finished goods include direct materials and when applicable, direct labor and manufacturing overhead that have been incurred in bringing the inventories to their present location and condition. NRV represents the estimated selling price less estimated costs of completion and costs necessary to make the sale.

Raw and Packaging Materials and Parts and Supplies. Cost is determined using weighted average method. Costs include all costs directly attributable to the acquisition. NRV is the current replacement cost.

At each reporting date, inventories are assessed for impairment. When the NRV of the inventories is lower than the cost, the Company recognizes the inventory write-down as an expense in profit or loss. The amount of any reversal of any write-down of inventories, arising from an increase in NRV, is recognized as part of other income in profit or loss.

When inventories are sold, the carrying amount of those inventories is recognized as an expense in the year when the related revenue is recognized and the related inventory write-down is reversed.

#### Other Assets

Other assets that are expected to be realized over no more than 12 months after the reporting date are classified as current assets. Otherwise, these are classified as noncurrent assets.

Advances to Suppliers. Advances to suppliers are recognized whenever the Company pays in advance for its purchase of goods. These advances are measured at transaction price less any impairment in value. These are charged to the appropriate asset account upon receipt of goods.

Value-Added Tax (VAT). Revenue, expenses and assets are recognized net of the amount of VAT, except for receivables and payables that are stated with the amount of VAT included. The net amount of VAT recoverable from the taxation authority is presented as "Input VAT".

*Prepayments.* Prepayments (excluding prepaid taxes) are expenses paid in advance and recorded as assets before these are utilized. These are apportioned over the period covered by the payment and recognized in profit or loss when incurred. These are measured at face amount less any impairment in value.

Prepaid taxes are amounts withheld from collections of revenue or receivable and are deductible from income tax payable in the same year the revenue was recognized. These also include excess cash payment on income tax payable. Prepaid taxes in excess of income tax payable are carried forward to the succeeding year. These are measured at face amount, less any impairment in value. These can be utilized as payment for future income tax payable.

*Idle Assets.* Idle assets are those which are no longer used in the Company's operations. These are measured at cost less accumulated depreciation and impairment loss. The Company's idle assets are already fully provided with allowance for impairment loss.

#### **Investments in Subsidiaries and Joint Ventures**

The Company's investments in subsidiaries and joint ventures are carried in the separate statements of financial position at cost, less any impairment in value. A subsidiary is an entity in which the Company has control. A joint venture is a contractual arrangement whereby two or more parties undertake an economic activity which is subject to joint control.

An investor controls an investee when it is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

Control is generally accompanied by a shareholding of more than one-half of voting rights. The existence and effect of potential voting rights that are substantive are considered when assessing whether the Company controls an entity. The Company reassesses whether or not it controls an entity if facts and circumstances indicate that there are changes to one or more of the three elements of control.

A joint venture is a type of joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint venture. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

The investment is derecognized when it is sold or disposed of. Gains or losses arising from derecognition of an investment in a subsidiary are measured as the difference between the net proceeds and the carrying amount of the asset and are recognized in profit or loss when the asset is derecognized.

#### **Property, Plant and Equipment**

Property, plant and equipment, except construction-in-progress (CIP), are stated at cost less accumulated depreciation and amortization and any accumulated impairment in value. CIP represents structures under construction and is stated at cost. CIP is not depreciated until such time that the relevant assets are ready for use.

The initial cost of property, plant and equipment comprises its purchase price, after deducting trade discounts and rebates, and any directly attributable costs of bringing the asset to its working condition and location for its intended use. The cost of self-constructed assets includes the cost of materials and direct labor, any other directly attributable costs, the costs of dismantling and removing the items and restoring the site on which they are located and capitalized borrowing costs. Purchased software that is integral to the functionality of the related equipment is capitalized as part of the equipment.

Expenditures incurred after the property, plant and equipment have been put into operation, such as repairs, maintenance and overhaul costs, are normally recognized in profit or loss in the year the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property, plant and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as additional costs of property, plant and equipment. The cost of replacing a component of an item of property, plant and equipment is recognized if it is probable that the future economic benefits embodied within the component will flow to the Company, and its cost can be measured reliably. The carrying amount of the replaced component is derecognized.

When significant parts of an item of property, plant and equipment have different useful lives, these are accounted for as separate items (major components) of property, plant and equipment.

Depreciation and amortization are computed using the straight-line method over the following estimated useful lives of the property, plant and equipment:

Asset Type	Number of Years
Building	15 to 25
Machinery and equipment	15
Leasehold improvements	5 or lease term, whichever is shorter
Transportation equipment	5
Office and plant furniture, fixtures and equipment	5
Fishmeal facility	20

The estimated useful lives and depreciation and amortization method are reviewed periodically to ensure that these are consistent with the expected pattern of economic benefits from items of property, plant and equipment.

Fully depreciated and amortized assets are retained in the accounts until they are no longer in use and no further charge for depreciation and amortization is made in respect of those assets.

When assets are retired or otherwise disposed of, the cost and the related accumulated depreciation, amortization and any impairment in value are removed from the accounts. Any resulting gain or loss is recognized in profit or loss.

#### **Impairment of Nonfinancial Assets**

The carrying amounts of nonfinancial assets are reviewed for impairment when events or changes in circumstances indicate that the carrying amount may not be recoverable. If any such indication exists and when the carrying amounts exceed the estimated recoverable amounts, the assets or cash-generating units are written down to their recoverable amounts. The recoverable amount of the asset is the greater of the fair value less cost to sell or value in use. The fair value less cost to sell is the amount obtainable from the sale of an asset in an arm's-length transaction less the cost of disposal. In assessing value in use, the estimated future cash flows are discounted to their present value using a pretax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs. Impairment losses are recognized in profit or loss.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. In such instance, the carrying amount of the asset is increased to its recoverable amount. However, that increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization for property, plant and equipment, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in profit or loss. After such reversal, the depreciation and amortization charges for property, plant and equipment are adjusted in future years to allocate the asset's revised carrying amount, on a systematic basis over its remaining useful life.

#### **Equity**

Capital Stock and APIC. Capital stock is measured at par value for all shares issued. Incremental costs, net of tax, incurred that are directly attributable to the issuance of new shares are recognized in equity as a reduction from related APIC or retained earnings. Proceeds or fair value of the consideration received in excess of par value are recognized as APIC.

*Deficit.* Deficit represent the cumulative balance of the Company's results of operations as at reporting date. Deficit may also include effect of changes in accounting policy as may be required by the standard's transitional provision.

Other Comprehensive Income. Other comprehensive income comprises of items of income and expenses that are not recognized in profit or loss for the year in accordance with PFRS. Other comprehensive income pertains to remeasurement gain on retirement benefit obligation.

Treasury Stock. Treasury stock represents Company's own equity instruments which are reacquired are recognized at cost and deducted from equity. Upon reissuance of treasury stock, the "Treasury stock" account is credited at cost. The excess of proceeds from reissuance over the cost of treasury stock is credited to APIC. The excess of cost of treasury stock over the proceeds from reissuance is debited to APIC but only to the extent of previously set-up APIC for the same class of shares of stock. Otherwise, the excess is debited against retained earnings or charged to deficit.

#### **Income Recognition**

#### Revenue

The Company generates revenue primarily from sale of goods.

Revenue from Contracts with Customers. Revenue from contracts with customers is recognized when the performance obligation in the contract has been satisfied, either at a point in time or over time. Revenue is recognized over time if one of the following criteria is met: (a) the customer simultaneously receives and consumes the benefits as the Company performs its obligations; (b) the Company's performance creates or enhances an asset that the customer controls as the asset is created or enhanced; or (c) the Company's performance does not create an asset with an alternative use to the Company and the Company has an enforceable right to payment for performance completed to date. Otherwise, revenue is recognized at a point in time.

The Company also assesses its revenue arrangements to determine if it is acting as a principal or as an agent. The Company has assessed that it acts as a principal in all of its revenue sources.

Revenue from sale of goods is recognized, net of returns and discounts, when the significant risks and rewards of ownership of the goods have passed to the customers, which is normally upon delivery to and acceptance of the goods by the customers.

#### **Other Income**

The Company's other sources of income are recognized as income when earned. Interest income is recognized, net of final tax, on a time proportion basis using the effective interest method.

#### **Contract Balances**

*Receivables.* A receivable represents the Company's right to an amount of consideration that is unconditional (i.e., only the passage of time is required before payment of the consideration is due).

Contract Assets. A contract asset is the right to consideration in exchange for goods or services transferred to the customer. If the Company performs by transferring goods or services to a customer before the customer pays a consideration or before payment is due, a contract asset is recognized for the earned consideration that is conditional.

As at December 31, 2022 and 2021, the Company does not have outstanding contract assets.

Contract Liabilities. A contract liability is the obligation to transfer goods or services to a customer for which the Company has received consideration (or an amount of consideration is due) from the customer. If a customer pays a consideration before the Company transfers goods or services to the customer, a contract liability is recognized when the payment is made by the customer or when the payment is due (whichever is earlier). Contract liabilities are recognized as revenue when the Company performs under the contract.

The Company considers its customers' deposits as contract liabilities.

Cost to Obtain a Contract. The incremental costs of obtaining a contract with a customer are recognized as an asset if the Company expects to recover them. Otherwise, these are treated as expense.

Contract Fulfillment Asset. Contract fulfillment costs are divided into: (i) costs that give rise to an asset; and (ii) costs that are expensed as incurred. When determining the appropriate accounting treatment for such costs, the Company first considers any other applicable standards. If those standards preclude capitalization of a particular cost, then an asset is not recognized under PFRS 15. If other standards are not applicable to contract fulfillment costs, the Company applies the following criteria which, if met, result in capitalization: (i) the costs directly relate to a contract or to a specifically identifiable anticipated contract; (ii) the costs generate or enhance resources of the entity that will be used in satisfying (or in continuing to satisfy) performance obligations in the future; and (iii) the costs are expected to be recovered. The assessment of these criteria requires the application of judgment, in particular when considering if costs generate or enhance resources to be used to satisfy future performance obligations and whether costs are expected to be recoverable.

As at December 31, 2022 and 2021, the Company does not have contract fulfillment assets.

#### **Cost and Expense Recognition**

Costs and expenses are recognized in profit or loss when a decrease in future economic benefit related to a decrease in an asset or an increase in a liability has arisen which can be measured reliably.

Cost of Goods Sold. Cost of goods sold is recognized as expense when the related goods are sold.

*Selling and Administrative Expenses.* Selling expenses constitute costs incurred to sell and market the goods and services. Administrative expenses constitute costs of administering the business. These are recognized in profit or loss in the period when these are incurred.

*Interest Expense.* Interest expense is recognized in a time proportion basis using the effective interest method.

Other Charges. Expenses from other sources are expensed as incurred.

#### Leases

The Company assesses whether the contract is, or contains, a lease. To assess whether a contract conveys the right to control the use of an identified assets for a period of time, the Company assesses whether, throughout the period of use, it has both of the following:

- i. the right to obtain substantially all of the economic benefits from the use of the identified asset; and,
- ii. the right to direct the use of the identified asset.

If the Company has the right to control the use of an identified asset for only a portion of the term of the contract, the contract contains a lease for that portion of the term. The Company also assesses whether a contract contains a lease for each potential separate lease component.

At the commencement date, the Company recognizes right-of-use (ROU) assets and lease liabilities for all leases, except for short-term leases and leases for which the underlying asset is of low value in which case the lease payments associated with those leases are recognized as an expense on a straight-line basis.

*ROU Assets.* At the commencement date, the Company measures ROU assets at the assets' carrying value as if PFRS 16 had been applied since the commencement date of the lease. The cost comprises:

- any lease payments made at or before the commencement date less any lease incentives received;
- ii. any initial direct costs; and,
- iii. an estimation of costs to be incurred by the Company in dismantling and removing the underlying asset, when applicable.

After the commencement date, ROU assets are carried at cost less any accumulated amortization and accumulated impairment losses, and adjusted for any remeasurement of the related lease liabilities. The ROU assets are amortized over the shorter of the lease terms or the useful lives of the underlying assets, which is five years.

Lease Liabilities. At commencement date, the Company measures lease liabilities at the present value of future lease payments using the interest rate implicit in the lease, if that rate can be readily determined. Otherwise, the Company uses its incremental borrowing rate.

Lease payments included in the measurement of a lease liability comprise the following:

- i. fixed payments, including in-substance fixed payments;
- ii. variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date;

- iii. amounts expected to be payable by the lessee under residual value guarantees; and,
- iv. the exercise price under a purchase option that the Company is reasonably certain to exercise; lease payments in an optional renewal period if the Company is reasonably certain to exercise an extension option; and penalties for early termination of a lease unless the Company is reasonably certain not to terminate early.

Lease liabilities are subsequently measured at amortized cost. Interest on the lease liabilities and any variable lease payments not included in the measurement of lease liabilities are recognized in profit or loss unless these are capitalized as costs of another asset. Variable lease payments not included in the measurement of the lease liabilities are recognized in profit or loss when the event or condition that triggers those payments occurs.

If there is a change in the lease term or if there is a change in the assessment of an option to purchase the underlying asset, lease liabilities are remeasured using a revised discount rate considering the revised lease payments on the basis of the revised lease term or reflecting the change in amounts payable under the purchase option. Lease liabilities are also remeasured using the revised lease payments if there is a change in the amounts expected to be payable under a residual value guarantee or a change in future lease payments resulting from a change in an index or a rate used to determine those payments or changes in lease payments in which the practical expedient on COVID-19 related rent concessions is applied.

For income tax reporting purposes, payments under lease agreements are treated as deductible expense in accordance with the terms of the lease agreements.

#### **Employee Benefits**

Short-term Benefits. Short-term employee benefits are recognized as expense in the period when the economic benefits are given. Unpaid benefits at the end of the accounting period are recognized as accrued expense while benefits paid in advance are recognized as prepayment to the extent that it will lead to a reduction in future payments. Short-term benefits given by the Company to its employees include salaries and wages, social security contributions, short-term compensated absences and non-monetary benefits.

Retirement Benefits. Retirement benefit costs are actuarially determined using the projected unit credit method. This method reflects services rendered by employees up to the date of valuation and incorporates assumptions concerning employees' projected salaries.

The Company recognizes service costs comprising of current service costs and net interest expense on the retirement benefits liability in profit or loss.

The Company determines the net interest expense on defined benefit obligation by applying the discount rate to the net retirement benefit obligation at the beginning of the year, taking into account any changes in the liability during the period as a result of contributions and benefit payments.

Remeasurements of the net retirement benefit obligation, which consist of actuarial gains and losses and the return on plan asset (excluding amount charged in net interest) are recognized immediately in other comprehensive income and are not reclassified to profit or loss in subsequent periods.

Plan assets are assets that are held in trust and managed by a trustee bank. Plan assets are not available to the creditors of the Company, nor can they be paid directly to the Company. The fair value of the plan assets is based on the market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations). If the fair value of the plan assets is higher than the present value of the defined benefit obligation, the measurement of the resulting defined benefit asset is limited to the present value of economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The net retirement benefit obligation recognized by the Company is the present value of the defined benefit obligation reduced by the fair value of plan asset. The present value of defined benefit obligation is determined by discounting the estimated future cash outflows using risk-free interest rates of government bonds that have terms to maturity approximating the terms of the related retirement benefit obligation.

The Company contributes to the retirement fund based on the actuarial valuation report. The contributions to the retirement plan consist of annual normal cost and amortization of any unfunded past service liability. The Company is not required to contribute when the fair value of plan assets exceeds the present value of retirement benefit obligation.

Actuarial valuation is made with sufficient regularity by a qualified actuary so that the amounts recognized in the separate financial statements do not differ materially from the amounts that would be determined at the reporting date.

#### Income (Loss) per Share

The Company presents basic and diluted income (loss) per share data for its common shares.

Basic income (loss) per share is calculated by dividing the net income (loss) attributable to common shareholders of the Company by the weighted average number of common shares issued and outstanding during the year. There are no potential dilutive shares.

#### **Income Taxes**

*Current tax.* Current tax liabilities for the current and prior years are measured at the amounts expected to be paid to the taxation authority. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the reporting date.

*Deferred tax.* Deferred tax is provided on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences. Deferred tax assets are recognized for all deductible temporary differences, and the carry-forward benefits of unused net operating loss carryover (NOLCO) and excess minimum corporate income tax (MCIT) over regular corporate income tax (RCIT), to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences, and the carryforward benefits of unused NOLCO and excess MCIT can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient future taxable profit will be available to allow all or part of the deferred income tax assets to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates and tax laws that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rates and tax laws in effect at the reporting date.

Deferred tax relating to items recognized outside profit or loss is recognized outside profit or loss. Deferred tax items are recognized in relation to the underlying transaction either in other comprehensive income or directly in equity.

Offsetting. Current tax assets and current tax liabilities are offset, or deferred tax assets and deferred tax liabilities are offset if, and only if, an enforceable right exists to offset the amounts and it can be demonstrated without undue cost or effort that the Company plans either to settle on a net basis or to realize the asset and settle the liability simultaneously.

#### **Foreign Currency-denominated Transactions and Translation**

Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency rate at the reporting date. All differences are taken to the separate statement of comprehensive income. Nonmonetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Nonmonetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

For income tax reporting purposes, foreign exchange gains or losses are treated as taxable income or deductible expenses in the year such are realized.

#### **Related Party Relationships and Transactions**

Related parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control or common significant influence. Related parties may be individuals or corporate entities. Such relationships also exist between and/or among entities that are under common control with the reporting enterprise, or between and/or among the reporting enterprises and their key management personnel, directors, or its stockholders. In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely the legal form.

Related party transactions are considered material and/or significant if (i) these transactions amount to 10% or higher of the Company's total assets or, (ii) there are several transactions or a series of transactions over a 12-month period with the same related party amounting to 10% or higher of the Company's total assets. Details of transactions entered into by the Company with related parties are reviewed by the BOD in accordance with the Company's related party transactions policies.

Related party transactions consist of transfers of resources, services or obligations between the Company and its related parties, regardless of whether a price is charged.

#### **Provisions**

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. Provisions are reviewed at the end of reporting period and adjusted to reflect the current best estimate.

#### **Contingencies**

Contingent liabilities are not recognized in the separate financial statements but are disclosed in the notes to separate financial statements unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the separate financial statements but are disclosed in the notes to separate financial statements when an inflow of economic benefits is probable.

#### **Events after the Reporting Period**

The Company identifies subsequent events as events that occurred after the reporting period but before the date when the separate financial statements were authorized for issue. Any subsequent event that provides additional information about the Company's financial position at the reporting period is reflected in the separate financial statements. Non-adjusting subsequent events are disclosed in the notes to separate financial statement, when material.

#### 3. Significant Judgments, Accounting Estimates and Assumptions

The preparation of the Company's separate financial statements requires management to make judgments, accounting estimates and use assumptions that affect the reported amounts of revenue, expenses, assets and liabilities and disclosure of contingent liabilities, at the end of the reporting period. The judgments and accounting estimates used in the separate financial statements are based on management's evaluation of relevant facts and circumstances as at the reporting date.

While the Company believes that the assumptions are reasonable and appropriate, significant differences in the actual experience or significant changes in the assumptions may materially affect the estimated amounts. Actual results could differ from such estimates.

The judgments, estimates and underlying assumptions are reviewed on an ongoing basis. Changes to accounting estimates are recognized in the period in which the estimate is revised if the change affects only that period or in the period of the change and future periods if the revision affects both current and future periods.

The Company believes that the following represent a summary of these significant judgments, estimates and assumptions and the related impact and associated risks in the separate financial statements.

Determining the Functional Currency. Management has determined that the functional currency of the Company is the U.S. Dollar, which is the currency of the primary economic environment in which the Company operates in and it is also the currency that mainly influences the operations of the Company.

Determining Control Over Subsidiaries. Control is presumed to exist when an investor is exposed, or has rights, to variable returns from its involvement with the subsidiaries and has the ability to affect those returns through its power over the subsidiaries. Management has determined that by virtue of its majority ownership of voting rights or by the power to cast the majority of votes through its representatives in the BOD of its subsidiaries as at December 31, 2022 and 2021, the Company has the ability to exercise control over these investees.

Classifying Financial Assets and Liabilities. The Company has determined that it shall classify its financial assets at amortized cost on the basis of the following conditions met:

- The asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows; and,
- The contractual terms of the financial asset give rise, on specified dates, to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Moreover, the Company has determined that it shall classify its financial liabilities at amortized cost using the effective interest method.

Classifying Lease Commitments. The Company has entered into leases for its forklifts, container vans, warehouse, plant and office. For short-term leases, lease payments are recognized as expense on a straight-line basis over the lease term (see Note 22). For long term leases, the Company recognizes ROU assets and lease liabilities measured at the present value of lease payments to be made over the lease term using the Company's incremental borrowing rate.

Information on the Company's ROU assets are presented under "Property, plant and equipment" and lease liabilities are disclosed in Notes 9 and 22, respectively.

Assessing the ECL on Trade Receivables. The Company applies the simplified approach in measuring ECL, which uses a lifetime expected loss allowance. To measure the ECL, these receivables have been grouped based on shared credit risk characteristics and the days past due.

The expected loss rates are initially based on the Company's historical default rates. These historical default rates are adjusted to reflect current and forward-looking information on macroeconomic factors affecting the ability of the customers to settle the receivables. The Company has identified macroeconomic factors (i.e., gross domestic product growth rates, foreign exchange rates, inflation rate, etc.) that are relevant and accordingly adjust the historical loss rates based on expected changes in these factors.

The assessment of the correlation between historical default rates, forecast economic conditions and ECL is a significant estimate. The amount of ECL is sensitive to changes in circumstances and of forecast economic conditions. The Company's historical credit loss experience and forecast of economic conditions may also not be representative of the customer's actual default in the future.

Information about the ECL on the Company's trade receivables is disclosed in Note 26.

The carrying amount of trade and other receivables and provision for and allowance for credit losses on trade and other receivables are disclosed in Note 5.

Assessing the ECL on Other Financial Assets at Amortized Cost. The Company determines the allowance for ECL using general approach. The Company calculates ECL for its other financial assets at amortized cost at initial recognition by considering the occurrences and probabilities of possible defaults only for the next 12 months, rather than the life of the asset. It continues to apply this method until a significant increase in credit risk has occurred, at which point the loss allowance is measured based on lifetime ECL.

When determining if there has been a significant increase in credit risk, the Company considers reasonable and supportable information that is available without undue cost or effort and that is relevant for the particular financial instrument being assessed such as, but not limited to, the following factors:

- actual or expected external and internal credit rating downgrade;
- existing or forecasted adverse changes in business, financial or economic conditions; and,
- actual or expected significant adverse changes in the operating results of the counterparty.

No provision for credit losses on other financial assets at amortized cost was recognized in 2022, 2021, and 2020.

The carrying amounts of the Company's cash in banks, due from related parties and refundable lease deposits (presented under "Other noncurrent assets") are disclosed in Notes 4, 10 and 13.

Estimating the NRV of Inventories. The NRV of inventories represents the estimated selling price for inventories less all estimated costs of completion and cost necessary to make the sale for finished goods, and current replacement costs for raw and packaging materials and parts and supplies. The Company determines the estimated selling price for inventories based on the recent sale transaction of similar goods with adjustments to reflect any changes in economic conditions since the date the transactions occurred. The Company records provisions for the excess of cost over NRV of inventories. While the Company believes that the estimates are reasonable and appropriate, significant differences in the actual experience or significant changes in estimates may materially affect the profit or loss and equity.

The carrying amounts of inventories carried at lower of cost and NRV are disclosed in Note 6.

Estimating the Useful Lives of Property, Plant and Equipment. The Company estimates the useful lives of property, plant and equipment based on the period over which the assets are expected to be available for use. The estimates are based on a collective assessment of industry practice, internal technical evaluation and experience with similar assets. The estimated useful lives of property, plant and equipment are reviewed at each reporting date and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the assets. Future results of operations could be materially affected by changes in estimates brought about by changes in the factors mentioned above. The amount and timing of recording of depreciation and amortization expense for any period would be affected by changes in these factors and circumstances.

There were no changes in the estimated useful lives of the Company's property, plant and equipment in 2022, 2021 and 2020.

The carrying amount of property, plant and equipment is disclosed in Note 9.

Estimating the ROU Assets and Lease Liabilities. The Company's ROU assets and lease liabilities are initially measured at the present value of lease payments. In determining the appropriate discount rate, the Company considered readily available interest rate implicit in the lease agreements, interest rate on its borrowings and the term of each lease commitment. The Company determined that the implicit rate in the lease agreement is not readily available and that the interest rate on its borrowings represents the appropriate financing cost in leasing the underlying assets. The incremental borrowing rate used in the lease is the rate that would cause the present value of the lease payments and unguaranteed residual to equal the sum of the fair value of the underlying assets and initial direct costs incurred.

The carrying amounts of ROU assets presented under "Property, plant and equipment" and lease liabilities are disclosed in Notes 9 and 22, respectively.

Assessing the Impairment of Nonfinancial Assets. The Company assesses impairment on its nonfinancial assets whenever events or changes in circumstances indicate that the carrying amount of the assets or group of assets may not be recoverable. The relevant factors that the Company considers in deciding whether to perform an asset impairment review include the following:

- significant underperformance of a business in relation to expectations;
- significant negative industry or economic trends; and,
- significant changes or planned changes in the use of the assets.

Whenever the carrying amount of an asset exceeds its recoverable amount, an impairment loss is recognized. Recoverable amounts are estimated for individual assets or, if it is not possible, for the cash-generating unit to which the asset belongs. Recoverable amount represents the greater of the fair value less cost to sell and the value in use.

The recoverable amount of property, plant and equipment represents the assets' value in use. Value in use is determined as the present value of estimated future cash flows expected to be generated from the continued use of the assets. The estimated cash flows are projected using growth rates based on historical experience and business plans and are discounted using pretax discount rates that reflect the current assessment of the time value of money and the risks specific to the assets.

No provision for impairment loss was recognized for other current assets and property, plant and equipment in 2022, 2021 and 2020. The carrying amounts of other current assets and property, plant and equipment are disclosed in Notes 7 and 9.

Provision for impairment loss recognized on investment in PT IAFI in 2017 and carrying amounts of investments in subsidiaries are disclosed in Note 8.

Estimating the Retirement Benefit Costs. The determination of the obligation and costs of retirement benefits is dependent on the assumptions used by the actuary in calculating such amounts. These assumptions, which include, among others, discount rates and salary increase rates may differ from actual developments in the future. Due to the complexities involved in the valuation and its long-term nature, the retirement benefit obligation is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date.

The parameter most subject to change is the discount rate. The discount rate assumption is based on the Bankers Association of the Philippines PHP Bloomberg Valuation Reference Rates benchmark reference curve for the government securities market considering average years of remaining working life of the employees as the estimated term of the defined benefit obligation.

The Company's retirement benefit obligation is disclosed in Note 14.

Recognizing the Deferred Tax Assets. The carrying amounts of deferred tax assets at each reporting date are reviewed and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilized. The Company's assessment on the recognition of deferred tax assets on deductible temporary differences and carryforward benefits from unused NOLCO and excess MCIT is based on the forecasted taxable income of the subsequent reporting periods. This forecast is based on the Company's past results and future expectations on revenue and expenses.

Information on the Company's recognized and unrecognized deferred tax assets are disclosed in Note 24.

Evaluating the Provisions and Contingencies. The Company provides for present obligations (legal or constructive) where it is probable that there will be an outflow of resources embodying economic benefits that will be required to settle said obligations. An estimate of the provision is based on known information at the end of reporting period, net of any estimated amount that may be reimbursed to the Company. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects the risks specific to the liability. The amount of provision is being re-assessed at least on an annual basis to consider new relevant information.

Provisions recognized are disclosed in Note 18. Pursuant to PAS 37, *Provisions, Contingent Liabilities and Contingent Assets*, certain information expected to seriously prejudice the position of an entity, subject of the provision need not be disclosed.

Contingent liabilities are disclosed in the notes to consolidated financial statements unless the possibility of an outflow of resources embodying economic benefits is remote.

#### 4. Cash

This account consists of:

	2022	2021
Cash on hand	\$1,255	\$1,583
Cash in banks	2,993,463	4,344,349
	\$2,994,718	\$4,345,932

Cash in banks earn interest at the prevailing bank deposit rates.

Interest income was derived from the following:

	Note	2022	2021	2020
Cash in banks		\$222	\$3,784	\$1,556
Due from related parties	13	_	54,467	108,664
		\$222	\$58,251	\$110,220

# 5. Trade and Other Receivables

This account consists of:

	Note	2022	2021
Trade receivables from:			
Third parties		\$5,976,444	\$4,167,198
Related party	13	234,185	234,185
Others		734,805	500,594
		6,945,434	4,901,977
Allowance for ECL		(500,426)	(525,895)
		\$6,445,008	\$4,376,082

Trade receivables from third parties are noninterest-bearing and are generally collected within 90 days.

Trade receivables amounting to \$2.6 million and \$1.9 million are used to secure short-term loans from local banks as at December 31, 2022 and 2021, respectively (see Note 12).

Other receivables include advances to employees that are subject to salary deduction.

Movements in the allowance for ECL are as follows:

	Note	2022	2021
Balance at beginning of year		\$525,895	\$699,647
Reversals/write-off		(25,469)	(183,047)
Provisions	18		9,295
Balance at end of year		\$500,426	\$525,895

#### 6. Inventories

This account consists of:

	Note	2022	2021
At cost:			
Finished goods	17	\$2,776,150	\$4,546,026
Raw materials and packaging supplies		2,842,375	2,032,446
Parts and supplies		196,462	186,978
		\$5,814,987	6,765,450
At NRV:			
Finished goods		2,640,058	3,245,649
Raw materials and packaging supplies		2,702,885	1,893611
		5,342,943	5,139,260
At lower of cost and NRV		\$5,539,405	\$5,326,238

Movements in the inventory write-down are as follows:

	Note	2022	2021
Balance at beginning of year		\$1,439,212	\$2,044,317
Reversals		(1,163,630)	(723,281)
Provision	18		118,176
Balance at end of year		\$275,582	\$1,439,212

Reversal of inventory write-down mainly pertains to inventories condemned and subsequently sold with selling price lower than the cost. These were recognized as part of cost of goods sold.

Raw materials charged to cost of goods sold amounted to \$23.0 million, \$22.2 million, and \$38.7 million in 2022, 2021 and 2020, respectively (see Note 17).

#### 7. Other Current Assets

This account consists of:

	2022	2021
Advances to suppliers	\$1,923,276	\$1,699,779
Input VAT	941,216	807,351
Prepayments:		
Subscriptions	78,184	33,092
Taxes	69,414	36,139
Insurance	35,287	73,977
Rent	24,807	39,060
Others	26,438	62,452
	\$3,098,622	\$2,751,850

#### 8. Investments in Subsidiaries

Details of investments are as follows:

Name of Subsidiaries	2022	2021
BGB	\$6,177,761	\$6,177,761
PT IAFI	4,999,000	4,999,000
AMHI	294,037	294,037
	11,470,798	11,470,798
Allowance for impairment loss	(4,999,000)	(4,999,000)
	\$6,471,798	\$6,471,798

In 2021, the Company sold its interest in Akaroa amounting to \$2.3 million for a total consideration of NZD 7.50 million (\$5.1 million), inclusive of payments for foreign dividends and other related costs. The disposal of Akaroa resulted in a gain on sale of \$1.3 million. The Company earned and received foreign dividend from Akaroa amounting to \$1.2 million (see Note 19). The cash proceeds from the foreign dividends were used to pay-off the Company's loans payable in March 2022.

No impairment was recognized in 2022, 2021 and 2020.

# 9. Property, Plant and Equipment

Depreciation and amortization

Allowance for Impairment Losses
Balance at beginning and end of year

Balance at end of year

**Carrying Amount** 

Retirement

The composition of and movements in this account are as follows:

87,488

866,716

\$568,332

(3,937)

460,091

(245,014)

2,472,451

101,406

\$2,482,447

24,177

(3,751)

98,228

\$139,834

_						2022				
_					Office	Plant				
					Furniture,	Furniture,				
		Machinery	Leasehold	Transportation	Fixtures and	Fixtures and	Fishmeal			
	Building	and Equipment	Improvements	Equipment	Equipment	equipment	Facility	CIP	ROU Assets	Total
Cost										
Balance at beginning of year	\$1,435,048	\$5,056,304	\$238,062	\$337,903	\$246,146	\$45,043	\$1,601,900	\$-	\$633,208	\$9,593,614
Additions	_	755,216	13,681	12,369	13,265	18,047	26,633	24,761	_	863,972
Disposals	_	(31,112)	_	_	_	_	_	_	_	(31,112)
Retirement	_	· · · -	-	(111,006)	(1,928)	-	-	_	_	(112,934)
Balance at end of year	1,435,048	5,780,408	251,743	239,266	257,483	63,090	1,628,533	24,761	633,208	10,313,540
Accumulated Depreciation and Amortization										•
Balance at beginning of year	866,716	2,472,451	98,228	130,560	138,461	42,035	136,488	_	459,294	4,344,233
Depreciation and amortization	91,574	461,708	25,195	32,456	5,791	7,208	83,025	_	153,098	860,055
Disposals	· -	(25,535)	· -	· -	· -	· -	· -	_	_	(25,535)
Retirement	_	-	_	(97,803)	(1,928)	_	_	_	_	(99,731)
Balance at end of year	958,290	2,888,025	123,423	65,213	142,324	49,243	219,513	_	612,392	5,079,022
Allowance for Impairment Losses										•
Balance at beginning and end of year	_	101,406	_	_	_	_	_	_	_	101,406
Carrying Amount	\$476,758	\$2,790,977	\$128,320	\$174,053	\$115,159	\$13,847	\$1,409,020	\$24,761	\$20,816	\$5,133,112
						2021				
<del>-</del>					Office	Plant				
					Furniture,	Furniture,				
		Machinery	Leasehold	Transportation	Fixtures and	Fixtures and	Fishmeal			
	Building	and Equipment	Improvements	Equipment	Equipment	equipment	Facility	CIP	ROU Assets	Total
Cost				-4	-41	-4				. 3601
Balance at beginning of year	\$1,435,102	\$4,795,169	\$239,581	\$349,403	\$448,467	\$67,445	\$1,601,900	\$-	\$633,208	\$9,570,275
Additions	3,937	556,520	2,232	98,739	1,669	3,208	-	_	-	666,305
Retirement	(3,991)	(295,385)	(3,751)	(110,239)	(203,990)	(25,610)	_	_	_	(642,966)
Balance at end of year	1,435,048	5,056,304	238,062	337,903	246,146	45,043	1,601,900	_	633,208	9,593,614
Accumulated Depreciation and Amortization	,,	-,,	,,,	,- ,-	-,	-,	, ,		,	
Balance at beginning of year	783,165	2,257,374	77,802	212,046	307,013	55,040	56,355	_	306,196	4,054,991
Danasiation and amortication	07.400	400.001	24.177	20.752	15 504	11 772	80 133		152,000	001.007

28,753

(110,239)

130,560

\$207,343

15,584

(184, 136)

138,461

\$107,685

11,773

(24,778)

42,035

\$3,008

80,133

136,488

\$1,465,412

153,098

459,294

\$173,914

\$-

861,097

(571,855)

101,406

\$5,147,975

4,344,233

In March 2022, the Company entered into a 20-year agreement with a third party for the purchase of solar power equipment on installment basis. The agreement requires the Company to pay fixed monthly fee with agreed interest (see Note 12).

The cost of the solar power equipment amounted to \$549,318 which is presented as part of "Machinery and equipment" account. As at December 31, 2022, the current and noncurrent portions of the related liability amounted to \$14,307 and \$470,267, respectively.

In 2022, the Company sold several machinery and equipment for \$26,647 resulting in a gain of \$21,070 (see Note 19).

In 2022 and 2021, the Company retired several property and equipment resulting in a loss of \$13,203 and \$71,111, respectively (see Note 19).

The cost of fully depreciated property, plant and equipment still used in Company's operations amounted to \$896,770 and \$815,392 as at December 31, 2022 and 2021, respectively.

Depreciation and amortization charged to operations are as follows:

	Note	2022	2021	2020
Cost of goods sold	17	\$785,462	\$779,411	\$650,515
Selling and administrative expenses	18	74,593	81,686	90,291
		\$860,055	\$861,097	\$740,806

The Company assesses impairment on its property, plant and equipment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. The relevant factors that the Company considers in their impairment assessment when there is significant underperformance of a business in relation to expectations, decline in economic trends or changes in the use of the assets.

Management has assessed that the amount of allowance for impairment losses of the Company's property, plant and equipment as at December 31, 2022 and 2021 is sufficient.

#### 10. Other Noncurrent Assets

This account consists of:

	Note	2022	2021
Idle assets		\$13,928,472	\$13,928,472
Receivable from Wild Catch Fisheries, Inc. (WCFI)	13	2,183,281	2,183,281
Refundable lease deposits	22	1,609,157	1,699,263
Investments in joint ventures	13	280,243	280,243
		18,001,153	18,091,259
Allowance for impairment losses		(16,391,996)	(16,391,996)
		\$1,609,157	\$1,699,263

Idle assets pertain to fishing vessels that were no longer used in the Company's operations. Idle assets were fully provided with an allowance as at December 31, 2022 and 2021.

Receivable from WCFI pertains to the proceeds from the sale of a fishing vessel and advances for fish deposit. WCFI ceased its commercial fishing operations since 2014. This was fully provided with allowance for impairment loss.

Refundable lease deposits pertain to lease deposits for plant and office (see Note 22).

Investments in joint ventures pertain to 39% ownership interest in FDCP, Inc. (FDCP) and 40% ownership interest in WCFI. FDCP has ceased its manufacturing and wholesale of tin cans operations in 2015. The Company's investments in joint ventures are fully provided with allowance for impairment losses.

#### 11. Trade and Other Payables

This account consists of:

	Note	2022	2021
Trade payables to:			
Third parties		\$2,806,965	\$1,908,478
Related parties	13	260,957	260,957
Accruals for:			
Outside services		146,927	45,254
Salaries, wages and other benefits		45,453	47,212
Interest	27	43,323	44,662
Professional fees		40,671	297,995
Customs, brokerage and demurrage		8,751	122,852
Others		375,804	394,776
Statutory payable		363,173	159,883
Customers' deposits		1,849	143,003
		\$4,093,873	\$3,425,072

Trade payables from third parties are noninterest-bearing and are generally settled within 30 days. Trade payables includes the current portion of a liability related to the acquisition of solar power equipment (see Note 9).

Accruals are generally settled within the year. Other accrued expenses mainly pertain to provision and insurance.

Statutory payable includes amounts payable to government agencies and are normally settled in the following month.

Customers' deposit amounting to \$141,215 in 2021 was applied in 2022.

#### 12. Loans Payable

Details of the Company's loans payable are as follows:

	2022	2021
Short-term loans from local banks	\$12,034,524	\$10,795,942
Current portion of long-term loans	500,000	501,098
	\$12,534,524	\$11,297,040

The loans from local banks, with terms ranging from three to six months, pertain to working capital loans and availments of revolving facilities in the form of export packing credit, export bills purchase, import letters of credit and trust receipts.

Short-term loans from local banks bear interest rates ranging from 3.00~% to 5.75% per annum in 2022 and 2.25% to 9.59% per annum in 2021.

	2022	2021
Long-term loans from local banks	\$916,667	\$1,417,765
Current portion of long-term loans	(500,000)	(501,098)
Noncurrent portion	\$416,667	\$916,667

Long-term loans from local banks bear interest rates from 3.55% to 8.00% per annum in 2022 and 6.50% to 9.25% per annum in 2021.

Short-term and long-term loans are secured by the Company's trade receivables amounting to \$2.6 million and \$1.9 million as at December 31, 2022 and 2021, respectively (see Note 6).

Interest expense is recognized from the following:

	Note	2022	2021	2020
Short-term loans		333,439	435,535	720,290
Due to a related party	13	64,174	96,117	115,118
Long-term loans		50,159	42,912	92,366
Lease liabilities	22	3,533	8,589	12,739
		451,305	583,153	940,513
Cost of goods sold:				
Lease liabilities	22	\$6,376	\$20,667	\$32,644
Other liability	9	21,627	_	_
		\$479,308	\$603,820	\$973,157

#### 13. Related Party Transactions

The Company, in the normal course of business, has transactions with its related parties as summarized below.

		Amount of	Transactions	Outsta	nding Balance
Related Party	Note	2022	2021	2022	2021
Trade Receivables	5				
Joint venture		\$-	\$-	\$234,185	\$234,185
Due from Related Parties					
Subsidiaries		(\$192,151)	(\$608,922)	\$10,376,722	\$10,568,873
Allowance for impairment loss		_	(29,575)	(6,232,707)	(6,232,707)
				\$4,144,015	\$4,336,166
Other Noncurrent Assets					
Receivable from WCFI	10	\$-	\$-	\$2,183,281	\$2,183,281
Joint ventures		_	_	280,243	280,243
Subsidiary		(90,106)	(101,537)	1,533,958	1,624,064
Allowance for impairment loss	10	_	_	(2,463,524)	(2,463,524)
				\$1,533,958	\$1,624,064
Trade Payables	11				
Joint venture		\$-	\$-	\$260,957	\$260,957
Due to Parent Company		(\$193,228)	(\$108,916)	\$1,876,604	\$2,069,832

Trade Receivables. The receivable from FDCP pertains to return of purchased tin cans with damages.

Due from Related Parties. The Company has advances to its subsidiaries for working capital requirements. The outstanding balances are either interest-bearing or noninterest-bearing and are payable in cash upon demand.

Interest income recognized in 2021 and 2020 on these advances follows (see Note 4):

Due from:	2021	2020
BGB	\$38,470	\$79,286
AMHI	4,191	15,216
Akaroa	11,806	14,162
	\$54,467	\$108,664

Interest rate ranges from 1.00% to 7.50% per annum in 2021 and 2020. In 2022, the Company waived imposition of interest on due from related parties.

Other Noncurrent Assets. Refundable lease deposit to AMHI resulted from a long-term lease contract (see Note 22).

Trade Payables. The Company purchased some of its tin can requirements from FDCP. Trade payable to AMHI pertains to unpaid rentals. Payable to Parent Company pertains to various operating expenses. The outstanding balances are unsecured, noninterest-bearing and have no repayment terms. These are settled in cash, except for rental payable amounting to \$150,869 and \$154,904 which was offset against due from AMHI in 2022 and 2021, respectively (see Note 22).

Due to a Related Party. It pertains to borrowed funds amounting to \$2.0 million, which bears 6.31% annual interest and payable in lump sum. In 2022, the Immediate Parent extended the payment term for another two years from 2022 to 2024 with a callable option after the first year at 3% annual interest. Movements in 2022 and 2021 pertain to the foreign currency adjustment.

Interest expense amounted to \$64,174, \$96,117 and \$115,118 in 2022, 2021 and 2020, respectively (see Note 12).

The remuneration of the key management personnel of the Company is composed of short-term and retirement benefits. Short-term employee benefits amounted to \$569,962, \$486,863 and \$477,162 in 2022, 2021 and 2020, respectively. Retirement benefits amounted to \$53,946, \$277,790 and \$33,446 in 2022, 2021 and 2020, respectively.

#### 14. Retirement Benefits Obligation

The Company values its defined benefit obligation using the projected unit credit method. The benefit shall be payable to employees who retire from service who are at least 60 years old and with at least five years of continuous service.

The most recent actuarial valuation was made as at December 31, 2022 by an independent actuary.

Retirement benefit costs recognized in the separate statements of comprehensive income in respect of this defined benefit plan are as follows (see Note 18):

	2022	2021	2020
Service cost:			
Current service cost	\$39,456	\$73,295	\$41,579
Net interest expense	14,490	11,970	21,287
	\$53,946	\$85,265	\$62,866

The amounts of net retirement benefits obligation presented in the separate statements of financial position are as follows:

	2022	2021
Present value of defined benefit obligation	\$163,680	\$435,459
Fair value of plan assets	(15,207)	(36,696)
	\$148,473	\$398,763

Movements in the present value of defined benefit obligation are as follows:

	2022	2021
Balance at beginning of year	\$435,459	\$376,401
Unrealized foreign exchange gain	(41,259)	(23,281)
Current service cost	39,456	73,295
Retirement benefits paid	(23,373)	(4,314)
Interest cost	15,823	13,358
Remeasurement gain:		
Arising from experience adjustments	(135,494)	_
Arising from changes in financial assumptions	(126,932)	_
Balance at end of year	\$163,680	\$435,459
	<del></del>	

Movements in the fair value of plan assets are as follows:

	2022	2021
Balance at beginning of year	\$36,696	\$43,612
Retirement benefits paid	(23,373)	(4,314)
Contribution to the fund	5,381	_
Unrealized foreign exchange loss	(3,335)	(3,990)
Loss on plan assets	(1,495)	_
Interest income	1,333	1,388
Balance at end of year	\$15,207	\$36,696

The details of the fair value of plan assets are as follows:

	2022	2021
Debt instruments	\$11,247	\$33,674
Cash	3,995	3,128
Fees payables	(33)	(76)
Withholding taxes payable	(9)	(35)
Other assets	7	5
	\$15,207	\$36,696

The principal assumptions used for the purposes of the actuarial valuations are as follows:

	2022	2021	2020
Discount rate	7.06%	3.82%	3.82%
Expected rate of salary increases	3.00%	5.00%	5.00%

The sensitivity analysis on the defined benefits obligations is as follows:

	Basis Points	2022	2021
Discount rate	+1%	(\$14,712)	(\$53,921)
	-1%	16,896	65,570
Salary increase rate	+1%	17,548	63,653
	-1%	(15,598)	(53,800)

The cumulative remeasurement gains on retirement benefits obligation recognized in other comprehensive income are as follows:

	Cumulative		
	Remeasurement		
	Gains	Deferred Tax	Net
Balance as at January 1, 2022	\$164,740	(\$41,185)	\$123,555
Remeasurement gain	260,931	65,233	195,698
Balance as at December 31, 2022	\$425,671	(\$106,418)	\$319,253
Balance as at January 1, 2021	\$164,740	(\$49,422)	\$115,318
Change in tax rate	_	8,237	8,237
Balance as at December 31, 2021	\$164,740	(\$41,185)	\$123,555
Balance as at January 1, 2020	\$148,153	(\$44,446)	\$103,707
Remeasurement gain	16,587	(4,976)	11,611
Balance as at December 31, 2020	\$164,740	(\$49,422)	\$115,318

The table below shows the maturity profile of the undiscounted benefit payments as at December 31, 2022:

	Amount
Less than one year	\$12,459
One year to less than five years	52,072
Five years to less than ten years	384,980
Ten years to less than fifteen years	261,115
Fifteen years to less than twenty years	313,961
Twenty years and above	570,860

The average duration of the benefit obligation is 13 years as at December 31, 2022.

The plan exposes the Company to the following risks:

- Salary risk any increase in the retirement plan participants' salary will increase the retirement plan's liability.
- Longevity risk any increase in the plan participants' life expectancy will increase the retirement plan's liability.
- Investment risk if the actual return on plan assets is below the discount rate used in calculating the present value of the retirement liability, a plan deficit will arise. However, the compositions of plan assets are balanced enough not to expose the Company to significant concentrations of investment risk.

• Interest rate risk - a decrease in bond interest rate will increase the present value of retirement liability. However, this is partially counterbalanced by an increase in the return on the plan assets.

The Company does not expect to contribute to the plan assets in 2023.

#### 15. Equity

Details of the Company's capital stock as at December 31, 2022 and 2021 are as follows:

	Shares	Amount in Peso
Authorized		
Ordinary shares at ₽0.50 par value a share	3,000,000,000	₽1,500,000,000

			Equivalent
	Shares	Amount in Peso	Amount in USD
Issued	2,500,000,000	₽1,385,698,647	\$26,823,389
Treasury shares at cost	(287,537)	(143,769)	(5,774)
Outstanding	2,499,712,463	₽1,385,554,878	\$26,817,615

The Company's track record of registration of securities is as follows:

	Issue/Offer Price	Registration/Issue Date	Number of Shares Issued
Initial public offering	₽1.35	November 8, 2006	535,099,610
Stock dividends	<del>-</del>	December 17, 2007	64,177,449
Stock rights offer (SRO)	1	July 25, 2011	272,267,965
Stock dividends	_	January 25, 2012	137,500,000
Private placement	1.60	December 14, 2012	60,668,750
Private placement	1.31	May 5, 2014	430,286,226
SRO	1	October 28, 2015	1,000,000,000
			2,500,000,000

As at December 31, 2022 and 2021, APIC amounted to \$1.49 million.

The Company has 237 stockholders as at December 31, 2022 and 2021.

#### **Capital Management**

The primary objective of the Company's capital management is to ensure that it maintains a strong credit standing and stable capital ratios in order to support its business and maximize shareholder value. The Company maintains its current capital structure and will make adjustments, if necessary, in order to generate a reasonable level of returns to stockholders over the long term. No changes were made in the objectives, policies or processes during the year.

The Company considers the equity presented in the separate statements of financial position as its core capital.

For the purpose of the Company's capital management, capital includes issued capital, APIC and all other equity reserves. The primary objective of the Company's capital management is to maximize the shareholder value.

The Company manages its capital structure and makes adjustments when there are changes in economic conditions and the requirements of the financial covenants. To maintain or adjust the capital structure, the Company may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. The Company monitors capital using debt-to-equity ratio, which is total debt divided by total equity.

The debt-to-equity ratio is as follows:

	2022	2021
Debt	\$19,660,290	\$18,366,927
Equity	19,090,766	22,360,769
Debt-to-Equity Ratio	1.03:1	0.82:1

Pursuant to the PSE's rules on minimum public ownership, at least 10% of the issued and outstanding shares of a listed company must be owned and held by the public. The public ownership is 31% and 32% as at December 31, 2022 and 2021, respectively.

The Company reviews its capital structure on an annual basis. As part of this review, the Company considers the cost of capital and the risks associated with it.

#### 16. Net Sales

This account consists of:

	2022	2021	2020
Canned tuna	\$32,051,067	\$29,201,221	\$51,766,126
By-products	2,218,319	2,254,147	2,042,190
Whole fish	95,744	871,486	231,544
	\$34,365,130	\$32,326,854	\$54,039,860

Details of the Company's revenue based on geographical markets are as follows:

	2022	2021	2020
International	\$30,094,958	\$29,170,529	\$51,549,428
Local	4,270,172	3,156,325	2,490,432
	\$34,365,130	\$32,326,854	\$54,039,860

#### 17. Cost of Goods Sold

This account consists of:

	Note	2022	2021	2020
Raw materials used	6	\$23,023,892	\$22,260,065	\$38,701,735
Direct labor		2,063,611	2,261,135	4,408,028
Manufacturing overhead:				
Warehousing		1,075,602	1,538,469	2,029,501
Indirect labor		810,087	934,607	1,548,884
Depreciation and amortization	9	785,462	779,411	650,515
Fuel		659,837	411,517	552,683
Rent	22	486,534	528,720	7,821
Light and water		294,283	290,769	549,144
Others		777,064	804,368	455,566
Total manufacturing costs		29,976,372	29,809,061	48,903,877
Finished goods at beginning of year	6	4,546,026	5,357,002	9,020,914
Total cost of goods manufactured		34,522,398	35,166,063	57,924,791
Finished goods at end of year	6	(2,776,150)	(4,546,026)	(5,357,002)
		\$31,746,248	\$30,620,037	\$52,567,789

Other manufacturing overhead consists of interest expense on lease liabilities, repairs and maintenance, outside services, and insurance, among others.

# 18. Selling and Administrative Expenses

This account consists of:

	Note	2022	2021	2020
Salaries, wages and other benefits		\$1,110,126	\$1,109,118	\$1,178,194
Outside services		649,373	996,102	1,165,137
Taxes and licenses		165,218	205,682	391,325
Insurance		149,611	161,624	103,557
Customs, brokerage and demurrage		111,702	82,659	1,200,486
Freight and transportation		95,001	76,292	416,587
Rent		87,396	112,549	165,516
Depreciation and amortization	9	74,593	81,686	90,291
Representation and entertainment		72,014	113,802	315,236
Advertising, marketing and commission		65,597	107,600	146,280
Retirement benefit costs	14	53,946	85,265	62,866
Materials and supplies		27,843	21,440	28,674
Communication and utilities		25,699	35,872	58,128
Donations		6,247	3,427	74,400
Inventory write-down	6	_	118,176	1,384,937
Provision for impairment loss on trade and				
other receivables	5	_	9,295	46,500
Others		93,558	115,667	408,511
		\$2,787,924	\$3,436,256	\$7,236,625

# 19. Other Income (Charges)

This account consists of:

	Note	2022	2021	2020
Unrealized foreign exchange gain (loss)		\$97,043	\$97,403	(\$145,127)
Bank charges		(64,639)	(93,677)	(179,353)
Realized foreign exchange gain (loss)		(32,536)	13,230	(53,586)
Gain (loss) on:				
Disposal of asset	9	21,070	_	_
Retirement of property and equipment	9	(13,203)	(71,111)	_
Disposal of investment in a subsidiary	8	_	1,305,576	_
Interest income	4	222	58,251	110,220
Dividend income	8	_	1,188,376	_
Others - net		120,572	409,908	(150,990)
	•	\$128,529	\$2,907,956	(\$418,836)

Others mainly pertains to sale of scraps.

# 20. Salaries, Wages and Other Benefits

This account consists of:

	Note	2022	2021	2020
Short-term employee benefits		\$1,274,037	\$1,392,666	\$1,445,042
Post-employee benefits	14	53,946	85,265	62,866
		\$1,327,983	\$1,477,931	\$1,507,908

# 21. Income (Loss) Per Share

The calculation of the basic loss per share is based on the following data:

	2022	2021	2020
Net income (loss)	(\$3,465,701)	\$332,829	(\$8,469,381)
Weighted average number of ordinary			
shares outstanding	2,499,712,463	2,499,712,463	2,499,712,463
	(\$0.00139)	\$0.00013	(\$0.00339)

The weighted average number of shares refers to shares in circulation during the period that is after the effect of treasury stock (see Note 15).

In 2022, 2021 and 2020, the Company has no potential dilutive share.

#### 22. Lease Agreements

#### **Short-term Leases**

The Company entered into operating leases with third parties for its forklifts, container van, and warehouse. The contracts have a term ranging from six months to one year with varying monthly rental. The leases are renewable upon mutual agreement between parties.

Rent expense is allocated as follows:

	Note	2022	2021	2020
Cost of goods sold	17	\$486,534	\$528,720	\$7,821
Selling and administrative expenses	18	87,396	112,549	165,516
		\$573,930	\$641,269	\$173,337

#### Long-term Leases

Plant. On January 25, 2013, a long-term lease contract was executed by and between the Company and AMHI with the rental fee of \$56,572. The term shall be for a period of five years from January 1, 2013 until December 31, 2017, renewable every five years thereafter, upon terms and conditions mutually agreeable to the parties. On January 1, 2017, the lease contract was amended. Based on the amended contract, the lease term is five years and the rental fee shall be \$11,634 per month. The contract was renewed in 2018 with same terms.

Office. The Company entered into a lease agreement for its head office space with a third party lessor on July 16, 2018, effective until July 15, 2023 and renewable upon mutual agreement of the parties. The monthly rental for the first two (2) years shall be \$4,171, subject to annual escalation of 5%.

Refundable lease deposits for plant and office amounted to \$1.61 million and \$1.70 million as at December 31, 2022 and 2021, respectively (see Note 10). This is to be returned upon expiration of the lease term.

Details and movements of ROU assets are disclosed in Note 9.

The balance of and movements in lease liabilities, are as follows:

	Note	2022	2021
Balance at beginning of year		\$217,957	\$417,809
Offsetting with due from a related party		(150,869)	(154,904)
Rental payments		(53,656)	(55,091)
Interest	12	9,909	29,256
Effect of foreign exchange gain		(10,288)	(19,113)
Balance at end of year		13,053	217,957
Less current portion		13,053	203,689
Noncurrent portion		\$-	\$14,268

The incremental borrowing rate applied to the lease liabilities ranges of 9.54% per annum. ROU assets were measured at the amount equal to the lease liabilities, adjusted by the amount of any prepaid or accrued lease payments. The difference between the lease liabilities and ROU assets at initial recognition was adjusted to the opening retained earnings.

The amounts recognized in profit or loss is as follows:

	Note	2022	2021	2020
Rental		\$581,096	\$641,269	\$173,337
Amortization	9	153,098	153,098	153,098
Interest	12	9,909	29,256	45,383
		\$744,103	\$823,623	\$371,818

#### 23. Corporate Social Responsibility (CSR)

The Company has implemented a corporate social responsibility program to focus on the local workers' community welfare, as well as to promote a clean and healthy environment together with energy conservation. The Company started a partnering arrangement with Mindanao State University (General Santos City campus) for a Bay of Gold scholarship, which aims to provide financial assistance to Marine Biology students of this campus.

In 2020, the Company provided relief to the pupils and families in Changco Elementary School, General Santos City and donated tuna products to local government units in Region XII in the light of the pandemic. In 2021, the Company continued to support the school by donating materials for their water connection system. In 2022, the Company supported the school's *brigada eskwela* by donating painting materials in preparation for the school opening and held another *MakiPASKO sa CHANGCO* Year 3, a Christmas CSR activity last December 2022.

#### 24. Income Taxes

The current income tax expense in 2022, 2021 and 2020 represents MCIT amounting to \$16,712 \$20,282 and \$28,631, respectively.

The components of the Company's deferred tax assets are as follows:

	2022	2021
NOLCO	\$2,240,680	\$-
Allowance for impairment losses on:		
Trade and other receivables and other		
noncurrent assets	809,297	5,787,546
Property, plant and equipment	25,352	25,352
Retirement benefit obligation recognized in profit or loss	102,747	99,691
Inventory write-down	68,896	359,803
MCIT	65,625	_
Other noncurrent liability	2,624	_
	\$3,315,221	\$6,272,392

The components of the Company's deferred tax liabilities are as follows:

	2022	2021
Cumulative remeasurement gain on retirement benefits		
obligation	\$80,485	\$15,252
Unrealized foreign exchange gain	24,403	24,351
Excess of amortization and interest over rental payments	1,941	1,993
	\$106,829	\$41,596

The Company did not recognize the following deferred tax assets since the management believes that future taxable income will not be available to allow the deferred assets to be utilized:

	2022	2021
Allowance for impairment losses on trade and other		
receivables and other noncurrent assets	\$4,971,882	\$-
NOLCO	-	1,827,651
MCIT	_	184,857
	\$4,971,882	\$2,012,508

Details of NOLCO are as follows:

Year Incurred	Amount	Incurred	Balance	Expiry Year
2022	\$-	\$1,652,116	\$1,652,116	2025
2021	1,556,187	_	1,556,187	2026
2020	5,754,417	_	5,754,417	2025
	\$7,310,604	\$1,652,116	\$8,962,720	

Under the Republic Act No. 11494 or the "Bayanihan to Recover as One Act" and Revenue Regulations No. 25-2020, the net operating loss of a business enterprise incurred for the taxable years 2020 and 2021 can be carried over as a deduction from taxable income for the next five consecutive taxable years following the year of such loss.

The details of the Company's MCIT, which can be utilized as a credit against future income tax payable, are as follows:

Year Incurred	Amount	Expired	Balance	<b>Expiry Year</b>
2022	\$16,712	\$-	\$16,712	2025
2021	27,439	_	27,439	2024
2020	21,474	_	21,474	2023
2019	135,944	135,944	_	2022
_	\$201,569	(\$135,944)	\$65,625	_

On March 26, 2021, RA No. 11534 or the "Corporate Recovery and Tax Incentives for Enterprises ("CREATE") Act" (the "Act") was signed into law by the President of the Philippines. Under the Act, domestic corporations will be subject to 25% or 20% RCIT depending on the amount of total assets and total amount of taxable income. In addition, MCIT shall be computed at 1% of gross income for a period of three years. The changes in the income tax rates retrospectively became effective beginning July 1, 2020.

The income tax rates used in preparing the separate financial statements as at and for the years ended December 31, 2022 and 2021 are 25% and 1% for RCIT and MCIT, respectively.

The effects of the reduction in tax rates were applied in the 2021 provision for income tax, as required by PAS 12, *Income Tax*es. Details of adjustments are as follows:

	Current	Deferred	Total
Income tax expense	\$27,439	(\$1,353,937)	(\$1,326,498)
Effect of change in tax rate	(7,157)	1,596,190	1,589,033
Adjusted income tax expense	\$20,282	\$242,253	\$262,535

The reconciliation of provision for (benefit from) income tax computed at the statutory income tax rate and at effective income tax rate follows:

	2022	2021	2020
Provision for (benefit from) income tax computed at			_
statutory tax rate	(\$122,955)	\$148,841	(\$2,137,171)
Change in unrecognized deferred tax assets	2,959,374	(1,341,210)	3,217,774
Expired MCIT	135,944	162,817	94,961
Tax effects of:			
Nondeductible expenses	1,562	857	170,188
Interest income already subjected to final tax	(56)	(946)	(467)
Nondeductible interest expense	14	237	193
Nontaxable income	_	(297,094)	_
Change in tax rates	_	1,589,033	_
Provision for income tax computed at effective tax rate	\$2,973,883	\$262,535	\$1,345,478

#### 25. Fair Value of Financial Assets and Liabilities

The table below presents the carrying amounts and fair value of the Company's financial assets and financial liabilities as at December 31, 2022 and 2021.

	20	022	2021	
	Carrying		Carrying	
	Amount	Fair Value	Amount	Fair Value
Financial Assets				
At amortized cost:				
Cash in banks	\$2,993,463	\$2,993,463	\$4,344,349	\$4,344,349
Trade and other receivables	6,445,008	6,445,008	4,376,082	4,376,082
Due from related parties	4,144,015	4,144,015	4,336,166	4,336,166
Refundable lease deposits	1,609,157	1,609,157	1,699,263	1,699,263
	\$15,191,643	\$15,191,643	\$14,755,860	\$14,755,860
Financial Liabilities				
At amortized cost:				
Trade and other payables*	\$3,714,549	\$3,714,549	\$3,122,186	\$3,122,186
Loans payable	12,951,191	12,951,191	12,213,707	12,213,707
Lease liabilities	13,053	13,053	217,957	217,957
Due to Parent Company	1,876,604	1,876,604	2,069,832	2,069,832
Other noncurrent liability	484,574	430,586		_
	\$19,039,971	\$18,985,983	\$17,623,682	\$17,623,682

<sup>\*</sup>Excluding customers' deposits, statutory payable and current portion of other liability

The following methods and assumptions are used to estimate the fair value of the Company's financial assets and liabilities:

Cash in Banks, Trade and Other Receivables, Due from Related Parties, Trade and Other Payables (excluding Customers' Deposits and Statutory Payable) and Due to Parent Company. The carrying amounts of these financial instruments approximate their fair values due to the relatively short-term maturity of these financial instruments. These financial assets and liabilities are classified under Level 3 of the fair value hierarchy groups of the separate financial statements.

Lease Liabilities, Loans Payable and Other Noncurrent Liability. The fair values of these financial instruments are determined based on the discounted cash flow analysis using effective interest rates for similar types of instruments. The fair values of these financial instruments are estimated using significant and unobservable inputs (Level 3 hierarchy). The effect of the discounting in determining the fair value is not material.

Generally, an increase or decrease in the incremental after-tax cash flows will result in an increase or decrease in the fair value of these financial asset and liabilities. An increase or decrease in discount rate will result in a decrease or increase in the fair value of these financial asset and liabilities.

The fair value hierarchy groups the financial instruments into Levels 1 to 3 based on the degree to which the fair value is observable. There were no transfers to other levels in 2022 and 2021.

#### 26. Financial Risk Management Objectives and Policies

The Company's financial instruments comprise of cash, trade and other receivables, due from related parties, refundable lease deposits, trade and other payables (excluding customers' deposits and statutory payable), loans payable, lease liabilities, other liability and due to Parent Company. The main purpose of these financial instruments is to finance the Company's operations.

The Company is exposed to credit risk, market risk, and liquidity risk. The Company's management oversees the management of these risks. The Company's BOD and management review and approve the policies for managing each of the risks, which are summarized below.

#### **Credit Risk**

Credit risk is the risk that counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Company is exposed to credit risk from its operating activities (primarily trade receivables) and from its deposits with banks and financial institutions, foreign exchange transactions and other financial instruments.

The table below shows the gross maximum exposure of the Company to credit risk before taking into consideration collateral and other credit enhancements:

	2022	2021
Cash in banks	\$2,993,463	\$4,344,349
Trade and other receivables	6,945,434	4,901,977
Due from related parties	10,376,722	10,568,873
Receivable from WCFI	2,183,281	2,183,281
Refundable lease deposits	1,609,157	1,699,263
	\$23,873,872	\$23,697,743

Risk Management. Credit risk is managed on a group basis. The Company deals only with reputable banks and customer to limit this risk. If customers are independently rated, these ratings are used. Otherwise, if there is no independent rating, the Company assesses the credit quality of the customer, taking into account its financial position, past experience and other factors. Individual risk limits are set based on internal or external ratings in accordance with limits set by the management. The compliance with credit limits by customers is regularly monitored by management.

Sales to customers are required to be settled in cash, mitigating credit risk. There are no significant concentrations of credit risk, whether through exposure to individual customers, specific industry sectors and/or regions.

	Neither Past D	ue nor Impaired		
		Standard Grade	Impaired	
	High Grade	(Lifetime ECL - not	(Lifetime ECL -	
	(12-month ECL)	credit-impaired)	credit impaired)	Total
Cash in banks	\$2,993,463	\$-	\$-	\$2,993,463
Trade and other receivables	_	6,445,008	500,426	6,945,434
Due from related parties	_	4,144,015	6,232,707	10,376,722
Receivable from WCFI	_	_	2,183,281	2,183,281
Refundable lease deposits	1,609,157 –		-	1,609,157
	\$4,602,620	\$10,354,838	\$8,916,414	\$23,873,872

	Neither Past D	ue nor Impaired		
		Standard Grade	Impaired	
	High Grade	(Lifetime ECL - not	(Lifetime ECL -	
	(12-month ECL)	credit-impaired)	credit impaired)	Total
Cash in banks	\$4,344,349	\$-	\$-	\$4,344,349
Trade and other receivables	_	4,376,082	525,895	4,901,977
Due from related parties	_	4,336,166	6,232,707	10,568,873
Receivable from WCFI	_	_	2,183,281	2,183,281
Refundable lease deposits	1,699,263	_	_	1,699,263
	\$6,043,612	\$8,712,248	\$8,941,883	\$23,697,743

As at December 31, 2022 and 2021, the amount of cash and refundable lease deposits are neither past due nor impaired and were classified as "High Grade", while trade and other receivables and due from related parties were classified as "Standard Grade". Impaired trade and other receivables, due from related parties and receivable from WCFI were classified as "Substandard Grade".

The credit quality of such loans and receivables is managed by the Company using the internal credit quality ratings as follows:

- High Grade. Pertains to counterparty who is not expected by the Company to default in settling
  its obligations, thus credit risk exposure is minimal. This normally includes large prime financial
  institutions and companies. Credit quality was determined based on the credit standing of the
  counterparty.
- Standard Grade. Other financial assets not belonging to high-grade financial assets are included in this category.
- *Impaired.* Impaired financial assets are those which are considered worthless. These are accounts which have the probability of impairment based on historical trend.

*Impairment*. For trade receivables, the Company applies the simplified approach in measuring ECL, which uses a lifetime expected loss allowance. To measure the ECL, trade and other receivables have been grouped based on shared credit risk characteristics and the days past due.

The expected loss rates are initially based on the Company's historical default rates. These historical default rates are adjusted to reflect current and forward-looking information on macroeconomic factors affecting the ability of the customers to settle the receivables. The Company has identified the GDP of the locations in which it sells its goods and services to be the most relevant factors, and accordingly adjusts the historical loss rates based on expected changes in these factors.

The assessment of the correlation between historical default rates, forecast economic conditions and ECL is a significant estimate. The amount of ECL is sensitive to changes in circumstances and of forecast economic conditions. The Company's historical credit loss experience and forecast of economic conditions may also not be representative of the customer's actual default in the future.

The calculation reflects the probability-weighted outcome, the time value of money and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions. Generally, trade receivables are written-off if past due for more than one year and are not subject to enforcement activity.

For other financial assets at amortized cost, the ECL is based on the 12-month ECL, which pertains to the portion of lifetime ECL that result from default events on a financial instrument that are possible within 12 months after the reporting date.

The Company's provision for impairment loss is disclosed in Notes 5 and 13.

#### **Market Risk**

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: foreign currency risk, interest rate risk and other price risk, such as equity price risk and commodity risk. Financial instruments affected by market risk include loans and borrowings, deposits, debt and equity investments and derivative financial instruments.

Foreign Currency Risk. Foreign currency risk is the risk that the fair value or future cash flows of an exposure will fluctuate because of changes in foreign exchange rates. The Company's exposure to the risk of changes in foreign exchange rates relates primarily to the Company's operating activities (when revenue or expense is denominated in a foreign currency) and the Company's net investments in foreign subsidiaries.

The Company has transactional currency exposures arising from purchase and construction contract transactions denominated in currencies other than the reporting currency. The Company does not enter into forward contracts to hedge currency exposures. To mitigate the Company's exposure to foreign currency risk, foreign currency cash flows and fluctuations in the foreign exchange rates are monitored.

The carrying amounts of the Company's foreign currency-denominated monetary assets and monetary liabilities at the reporting dates are as follows:

	20	22	20	21
	U.S. Dollar	Philippine	U.S. Dollar	Philippine
	Equivalent	Peso	Equivalent	Peso
Cash	\$262,547	₽14,638,308	\$273,930	₽13,970,430
Trade and other receivables	312,923	17,447,022	408,524	15,959,073
Due from related parties	2,467,733	137,588,453	2,467,733	125,854,383
Refundable lease deposits	1,609,157	83,506,474	1,699,263	83,506,474
Trade and other payables*	668,814	37,289,725	769,974	39,268,674
Deferred payment liability	484,574	27,017,410	_	_
Lease liabilities	13,053	727,770	217,957	11,115,807
Loans payable	_	_	1,098	55,998
Due to Parent Company	1,876,603	104,630,000	2,069,832	105,561,432

<sup>\*</sup> Excluding customers' deposits, statutory payable and current portion of other liability

Management's Assessment of the Reasonableness of Possible Change in Foreign Exchange Rates. The sensitivity analysis includes outstanding foreign currency denominated monetary items adjusted and translated at period end for a 9% change in 2022 and 2% change in 2021, in foreign currency rates.

Foreign Currency Sensitivity Analysis. The sensitivity analysis includes all of the Company's foreign currency denominated monetary assets and liabilities. A positive number below indicates an increase loss before income tax when the U.S. Dollar strengthens against the relevant currency. For the weakening of the U.S. Dollar against the relevant currency, there would be an equal and opposite impact on loss before income tax.

The following table demonstrates the sensitivity to a 9% in 2022 and 2% in 2021 change in USD exchange rates, with all other variables held constant:

	Effect on Loss Before Tax		
	2022	2021	
Cash	(\$23,629)	(\$5,479)	
Trade and other receivables	(28,163)	(8,170)	
Due from related parties	(222,096)	(49,355)	
Refundable lease deposits	(144,824)	(33,985)	
Trade and other payables*	60,193	15,399	
Lease liabilities	1,175	4,359	
Other liability	43,612	_	
Loans payable	_	22	
Due to a related party	168,894	40,000	

<sup>\*</sup>Excluding customers' deposit, statutory payable and current portion of other liability

*Interest Rate Risk.* Interest rate risk is the possibility that the fair value or future cash flows of a financial instrument will fluctuate because of changes in interest rate.

The Company does not have any variable interest financial instruments carried at amortized cost as at December 31, 2022 and 2021.

Management believes that any variation in the interest will not have a material impact on the net loss of the Company. Bank loans amounting to \$12.95 million and \$12.21 million as at December 31, 2022 and 2021, respectively, agreed at interest rates ranging from approximately 2.25% to 5.40% per annum for bank loans and 6.50% to 9.59% per annum for long-term loans; expose the Company to fair value interest rate risk.

#### **Liquidity Risk**

Liquidity risk refers to the risk that the Company will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Company's objective of managing liquidity risk is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

The Company manages liquidity risk by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities.

The following table details the Company's remaining contractual maturity for its non-derivative financial liabilities. The table has been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Company can be required to pay. The table includes both interest and principal cash flows.

	December 31, 2022					
		Contractual C	ash Flows			
	Weighted Average Effective Interest Rate	Less than One Year	One to Five Years	Total		
Trade and other navables*	interest hate	\$3,714,549	\$-	\$3,714,549		
Trade and other payables*	3.50.0/ 0.000/		•			
Loans payable	2.50 % -8.00%	12,534,524	416,667	12,951,191		
Lease liabilities	9.54%	13,155	_	13,155		
Other liability	5.7%	14,307	470,267	484,574		
Due to Parent Company	3%	_	1,876,604	1,876,604		
Future interest	2.50% - 9.54%	278,919	366,948	645,867		
		\$16.555.454	\$4.968.431	\$19.685.940		

<sup>\*</sup> Excluding customers' deposits, statutory payable and current portion of other liability.

	December 31, 2021							
		Contractual Ca	ash Flows	_				
	Weighted	Weighted						
	Average	Average						
	Effective	Less than	One to Five					
	Interest Rate	One Year	Years	Total				
Trade and other payables*	-	\$3,122,186	\$-	\$3,122,186				
Loans payable	2.25% - 3.55%	11,297,040	916,667	12,213,707				
Lease liabilities	9.54%	214,060	14,382	228,442				
Due to Parent Company	4.57% - 6.31%	2,069,832	_	2,069,832				
Future interest	2.25% - 9.59%	125,289	78,034	203,323				
		\$16,828,407	\$1,009,083	\$17,837,490				

<sup>\*</sup> Excluding customers' deposits, statutory payable and others

# 27. Reconciliation of Liabilities Arising from Financing Activities

The table below details changes in the Company's liabilities arising from financing activities, including cash and noncash changes:

		Financing Cash Flows			Non-cas	Non-cash Changes			
	2021	Availments	Payments	Recognition	Interest Expense	Foreign Exchange Loss	Offsetting	2022	
Loans payable	\$12,213,707	\$22,655,596	(\$21,918,112)	\$-	\$-	\$-	\$-	\$12,951,191	
<b>Due to Parent Company</b>	2,069,832	_	_	_	_	(193,228)	_	1,876,604	
Lease liabilities	217,957	_	(53,656)	-	9,909	(10,288)	(150,869)	13,053	
Other liability	-	_	(32,293)	549,318	21,627	(54,078)	_	484,574	
Interest payable	44,662	_	(449,111)	_	447,772	_	_	43,323	
	\$14,546,158	\$22,655,596	(\$21,383,052)	\$549,318	\$479,308	(\$257,594)	(\$150,869)	\$15,368,745	

		Financing Cash Flows			Non-cash Changes		
	_				Foreign		
	2020	Availments	Payments	Interest Expense	Exchange Loss	Offsetting	2021
Loans payable	\$13,393,993	\$32,142,216	(\$33,322,502)	\$-	\$-	\$-	\$12,213,707
Due to Parent Company	2,178,748	_	_	_	(108,916)	_	2,069,832
Lease liabilities	417,809	_	(55,091)	29,256	(19,113)	(154,904)	217,957
Interest payable	28,860	_	(558,762)	574,564	_	_	44,662
	\$16,019,410	\$32,142,216	(\$33,936,355)	\$603,820	(\$128,029)	(\$154,904)	\$14,546,158

BOA/PRC Accreditation No. 4782 August 16, 2021, valid until April 13, 2024 SEC Accreditation No. 4782 SEC Group A Issued August 11, 2022 Valid for Financial Periods 2021 to 2025

8741 Paseo de Roxas Makati City 1226 Philippines Phone : +632 8 982 9100 Fax : +632 8 982 9111 Website : www.reyestacandong.com

BDO Towers Valero

# REPORT OF INDEPENDENT AUDITORS TO ACCOMPANY SEPARATE FINANCIAL STATEMENTS FOR FILING WITH THE SECURITIES AND EXCHANGE COMMISSION

The Stockholders and the Board of Directors ALLIANCE SELECT FOODS INTERNATIONAL, INC. Suite 3104A, West Tower Philippine Stock Exchange Centre Exchange Road, Ortigas Avenue, Pasig City

We have audited the accompanying separate financial statements of ALLIANCE SELECT FOODS INTERNATIONAL, INC., a subsidiary of STRONGOAK INC., (the "Company") as at December 31, 2022 and 2021 and for the years ended December 31, 2022, 2021 and 2020, on which we have rendered our report dated April 13, 2023.

In compliance with the Revised Securities Regulation Code Rule 68, we are stating that the Company has a total number of two hundred twenty-two (222) stockholders owning one hundred (100) or more shares each as at December 31, 2022 and 2021.

**REYES TACANDONG & CO.** 

CEDRIC M. CATERIO

**Partner** 

CPA Certificate No. 87322

Tax Identification No. 102-083-647-000

BOA Accreditation No. 4782; Valid until April 13, 2024

SEC Accreditation No. 87322-SEC Group A

Issued April 20, 2022

Valid for Financial Periods 2021 to 2025

BIR Accreditation No. 19-005765-001-2022

Valid until December 13, 2025

PTR No. 9564563

Issued January 3, 2023, Makati City

April 13, 2023 Makati City, Metro Manila





BOA/PRC Accreditation No. 4782 August 16, 2021, valid until April 13, 2024 SEC Accreditation No. 4782 SEC Group A Issued August 11, 2022

Valid for Financial Periods 2021 to 2025

BDO Towers Valero 8741 Paseo de Roxas Makati City 1226 Philippines Phone: +632 8 982 9100 Fax: +632 8 982 9111

Website : www.reyestacandong.com

# REPORT OF INDEPENDENT AUDITORS ON SUPPLEMENTARY SCHEDULE OF RECONCILIATION OF RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION

The Stockholders and the Board of Directors ALLIANCE SELECT FOODS INTERNATIONAL, INC. Suite 3104A, West Tower Philippine Stock Exchange Exchange Road, Ortigas Avenue, Pasig City

We have audited in accordance with Philippine Standards on Auditing the separate financial statements of ALLIANCE SELECT FOODS INTERNATIONAL, INC., a subsidiary of STRONGOAK INC., (the "Company") as at December 31, 2022 and 2021, and for the years ended December 31, 2022, 2021 and 2020, and have issued our report thereon dated April 13, 2023. Our audits were made for the purpose of forming an opinion on the basic separate financial statements taken as a whole. The accompanying Supplementary Schedule of Reconciliation of Retained Earnings Available for Dividend Declaration as at December 31, 2022 is the responsibility of the Company's management. This schedule is presented for the purpose of complying with the Revised Securities Regulation Code Rule 68 and is not part of the basic separate financial statements. The information in this schedule has been subjected to the auditing procedures applied in our audits of the basic separate financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic separate financial statements taken as a whole.

**REYES TACANDONG & CO.** 

CEDRIC M. CATERIO

Partner

CPA Certificate No. 87322

Tax Identification No. 102-083-647-000

BOA Accreditation No. 4782; Valid until April 13, 2024

SEC Accreditation No. 87322-SEC Group A

Issued April 20, 2022

Valid for Financial Periods 2021 to 2025

BIR Accreditation No. 19-005765-001-2022

Valid until December 13, 2025

PTR No. 9564563

Issued January 3, 2023, Makati City

April 13, 2023 Makati City, Metro Manila



# ALLIANCE SELECT FOODS INTERNATIONAL, INC.

(A Subsidiary of STRONGOAK INC.)

Suite 3104A, West Tower Philippine Stock Exchange Centre, Exchange Road, Ortigas Avenue, Pasig City

# SUPPLEMENTARY SCHEDULE OF RECONCILIATION OF RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION

December 31, 2022

Deficit at beginning of year, as adjusted Less net loss actually realized during the year:	(\$12,345,113)		
Net loss during the year closed to retained earnings	(3,465,701)		
Movement in deferred tax assets	2,957,171		
Deficit at end of year, as adjusted	(\$12,853,643)		
Reconciliation:			
Deficit at end of year	(\$9,532,648)		
Deferred tax assets at end of year	(3,315,221)		
Treasury stock	(5,774)		
Deficit at end of year, as adjusted	(\$12,853,643)		